

**Syllabus for CSUCI BUS 110 (Business Law) Professor Mari Rockenstein, Esq.**

Office Hours: Wednesdays: 11:30 a.m. – 12:30 p.m. or by arrangement (Professional Bldg. Room 111)  
805 437-3284, email: mari.rockenstein@csuci.edu

DATE	DAY	CLASS #	TOPIC	HOMEWORK
8/30	M	1	Introduction to Law and Business Group Exercise: Syllabus	<i>Read Text Ch. 1</i> <i>Read Appendix C: US Constitution</i> esp. Art. 1, § 8; Art. 2, § 2; Art. 3, § 2 and Bill of Rights
9/1	W	2	US Constitution Sources of Law Group Exercise: Case Briefing	<i>Read Text Ch. 2</i> CLT Cases 2.1, 2.3, 2.5, 2.13-2.15 Brief Case A2
9/6	M		Labor Day – No Classes	
9/8	W	3	“Rules of the Road” Civil Procedure and Trial Techniques Group Exercise: Lawsuit Flowchart	<i>Read Text Ch. 3</i> CLT Cases 3.2, 3.5-3.8, 3.12, 3.13 Review US Patriot Act of 2001 Brief Case A3
9/13	M	4	Constitutional Authority to Regulate Business	<i>Read Text Chs. 4 &amp; 5</i> CLT Cases 4.1-4.17; 5.1-5.14
9/15	W	5	“Slip and Fall” Torts and Product Liability Law	<i>Read Text Chs. 17 &amp; 18</i> CLT Cases 17.1-17.11 & 18.1-18.10 Brief Cases A17 & A18
9/20	M	6	Intellectual Property and E-Commerce Law	<i>Read Text Ch. 6</i> CLT Cases 6.1-6.14; Brief A6
9/22	W	7	How do Businesses Commit Crimes and Online Crimes continue IP Law Discussion	<i>Read Text Ch. 7</i> Brief Case A7 Research Enron Case and the Impact on California
9/27	M	8	Do Businesses Have Any Social Responsibility?	Review for Test I
9/29	W	9	Test I	<i>Read Text Chs. 9 &amp; 10</i> CLT Cases 9.1- 9.3, 10.4 – 10.12 Research Statute of Limitations on Contracts and Minor Capacity
10/4	M	10	Contract Formation	<i>Read Text Ch. 11</i> CLT Cases 11.1-11.11; Brief A11
10/6	W	11	What is Contract Consideration?	<i>Read Text Ch. 12</i> CLT Cases 12.1-12.18 Brief Case A12
10/11	M	12	Capacity and Legality	<i>Read Text Chs. 13 &amp; 14</i> CLT Cases 13.1-13.10; 14.5 – 14.11 Brief Case A14
10/13	W	13	Defenses to Contract Formation, Statute of Frauds and E-Commerce Signature Law	<i>Read Text Ch. 16</i> CLT Cases 16.1-16.13 Brief Case A16
10/18	M	14	Online Quiz on Ch. 16 Contract Remedies Meet with Groups	<i>Read Text Ch. 19</i> CLT Cases 19.10 – 19.10 Brief Case A19
10/20	W	15	Sales and Lease Contracts	Review for Test II
10/25	M	16	Test II	<i>Read Text Ch. 21</i> CLT Cases 21.1 – 21.15 Brief A21
10/27	W	17	Sales and Lease Contract Remedies	<i>Read Text Ch. 22</i> CLT Cases 22.1 – 22.10
11/1	M	18	Sales and Lease Contract Warranties <b>Groups Present</b>	<i>Read Text Ch. 41</i> CLT Cases 41.1 – 41.11 Brief Case A41

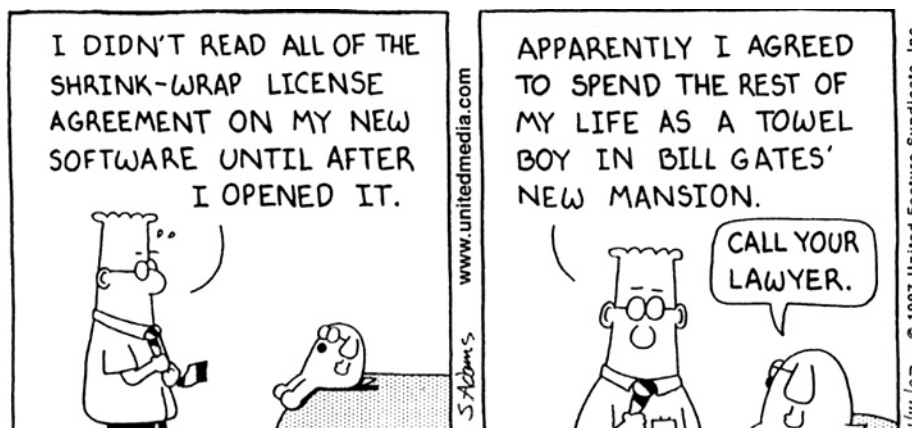
11/3	W	19	Employment Discrimination <b>Groups Present</b>	<i>Read Text Chs. 29 &amp; 30</i> CLT Cases 29.1 – 29.5, 30.6 – 30.11 Brief Case A30
11/8	M	20	Agency Formation; Principal & Agent Liability	<i>Read Text Ch. 46</i> CLT Cases 46.1 – 46.11 Brief Case A46
11/10	W	21	Environmental Protection	<i>Read Text Chs.31-33</i> CLT Cases 31.1- 31.2, 32.3 – 32.5, 33.6- 33.9 Brief Cases A31, A32 & A33
11/15	M	22	Should I be a Sole Proprietor and Partnership Pros and Cons	<i>Read Text Chs. 34 &amp; 35</i> CLT Cases 34.1 – 34.5, 35.6 – 35.10 Brief Case A35
11/17	W	23	Corporations: S, Inc. or LLC?	<i>Read Text Ch. 36</i> CLT Cases 36.4-36.14 Brief Case A36
11/22	M	24	Officer/Director Liability and Insider Trading	Review for Test III
11/24	W	25	TEST III	<i>Read Text Ch. 48</i> CLT Cases 48.1 – 48.13 Brief A48
11/29	M	26	Personal Property Rights	<i>Read Text Chs. 49 &amp; 50</i> CLT Cases 49.1- 49.9, 50.1- 50.9 Brief Case A50
12/1	W	27	Real Property and Landlord/Tenant Law	<i>Read Ch. 51</i> CLT Cases 51.1- 51.10 <i>Read Ch. 52</i> CLT Cases 52.1-52.5 Brief Case A 52
12/6	M	28	Does Insurance Law Deserve its Bad Reputation? and Wills and Trusts	Review for Test IV
12/8	W	29	Class Review for Final Exam Open Class Discussion	Study for Final Exam
12/15	W		Test IV Final Exam	10:30 a.m. – 12:30 p.m. Room TBA

**Class Preparation:** Plan for two-three hours of homework before each class meeting.

- 1 hour reading and rereading assigned chapter – be sure you understand all vocabulary (you will be tested on chapter terms)
- 1 hour briefing assigned cases (Cases are found in Appendix A) and preparing Critical Legal Thinking Case problems

**Blackboard Basics:**

- Go to [www.csuci.edu](http://www.csuci.edu), and click on the library page: you will see Blackboard link on right.
- Log in with your People Soft ID
- Your password is the nine digit number on your ID (until you change it)
- Go to BUSINESS LAW.



## **BUS 110 Course Information**

Business Law, CSU Channel Islands - 3 Units

**Meets MW 10:00 – 11:15 a.m.**

Professor Mari Rockenstein, Esq.

**Office Hours:** Wednesdays 11:30 a.m. – 12:30 p.m. or by arrangement (Room 111)  
805 437-3284, email: mari.rockenstein@csuci.edu

### **Course Description:**

This hands-on course provides an introduction to the legal and regulatory environment of business, emphasizing the United States of America's legal system. Topics include contracts, personal property, constitutional law, torts, employment law, environmental protection, intellectual property, corporate law and international law.

### **Course Format:**

This course is meant to be fun with SHORT lectures. Therefore, the course requires substantial student participation. During every class, students will write and/or discuss their responses to assigned readings and hypotheticals. Throughout the semester, students will also be required to apply what they've learned to hypotheticals posted on Blackboard by the instructor. There will also be group projects. Each group will conduct research and interviews and make a presentation to the class. There will be four tests and a daily quiz. The course will be somewhat flexible to account for current events and new or developing case law, statutes and ordinances. Students will be responsible for checking Blackboard each week for announcements, changes and clarifications.

### **Group Projects:**

Every student will participate in a group project which will present a case in class. More information regarding the project format and the presentations will be given in a few weeks.

### **Readings, Critical Legal Thinking Cases, Case Briefs, and In-Class Writing Quizzes:**

Because we will be moving quickly through the text, covering many legal issues and business topics, it is important that students attend class and keep up with the homework assignments (an average of 25 pages for each class meeting). I will ask you to prepare Case Briefs and to complete Case problems for almost every class meeting. Students are responsible for their homework and no late assignments will be accepted.

### **Course Objectives:**

Students who successfully complete this course will be able to:

- describe the major components of the United States legal system;
- write analyses of cases related to business organizations and their legal environments;
- perform research and present oral and written analyses of different laws and regulations; and of their impact on business organizations;
- identify, conceptualize, and suggest solutions for businesses to address their legal environment.

## Required Reading:

Cheeseman, H. (2004) *Business Law* Fifth Edition.

## Method for Student Evaluation/Assessment of Learning:

Tests .....	40%
Homework & Quizzes.....	25%
Group Projects .....	25%
Participation (attendance, BB and class discussions, etc.).....	10%
<b>Total .....</b>	<b>100%</b>

Students may take course for CR/NC or for letter grade; Credit (CR) in this course requires 70 Points. No late assignments will be accepted. Extenuating circumstances will be narrowly construed.

Major Assignments are:

<b>9/27</b>	<b>Test I</b>
<b>10/25</b>	<b>Test II</b>
<b>11/1, 11/3</b>	<b>GROUP PRESENTATIONS</b>
<b>11/24</b>	<b>Test III</b>
<b>12/16</b>	<b>Test IV (Final Exam)</b>

Cut-Offs for Final Grade:

<b>90-100% = A</b>
<b>80-89% = B</b>
<b>70-79% = C</b>
<b>60-69% = D</b>
<b>&lt; 60% = F</b>

## Statement on Academic Dishonesty from the University Catalog:

“All work that students submit as their own work must, in fact, *be* their own work. For example, if a paper presents ideas of others, it must clearly indicate the source. Word-for-word language taken from other sources – books, papers, web sites, people, *etc.* – must be placed in quotation marks and the source identified. Likewise, work on tests and exams must be the student’s own work, not copied or taken from other students’ work, and students must comply with instructions regarding use of books, notes, and other materials. In accordance with the CSU Channel Islands policy on academic dishonesty, students in this course who submit the work of others as their own (plagiarize), cheat on tests and examinations, help other students cheat or plagiarize, or commit other acts of academic dishonesty will receive appropriate academic penalties, up to and including failing the course.

Papers with plagiarized ideas or language will be graded “F” and must be rewritten with proper use of quotations and referencing. The grade of “F” will remain the recorded grade on that assignment. Plagiarism or cheating on tests and exams will result in an “F” on the test or exam, very likely resulting in a lower or possibly a failing final grade in the course.

To complete course requirements, students must retake the test or exam during the instructor’s scheduled office hours. In cases where the cheating or plagiarism was premeditated or planned, students may receive an “F” for the course. Students are encouraged to consult with the instructor on when and how to document sources if they have questions about what might constitute an act of plagiarism or cheating.”

## For More Assistance:

University Writing Center (Writing Tutors) (805) 437-8409 (Bell Tower 1512)  
The Advising Center (Academic Advising) (805) 437-8571 (Bell Tower, Room 1552)  
Financial Aid Advising (805) 437-8530 (Enrollment Center, Professional Building)  
Student Life (formerly C.H.A.P.S.) (805) 437-8510 (Call for room number.)

## Students with Disabilities:

Students with Disabilities needing accommodation, make requests to Dr. Terri Goldstein, Disability Accommodation Services, East Bell Tower, 1796 (805-437-8528, [terri.goldstein@csuci.edu](mailto:terri.goldstein@csuci.edu)). Please discuss approved accommodations with me.