



*Approved by  
President Rush*

## **Fiscal Year 2014 (FY14) Operating and Capital Budget Overview**

### **Background**

The FY14 CSU Channel Islands budget provides an update on budget actions for the next fiscal year and details allocation recommendations that protect the core missions of teaching and scholarly activity.

The budget development process takes place at nearly every level within the university starting with initiatives and programmatic needs and ends with projecting campus-wide fixed costs such as benefit, insurance and utility increases. CI's budgets are decentralized with divisional accountability to the President and the Chief Budget Officer of the university. While general guidelines for spending exist, divisions and units maintain considerable autonomy in managing their respective budgets.

The CSU System 2013-14 Support Budget provided for adjustments in enrollment growth, employee compensation, mandatory costs (benefits, insurance, etc.), technology and student access/success initiatives. The respective adjustments to CI are reflected in the 2013-14 budget except for employee compensation funding that is subject to collective bargaining activities currently underway at the CSU system office.

A Strategic Resource Planning Task Force (SRPTF) was appointed during 2012-13 as a subcommittee of the President's Planning and Policy Council (PPPC) to begin to strengthen the relationship between campus planning and budgeting. The SRPTF is co-chaired by the Provost and the Vice President for Finance and Administration. The task force reviewed and discussed campus financials, planning assumptions including enrollment, and divisional requests were shared with the SRPTF. Information regarding the work of the task force may be found at: <http://www.csuci.edu/strategic-resource-planning/index.htm>

As with the prior year and because of State fiscal constraints, no new capital funds were authorized from the State. However, as a growing campus with a variety of space, renewal and deferred maintenance needs, the campus requires these kinds of critical investments as reflected in the capital budget summary.

*August 2013*

## Total Operating Budget (All Funds) – Revenues and Expenditures by Fund Type and Category

Budgeted revenues and expenditures for the FY14 fiscal year are \$142 million, a ten percent increase over the prior fiscal year. Revenue adjustments reflect authorized increases.

| <b>CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS</b><br><b>Exhibit II</b><br><b>ALL FUNDS REVENUE PLAN SUMMARY</b><br><b>FISCAL YEAR 2013/14</b> |                                 |   |                   |            |
|--|---------------------------------|---|-------------------|------------|
|  | <b>2012/13 Final<br/>Budget</b> | <b>2013/14<br/>Campus<br/>Budget Plan</b> | <b>Change</b>     |            |
|  |                                 |   | <b>\$</b>         | <b>%</b>   |
| <b>University Operating Funds</b>  |                                 |   |                   |            |
| <i>Appropriated/Student Fee</i>  |                                 |   |                   |            |
| State Appropriations   | \$43,763,210                    | \$48,496,910                              | \$4,733,700       | 10.8%      |
| Category I Fees - Tuition  | 24,359,000                      | 26,805,000                                | 2,446,000         | 10.0%      |
| Sub-total Appropriated/Student Fee   | 68,122,210                      | 75,301,910                                | 7,179,700         | 10.5%      |
| <i>Designated Operating Funds</i>  |                                 |   |                   |            |
| Category I Fees  | 604,500                         | 555,500                                   | (49,000)          | -8.1%      |
| Category II Fees   | 2,962,154                       | 3,834,870                                 | 872,716           | 29.5%      |
| Category III Fees  | 12,000                          | 12,000                                    | 0                 | 0.0%       |
| Category IV Fees (State Support)   | 253,400                         | 218,400                                   | (35,000)          | -13.8%     |
| Sub-total Designated   | 3,832,054                       | 4,620,770                                 | 788,716           | 20.6%      |
| Sub-Total University Operating   | 71,954,264                      | 79,922,680                                | 7,968,416         | 11.1%      |
| <b>Restricted Funds</b>  |                                 |   |                   |            |
| Capital  |                                 | 2,258,000                                 | 2,258,000         | 100.0%     |
| Lottery  | 117,000                         | 117,000                                   | -                 | 0.0%       |
| Sub-Total Restricted Funds   | 117,000                         | 2,375,000                                 | 2,258,000         | 1929.9%    |
| <b>Auxiliary Activities</b>  |                                 |   |                   |            |
| <i>Auxiliary Enterprise</i>  |                                 |   |                   |            |
| Housing  | 9,178,400                       | 10,675,000                                | 1,496,600         | 16.3%      |
| Parking and Transportation   | 1,533,952                       | 1,975,513                                 | 441,561           | 28.8%      |
| Extended Education   | 5,229,605                       | 5,556,922                                 | 327,317           | 6.3%       |
| Sub-total Auxiliary Enterprise   | 15,941,957                      | 18,207,435                                | 2,265,478         | 14.2%      |
| <i>Auxiliary Operations</i>  |                                 |   |                   |            |
| Commercial Services  | 3,063,545                       | 4,023,020                                 | 959,475           | 31.3%      |
| Associated Students  | 873,498                         | 1,131,130                                 | 257,632           | 29.5%      |
| CI Foundation  | 2,545,956                       | 2,508,931                                 | (37,025)          | -1.5%      |
| Site Authority   | 33,526,107                      | 33,225,472                                | (300,635)         | -0.9%      |
| University Glen  | 714,454                         | 713,616                                   | (838)             | -0.1%      |
| Sub-total Auxiliary Operations   | 40,723,560                      | 41,602,169                                | 878,609           | 2.2%       |
| Sub-Total Auxiliary Activities   | 56,665,517                      | 59,809,604                                | 3,144,087         | 5.5%       |
| <b>Trust Funds</b>   |                                 |   |                   |            |
| Other  | 233,620                         | 112,230                                   | (121,390)         | -52.0%     |
| Sub-Total Revenues   | 233,620                         | 112,230                                   | (121,390)         | -52.0%     |
| <b>Total Revenues</b>  | <b>128,970,401</b>              | <b>142,219,514</b>                        | <b>13,249,113</b> | <b>10%</b> |

## Significant Considerations for FY14 General Fund Operating Budget

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**CI's FY14 general fund operating budget, combining all sources of revenue is anticipated to be \$ 79,922,680.** Primary revenue sources in FY14 include those from State funds and tuition fees.

### **Tuition Fees:**

Last year, the final budget was impacted with the passage of Proposition 30 in the November 6, 2012 general election. The passage of Proposition 30 precluded a \$250 million trigger cut to the CSU.

Prior, the Board of Trustees (BOT) approved a 9.1% increase in 2012/13 tuition rates at the November 2011 BOT meeting. With the passage of Proposition 30, CSU tuition fee rates were reset back to levels in effect for the 2011/12 academic year. Additionally under a provision of Prop 30, the State appropriated \$125 million to the CSU in fiscal year 2013/14 to augment the roll back of the 9.1 percent tuition increase.

For CI, the impact of the tuition roll back was a decrease of \$2.2 million and a \$1.6 million increase for the Prop 30 State adjustment for a net loss of \$600,000.

**Campus Enrollments:** In FY13, CI's enrollments for the year were 4,147 FTES and State funding remained at 3,250 FTES. For FY14, state-funded enrollments increased by 117 FTES.

|                               |            |
|-------------------------------|------------|
| Enrollment FY14               | 4,400 FTES |
| CI State Appropriations Total | 3,367 FTES |

**Budget Planning:** During the spring semester, the Strategic Resource Planning Task Force discussed enrollment growth for FY14 and beyond along with a multi-year budget forecast model. This information was shared with the President's Planning and Policy Council and the spring Town Hall. As a starting point, the model reflects a modest increase of 100 funded FTES for each year through FY 2016/17. The model attempts to take into consideration the proposal of the stable funding plan introduced by the State. As with the prior year, the Chancellor's Office has exempted CI from enrollment limit penalties.

In addition, with the planning for the FY14 budget the campus began to lay the foundation to link the campus budget to its strategic plan. At the same time, the campus engaged in a process to update its strategic plan.

Figure 1: 2007-08

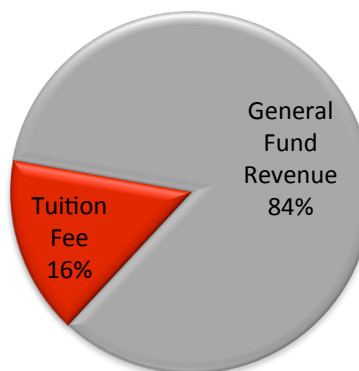
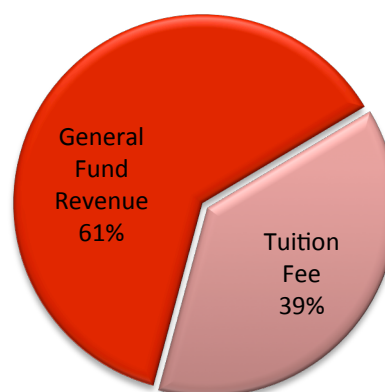


Figure 2: 2012-13



## Key Policies Implicit in the FY14 Budget

Multi-Year State Funding Plan: The Governor's May Revision of the 2013-14 state budget builds upon the multi-year stable funding plan for higher education proposed in the Governor's Budget. The budget prioritizes higher education by "providing new funds to begin reinvesting in public universities, with the expectation that the universities will improve the quality, performance, and cost effectiveness of the education systems."

<http://www.ebudget.ca.gov/2013-14/pdf/Enacted/BudgetSummary/HigherEducation.pdf>

The plan freezes CSU resident tuition from 2013-14 to 2016-17 to ensure affordability. In addition, student success is a priority of the plan, e.g., improve graduation rates and reduce the cost per degree.

- Enrollment Growth Funding: The 2013/14 Governor's Budget allocations include 1.45% resident full-time equivalent students (FTES) growth system-wide, an additional 4,794 FTES, funded. A minimum of 1.2 % FTES growth was allocated per campus by the Chancellor's office. CI received 117 FTES increase in funded enrollments, or a 3.6% increase in funded enrollment.
- Rollback of Tuition Fee Rates: Following is a summary of the 2013/14 academic year tuition fee rates:

| Tuition Fee Academic Year Rates*   |                |
|------------------------------------|----------------|
|                                    | <u>2013/14</u> |
| <u>Undergraduate Programs</u>      |                |
| 6.1 or more                        | \$5,472        |
| 0 to 6.0                           | \$3,174        |
| <u>Credential Programs</u>         |                |
| 6.1 or more                        | \$6,348        |
| 0 to 6.0                           | \$3,684        |
| <u>Graduate and Other</u>          |                |
| <u>Post-Baccalaureate Programs</u> |                |
| 6.1 or more                        | \$6,738        |
| 0 to 6.0                           | \$3,906        |

\*Equal to 2011/12 Tuition Fee Rates.

- Higher Education Budget Trailer Bill (AB 94): A budget trailer bill was signed by Governor Brown on July 1<sup>st</sup>, thus making it state law effective that date. The signed legislation includes the following provisions of interest:
  - › A list of outcome measures that CSU must begin reporting to the Governor and Legislature on a system-wide basis. The details of such an accountability framework are to be worked out in subsequent legislation that will involve considerable consultation.
  - › A law establishing a new financial aid program for qualifying UC and CSU students called the Middle Class Scholarship (MCS) with 2013-14 fiscal year serving as a planning year.

- › A change in the methodology used to calculate the annual General Fund adjustments to CSU's appropriation for annual changes in the CalPERS employer contribution rates. The adjustments will be capped at the CSU's actual pensionable salary total for the 2013-14 fiscal year.
  - › A new requirement to report to the Legislature and Department of Finance on the cost of university operations/programs disaggregated by student level (undergraduate, graduate, etc.) and other specified parameters. The first report is due in October 2014, and will be on a system-wide basis. Beginning with the report due in October 2018, data is to be reported on a campus-by-campus basis.
  - › Capital outlay funding and budgeting practice remains unchanged with respect to CSU.
- CI Strategic Budgeting and Planning: As adopted in prior budget planning efforts, the campus is committed to the following principles as we develop our strategic budgeting and resources allocation processes.

*~ Transparency ~ Accountability ~ Engagement*

These principles provide a foundation for resource allocation planning efforts as the campus strives to support critical needs with diminished resources. The resource allocation process will continue to evolve to support the University strategic plan.

## University Operating Fund

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The FY14 University General Fund Operating Resources budget is presented in detail at the end of this document. This information includes the attached exhibits, charts and appendices at the end of the budget plan.

### Exhibits

|             |  |
|-------------|--|
| Exhibit I   | Overall Funding Summary  |
| Exhibit IIA | All Funds Revenue Plan Summary FY 2014   |
| Exhibit IIB | All Funds Revenue Plan Summary Graph FY 2014   |
| Exhibit III | All Funds Expenditure Plan Summary   |
| Exhibit IV  | Divisional Operating Budgets <ul style="list-style-type: none"><li>• Office of the President</li><li>• Academic Affairs</li><li>• Finance and Administration</li><li>• Student Affairs</li><li>• University Advancement</li><li>• Technology and Communication</li><li>• University-wide</li><li>• Operating Budgets Summary</li></ul> |
| Exhibit V   | All Funds Expenditure Plan Summary<br>Auxiliary Organizations <ul style="list-style-type: none"><li>• Housing</li><li>• Parking</li><li>• Extended University</li></ul>  |
| Exhibit VI  | Operating Revenue with Fees  |
| Exhibit VII | Designated Operating Revenue   |

### Charts

|           |                                     |
|-----------|-------------------------------------|
| Chart 1   | Student FTE and Headcount           |
| Chart II  | Student Ratio FTE to Headcount      |
| Chart III | Student Fall to Spring FTE Resident |
| Chart IV  | Student Tuition and Fees            |
| Chart V   | Risk Pool 10-Year Premium History   |

### Appendices

|       |  |
|-------|--|
| A – 1 | Overall Funding Summary                    |
| A – 2 | Ten-year Campus-based Fee Increase Revenue |
| A – 3 | Risk Pool Premiums                         |
| A – 4 | Lottery Budget                             |
| A – 5 | Capital Outlay Program                     |
| A – 6 | Designated Operating Details               |
| A – 7 | Auxiliary Revenues and Expenditures        |
| A – 8 | Auxiliary Organizations                    |

## University Operating Fund

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### UNIVERSITY BUDGET REVENUES SUMMARY

Total new net revenues for FY14 are projected to be \$7.18 million. These funds are net revenues generated by the following:

**State General Fund:** State appropriations revenue total \$4.7 million and include funding for enrollment growth, mandatory costs (retirement, health, space, etc.) and the tuition fee roll back described above. The detail is summarized in Appendix A-1.

**Tuition fees:** Gross tuition total \$2.4 million. Fees are calculated on resident headcount and include resident and non-resident fees that are then adjusted for tuition waivers.

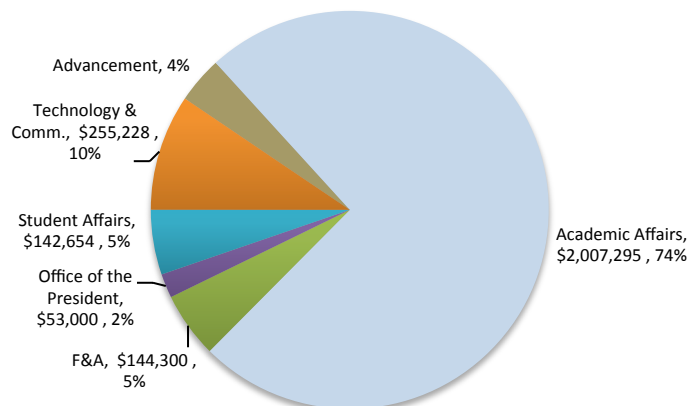
### BUDGET EXPENDITURE SUMMARY

#### Overview

FY14 divisional requests for **critical operational needs** total \$2,705,002 and are summarized below. Divisional areas prepared full requests (\$3.8 million) and critical needs requests (\$2.7 million). The recommended budget includes funding for ***only the critical needs***.

Permanent funding was allocated to address critical instructional need by the addition of 7.0 tenure-track faculty. Five FTE staff in addition to critical operating needs comprise the requests critical permanent needs of the divisions.

A structural deficit in the prior year (\$852,093) that resulted from the Proposition 30 tuition rollback is eliminated in FY14. In addition, a separate allocation to support one-time requests of approximately \$529,000 is also recommended.



**Figure 3: FY14 Divisional Budget Requests for Critical Needs**

**Fixed Costs Increases:** These costs are budgeted at \$1.7 million. They include institutional operating costs such as insurance and utilities increases. Tuition Discounting increased by approximately \$157,400. Permanent funding for faculty promotions (\$97,000) and faculty contract equity obligations (\$50,000) are included here as well. Full funding for sabbaticals is included in fixed costs and is anticipated to be at least \$335,000 (FY13) with the final amount to be determined for FY14. A modest contingency is included in this total.

The computer refresh that was funded University-wide in the past is proposed to be decentralized and divisions will be allocated a proportionate share of the annual \$200,000 that has been historically budgeted for this purpose. Going forward, each unit will be responsible for funding its own replacement of computers for faculty and staff in each respective area. In addition, an increase of \$200,000 is proposed to be added to the distribution recognizing increasing unit needs for a total of \$400,000. Over the last few years and because of budget reductions, O&M for areas has eroded. This allocation will assure that operating units have adequate operations and maintenance funds that *should be used for this purpose only*.

**Strategic Initiatives Funding Set-Aside:** The campus is committed to linking its strategic plan to the budget process. In addition, during the FY13 academic year CI engaged in a planning process to update CI's five-year strategic plan. To support the goals and initiatives established from this process, the budget includes a \$1.5 million set-aside to support these activities. A portion of the funds will be earmarked for permanent allocation and a portion will be designated temporary with the final split to be determined.

**Deferred Maintenance:** In the new revenues received from the CO, approximately \$1 million was received to support the operating needs for new facilities. In 2012-13 the University allocated approximately half of the funds to support these operations. For 2013-14, \$450,000 is recommended for permanent allocation to support future facilities renewal and deferred maintenance needs.

**Compensation:** In its 2013-14 Support Budget, the CSU has earmarked \$38.0 million for a compensation increase "pool". The \$38 million amounts to approximately a 1.2 percent increase in total CSU compensation to employees. However, the distribution of the pool to various groups will depend on market factors, the collective bargaining process, and other factors. This process is currently underway and the campus to date has received no funds.



**Methodology:** As with the prior year, for FY 2014 each campus unit provided its operating needs to their vice president reporting area. The divisional requests were categorized into two priorities: full request and critical needs requests. The details of the divisional requests may be found in the SRPTF webpage under the April 19, 2013 meeting. <http://www.csuci.edu/strategic-resource-planning/calendars.htm>

The following summary provides new and increased fixed costs, permanent allocations for new FTE faculty and staff, and temporary allocations and contingency funds to provide flexibility as follows:

**Table 3.**  
**FY 2014 Recommended Permanent and Temporary Allocations**

|                                 | <b>Permanent<br/>Allocations</b> | <b>Temporary One-<br/>Time Allocations</b> | <b>Total</b>       |
|---------------------------------|----------------------------------|--|--------------------|
| Divisional Critical Needs       | \$2,705,002                      |  | \$2,705,002        |
| Divisional One-Time Requests    |                                  | 529,000                                    | \$529,000          |
| Strategic Initiative Set-Aside  | \$1,500,000                      |  | \$1,500,000        |
| Fixed Costs (excludes benefits) | \$812,264                        |  | \$812,264          |
| Tuition Discounting Increase    | \$157,400                        |  | \$157,400          |
| Deferred Maintenance            | \$450,000                        |  | \$450,000          |
| <b>Total</b>                    | <b>\$5,624,666</b>               | <b>\$529,000</b>                           | <b>\$6,153,666</b> |

A summary of recommended allocations is provided in Table 4 for each divisional area. Total recommendations for FY 2014 are \$3,234,002. For FY14, temporary allocations provide budget flexibility.

**Table 4.**  
**SUMMARY OF RECOMMENDED DIVISION DISTRIBUTIONS**

| <b>Division Recommendations</b>                                   |                             |                    |                            |                  |                  |                  |                    |
|---|-----------------------------|--------------------|----------------------------|------------------|------------------|------------------|--------------------|
| <b>Prior Commitment:</b> Structural Deficit from Tuition Rollback |                             |                    |                            |                  |                  |                  | \$852,093          |
|   | <b>Academic<br/>Affairs</b> | <b>Advancement</b> | <b>Student<br/>Affairs</b> | <b>T&amp;C</b>   | <b>President</b> | <b>F&amp;A</b>   | <b>Total</b>       |
| <b>Permanent Allocations</b>                                      |                             |                    |                            |                  |                  |                  |                    |
| Faculty   | \$1,799,265                 | --                 | --                         | --               | --               | --               | \$1,799,265        |
| Staff/Operation   | \$208,030                   | \$102,525          | \$142,654                  | \$255,228        | \$53,000         | \$144,300        | \$905,737          |
| Sub-total   | \$2,007,295                 | \$102,525          | \$142,654                  | \$255,228        | \$53,000         | \$144,300        | \$2,705,002        |
| <b>Temporary One-Time<br/>Allocations</b>                         |                             |                    |                            |                  |                  |                  |                    |
| Faculty   | 129,024                     |                    |                            |                  |                  |                  | 129,024            |
| Staff/Operations  | 5,976                       |                    | 32,000                     | 89,000           | 215,000          | 58,000           | 399,976            |
| Sub-total   | 135,000                     | 0                  | 32,000                     | 89,000           | 215,000          | 58,000           | 529,000            |
| <b>Total</b>  | <b>\$2,142,295</b>          | <b>\$102,525</b>   | <b>\$174,654</b>           | <b>\$344,228</b> | <b>\$268,000</b> | <b>\$202,300</b> | <b>\$3,234,002</b> |

## Capital Budget

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### Background

CSU campuses have been funded for both minor capital projects and capital renewal projects in accordance with the State University Administrative Manual (SUAM) from **separate state fund sources** and not campus operating funds. However, given the continuing budget challenges at the State level, we do not anticipate either of these types of funding for the next few years.

For the CSU's 2013/2014 funding request to the State, the Department of Finance (DOF) returned all of the Capital Outlay Budget Change Proposals. This includes the \$13 million in fire/life-safety Infrastructure Improvement project requests and the Group II equipment requests. During the legislative process, Group II equipment was authorized and as a result, equipment funding for West Hall was included in the SU 2013-14 Capital Outlay Program.

Minor Capital Outlay (construction) projects are limited to those projects that correct deficiencies, provide new or improved facilities, add access or provide equipment for a minor capital outlay project whose estimated total cost is \$400,000 or less. Minor construction does not include any work classified as maintenance or repair. Projects may not be grouped unless they are for similar work within one building or complex. For instructions on policy and procedures for writing minor capital outlay service agreements, see SUAM Section X. For instructions on construction procedures for minor capital outlay projects, see SUAM Section XII.

Capital Renewal projects are limited to those projects that provide replacement of major building components and/or systems that have exceeded their useful life. Major building systems must be replaced to enable the continued function and use of an aged facility. The building components renewed typically include: the heating, ventilation and air conditioning systems; plumbing systems; electrical distribution system; and building exterior skin, roof and window systems. Energy and utility efficiency improvements are pursued with these projects as appropriate.

For 2013-14, the campus must find alternative means to fund critical life/safety, ADA, code-driven and new space.

### Deferred Maintenance

The trend of accumulating deferred maintenance back-logs across the country continues to grow in priority. The CSU has not received funding for deferred maintenance since 2007/08. As a result, the deferred maintenance needs of the system have grown and the CSU Support Budget documentation for 2013/14 identifies a deferred maintenance need of \$462.9 million. This amount represents the highest priority projects out of an estimated \$1.7 billion in deferred maintenance and capital renewal backlog data model (FRRM). The model also concludes that absent investment of at least \$99 million per year (or \$290/FTES) to maintain the current backlog level, the need will grow to \$2.2 billion by 2016. An estimated \$190 million per year (or \$560/FTES) is needed to address the renewal needs plus deferred maintenance backlog. Planning work is underway to develop longer-term strategies to adequately address this growing need.

## Channel Islands Critical Facilities Investments-Related Needs

For FY14, several facilities projects for the campus critical to meet the mission of the University. The Operations, Planning and Construction (OPC) department maintains an inventory of major construction, renovation projects and planning studies needed to support campus development. These projects were compiled from discussions with Divisions and Departments about their needs, and from OPC's databases on deferred maintenance needs.

Projects are categorized into major areas:

- Critical repairs needed for buildings – for conditions that are unsafe or threat to life/safety.
- Repairs driven by code compliance requirements – for conditions that are non-compliant with current codes and exposes the campus to high risk
- New space needs – needs related to new classrooms, academic and student support spaces to handle growth in FTE.
- Improving work and study environment – aesthetic improvements needed to promote well-being of the students, faculty and staff, improve productivity and create favorable “first impression” for prospective students and parents.
- Planning studies – studies needed to determine how the Campus will handle growth over the next several years.

Recognizing the lack of State resources, and that the campus cannot authorize all of the projects and studies identified because of funding constraints, OPC has highlighted the “critical needs.” “Critical needs” projects and studies require funding and action immediately because of compliance mandates, enrollment growth needs or life/safety requirements. The following table provides a summary of these types of projects.

The allocations for these critical investments are funded from a separate fund source designated for capital projects and are not part of the campus operating budget.

**Table 5.**  
**SUMMARY OF FY14 Capital Investments**

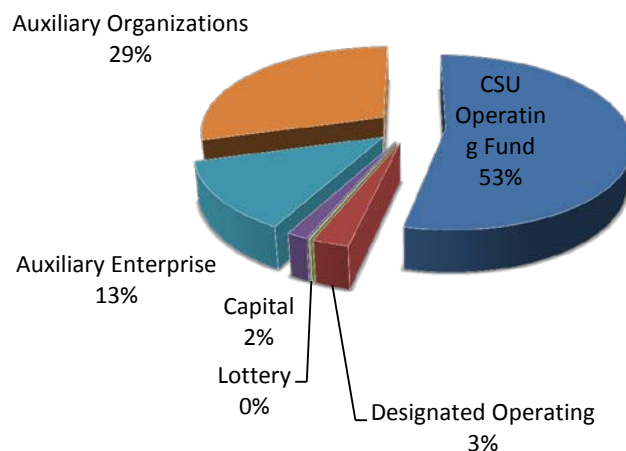
| <b>Project Types</b>                               | <b>One-time Allocation</b> |
|--|----------------------------|
| Critical Repairs and Code Required (ADA, failures) | \$643,000                  |
| New Space Upgrades and Construction                | \$700,000                  |
| Facilities Upgrades (refresh, energy efficiency)   | \$385,000                  |
| Planning Studies                                   | \$25,000                   |
| Contingency  | \$100,000                  |
| <b>Total</b>                                       | <b>\$1,853,000</b>         |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Exhibit I  
Overall Funding Summary  
FISCAL YEAR 2013/14**

|                                   | <b>Revenue Estimates</b> |                    | <b>Expenditure Plans</b> |                    |
|-----------------------------------|--------------------------|--------------------|--------------------------|--------------------|
| <b>CSU Operating Fund</b>         | \$                       | 76,200,040 53.6%   | \$                       | 76,200,040 53.6%   |
| <b>Designated Operating Funds</b> | \$                       | 3,834,870 2.7%     | \$                       | 3,834,870 2.7%     |
| <b>Lottery</b>                    | \$                       | 117,000 0.1%       | \$                       | 117,000 0.1%       |
| <b>Capital</b>                    |                          |                    |                          |                    |
| State Funded                      | \$                       | 2,258,000 1.6%     | \$                       | 2,258,000 1.6%     |
| Non-State Funded                  | \$                       | - -                | \$                       | - -                |
|                                   | \$                       | 2,258,000 1.6%     | \$                       | 2,258,000 1.6%     |
| <b>Auxiliary Enterprise</b>       |                          |                    |                          |                    |
| Housing                           | \$                       | 10,675,000 7.5%    | \$                       | 10,675,000 7.5%    |
| Parking                           | \$                       | 1,975,513 1.4%     | \$                       | 1,975,513 1.4%     |
| Extended University               | \$                       | 5,556,922 3.9%     | \$                       | 5,556,922 3.9%     |
|                                   | \$                       | 18,207,435 12.8%   | \$                       | 18,207,435 12.8%   |
| <b>Auxiliary Organizations</b>    |                          |                    |                          |                    |
| Associated Students               | \$                       | 1,131,130 0.8%     | \$                       | 1,131,130 0.8%     |
| University Foundation             | \$                       | 2,508,931 1.8%     | \$                       | 2,508,931 1.8%     |
| Site & Finance Authorities        | \$                       | 33,225,472 23.4%   | \$                       | 33,225,472 23.4%   |
| University Glen Corporation       | \$                       | 4,736,636 3.3%     | \$                       | 4,736,636 3.3%     |
|                                   | \$                       | 41,602,169 29.3%   | \$                       | 41,602,169 29.3%   |
| <b>Total</b>                      | \$                       | 142,219,514 100.0% | \$                       | 142,219,515 100.0% |

**2013/14  
Funding Source**



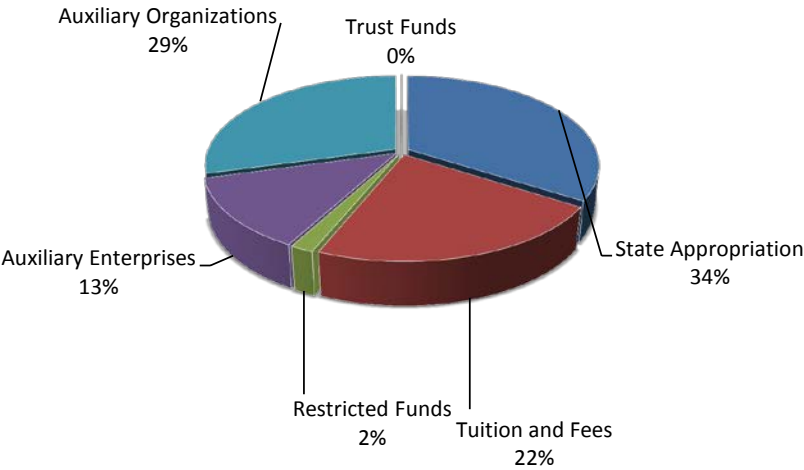
**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**  
**Exhibit II**  
**ALL FUNDS REVENUE PLAN SUMMARY**  
**FISCAL YEAR 2013/14**

|                                    | 2012/13 Final<br>Budget | 2013/14<br>Campus<br>Budget Plan | Change<br>\$      | %          |
|------------------------------------|-------------------------|----------------------------------|-------------------|------------|
| <b>University Operating Funds</b>  |                         |                                  |                   |            |
| <i>Appropriated/Student Fee</i>    |                         |                                  |                   |            |
| State Appropriations               | \$43,763,210            | \$48,496,910                     | \$4,733,700       | 10.8%      |
| Category I Fees - Tuition          | 24,359,000              | 26,805,000                       | 2,446,000         | 10.0%      |
| Sub-total Appropriated/Student Fee | 68,122,210              | 75,301,910                       | 7,179,700         | 10.5%      |
| <i>Designated Operating Funds</i>  |                         |                                  |                   |            |
| Category I Fees                    | 604,500                 | 555,500                          | (49,000)          | -8.1%      |
| Category II Fees                   | 2,962,154               | 3,834,870                        | 872,716           | 29.5%      |
| Category III Fees                  | 12,000                  | 12,000                           | 0                 | 0.0%       |
| Category IV Fees (State Support)   | 253,400                 | 218,400                          | (35,000)          | -13.8%     |
| Sub-total Designated               | 3,832,054               | 4,620,770                        | 788,716           | 20.6%      |
| Sub-Total University Operating     | 71,954,264              | 79,922,680                       | 7,968,416         | 11.1%      |
| <b>Restricted Funds</b>            |                         |                                  |                   |            |
| Capital                            |                         | 2,258,000                        | 2,258,000         | 100.0%     |
| Lottery                            | 117,000                 | 117,000                          | -                 | 0.0%       |
| Sub-Total Restricted Funds         | 117,000                 | 2,375,000                        | 2,258,000         | 1929.9%    |
| <b>Auxiliary Activities</b>        |                         |                                  |                   |            |
| <i>Auxiliary Enterprise</i>        |                         |                                  |                   |            |
| Housing                            | 9,178,400               | 10,675,000                       | 1,496,600         | 16.3%      |
| Parking and Transportation         | 1,533,952               | 1,975,513                        | 441,561           | 28.8%      |
| Extended Education                 | 5,229,605               | 5,556,922                        | 327,317           | 6.3%       |
| Sub-total Auxiliary Enterprise     | 15,941,957              | 18,207,435                       | 2,265,478         | 14.2%      |
| <i>Auxiliary Operations</i>        |                         |                                  |                   |            |
| Commercial Services                | 3,063,545               | 4,023,020                        | 959,475           | 31.3%      |
| Associated Students                | 873,498                 | 1,131,130                        | 257,632           | 29.5%      |
| CI Foundation                      | 2,545,956               | 2,508,931                        | (37,025)          | -1.5%      |
| Site Authority                     | 33,526,107              | 33,225,472                       | (300,635)         | -0.9%      |
| University Glen                    | 714,454                 | 713,616                          | (838)             | -0.1%      |
| Sub-total Auxiliary Operations     | 40,723,560              | 41,602,169                       | 878,609           | 2.2%       |
| Sub-Total Auxiliary Activities     | 56,665,517              | 59,809,604                       | 3,144,087         | 5.5%       |
| <b>Trust Funds</b>                 |                         |                                  |                   |            |
| Other                              | 233,620                 | 112,230                          | (121,390)         | -52.0%     |
| Sub-Total Revenues                 | 233,620                 | 112,230                          | (121,390)         | -52.0%     |
| <b>Total Revenues</b>              | <b>128,970,401</b>      | <b>142,219,514</b>               | <b>13,249,113</b> | <b>10%</b> |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**  
**Exhibit II**  
**ALL FUNDS REVENUE PLAN SUMMARY**  
**FISCAL YEAR 2013/14**

**2013/14**

**All Fund Revenue Summary**



CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
Exhibit III  
ALL FUNDS EXPENDITURE PLAN SUMMARY  
FISCAL YEAR 2013/14

| OFFICER ALLOCATION SUMMARY         | Core Allocations    |                      |                      |                      |                     |                     |                       | Centrally Managed   |                     |                     |                     |                     |                      | Grand                 |
|------------------------------------|---------------------|----------------------|----------------------|----------------------|---------------------|---------------------|-----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|-----------------------|
|                                    | OOP                 | VPAA                 | VPFA                 | VPSA                 | UA                  | T&C                 | Subtotal              | Financial Aid       | Utilities           | Risk Pool           | Initiative          | Other               | Subtotal             | Total                 |
| <b>Final Base 2012/13</b>          | <b>\$ 1,191,345</b> | <b>\$ 30,667,269</b> | <b>\$ 14,488,804</b> | <b>\$ 5,579,312</b>  | <b>\$ 1,311,326</b> | <b>\$ 6,004,954</b> | <b>\$ 59,243,010</b>  | <b>\$ 6,078,100</b> | <b>\$ 2,787,271</b> | <b>\$ 1,306,970</b> | <b>\$ -</b>         | <b>\$ 614,466</b>   | <b>\$ 10,786,807</b> | <b>\$ 70,029,817</b>  |
| 2013/2014 Budget                   | 53,000              | 2,154,295            | (1,099,803)          | 142,654              | 102,526             | 136,728             | 1,489,400             | 157,400             | 635,398             | 108,051             | 1,500,000           | 2,279,975           | 4,680,824            | 6,170,223             |
| <b>Approved Base 2013/14</b>       | <b>\$ 1,244,345</b> | <b>\$ 32,821,564</b> | <b>\$ 13,389,001</b> | <b>\$ 5,721,966</b>  | <b>\$ 1,413,852</b> | <b>\$ 6,141,682</b> | <b>\$ 60,732,410</b>  | <b>\$ 6,235,500</b> | <b>\$ 3,422,669</b> | <b>\$ 1,415,021</b> | <b>\$ 1,500,000</b> | <b>\$ 2,894,441</b> | <b>\$ 15,467,631</b> | <b>\$ 76,200,040</b>  |
| % Increase/(Decrease) Core         | 4%                  | 145%                 | -74%                 | 10%                  | 7%                  | 9%                  | 100.0%                |                     |                     |                     |                     |                     |                      |                       |
| % Increase/(Decrease) General Fund | 1%                  | 35%                  | -18%                 | 2%                   | 2%                  | 2%                  | 24.1%                 | 3%                  | 10%                 | 2%                  | 24%                 | 37%                 | 75.9%                | 100.0%                |
| % Share of Core                    | 2.0%                | 54.0%                | 22.0%                | 9.4%                 | 2.3%                | 10.1%               | 100.0%                |                     |                     |                     |                     |                     |                      |                       |
| % Share of General Fund            | 1.6%                | 43.1%                | 17.6%                | 7.5%                 | 1.9%                | 8.1%                | 79.7%                 | 8.2%                | 4.5%                | 1.9%                | 2.0%                | 3.8%                | 20.3%                | 100.0%                |
| Salaries & Wages                   | \$ 805,960          | \$ 21,979,303        | \$ 9,107,888         | \$ 3,554,316         | \$ 905,208          | \$ 3,444,700        | \$ 39,797,375         |                     | \$ 388,708          |                     |                     |                     | \$ 388,708           | \$ 40,186,083         |
| Benefits                           | \$ 314,291          | \$ 9,608,112         | \$ 3,721,256         | \$ 1,469,283         | \$ 373,098          | \$ 1,459,552        | \$ 16,945,592         |                     | \$ 164,224          |                     |                     |                     | \$ 164,224           | \$ 17,109,815         |
| General Operating                  | \$ 124,094          | \$ 1,234,149         | \$ 1,539,934         | \$ 763,367           | \$ 135,546          | \$ 1,517,430        | \$ 5,314,520          | \$ 6,235,500        | \$ 2,926,372        | \$ 1,415,021        | \$ 1,500,000        | \$ 2,894,441        | \$ 14,971,334        | \$ 20,285,854         |
| Cost Recovery                      |                     |                      | (\$ 980,077)         | (\$ 65,000)          |                     | (\$ 280,000)        | (\$ 1,325,077)        |                     | (\$ 56,635)         |                     |                     |                     | (\$ 56,635)          | (\$ 1,381,712)        |
|                                    |                     |                      |                      |                      |                     |                     | \$ -                  |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
|                                    |                     |                      |                      |                      |                     |                     | \$ -                  |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
|                                    |                     |                      |                      |                      |                     |                     | \$ -                  |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
| <b>Base 2013/14</b>                | <b>\$ 1,244,345</b> | <b>\$ 32,821,564</b> | <b>\$ 13,389,001</b> | <b>\$ 5,721,966</b>  | <b>\$ 1,413,852</b> | <b>\$ 6,141,682</b> | <b>\$ 60,732,410</b>  | <b>\$ 6,235,500</b> | <b>\$ 3,422,669</b> | <b>\$ 1,415,021</b> | <b>\$ 1,500,000</b> | <b>\$ 2,894,441</b> | <b>\$ 15,467,631</b> | <b>\$ 76,200,040</b>  |
| Designated Operating Funds         |                     |                      |                      |                      |                     |                     |                       |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
| Student Health Services            |                     |                      |                      | \$ 754,535           |                     |                     | \$ 754,535            |                     |                     |                     |                     | \$ 52,465           | \$ 52,465            | \$ 807,000            |
| Student Health Facility Fee        |                     |                      |                      | \$ 18,855            |                     |                     | \$ 18,855             |                     |                     |                     |                     | \$ 11,145           | \$ 11,145            | \$ 30,000             |
| Materials Service & Facility Fee   |                     | \$ 254,122           |                      | \$ 165,837           |                     | \$ 285,490          | \$ 705,449            |                     |                     |                     |                     | (\$ 99,449)         | (\$ 99,449)          | \$ 606,000            |
| Student Body Center Fee            |                     |                      |                      | \$ 983,038           |                     |                     | \$ 983,038            |                     |                     |                     |                     | \$ 196,832          | \$ 196,832           | \$ 1,179,870          |
| Instructionally Related Fee        |                     | \$ 539,662           |                      |                      |                     |                     | \$ 539,662            |                     |                     |                     |                     | (\$ 34,662)         | (\$ 34,662)          | \$ 505,000            |
| Recreation & Athletic Fee          |                     |                      |                      | \$ 605,603           |                     |                     | \$ 605,603            |                     |                     |                     |                     | \$ 101,397          | \$ 101,397           | \$ 707,000            |
| Auxiliary Enterprise               | \$ -                | \$ 793,784           | \$ -                 | \$ 2,527,868         | \$ -                | \$ 285,490          | \$ 3,607,142          | \$0                 | \$0                 | \$0                 | \$0                 | \$ 227,728          | \$ 227,728           | \$ 3,834,870          |
| Student Housing                    |                     |                      |                      | 10,675,000           |                     |                     | \$ -                  |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
| Parking Services                   |                     |                      | 1,975,513            |                      |                     |                     | \$ 10,675,000         |                     |                     |                     |                     |                     | \$ -                 | \$ 10,675,000         |
| Extended University                |                     | 5,556,922            |                      |                      |                     |                     | \$ 1,975,513          |                     |                     |                     |                     |                     | \$ -                 | \$ 1,975,513          |
|                                    | \$ -                | \$ 5,556,922         | \$ 1,975,513         | \$ 10,675,000        | \$ -                | \$ -                | \$ 5,556,922          | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$ -                 | \$ 5,556,922          |
| Auxiliary Organizations            |                     |                      |                      |                      |                     |                     | \$ 18,207,435         |                     |                     |                     |                     |                     | \$ -                 | \$ 18,207,435         |
| Associated Students, Inc           |                     |                      |                      | \$ 1,131,130         |                     |                     | \$ -                  |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
| University Foundation              |                     |                      |                      |                      | \$ 2,508,931        |                     | \$ 1,131,130          |                     |                     |                     |                     |                     | \$ -                 | \$ 1,131,130          |
| Channel Islands Site Authority     |                     |                      | \$ 33,225,472        |                      |                     |                     | \$ 2,508,931          |                     |                     |                     |                     |                     | \$ -                 | \$ 2,508,931          |
| University Glen Corporation        |                     |                      | \$ 4,736,636         |                      |                     |                     | \$ 33,225,472         |                     |                     |                     |                     |                     | \$ -                 | \$ 33,225,472         |
|                                    | \$ -                | \$ -                 | \$ 37,962,108        | \$ 1,131,130         | \$ 2,508,931        | \$ -                | \$ 4,736,636          | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$ -                 | \$ 4,736,636          |
| Restricted Funds                   |                     |                      |                      |                      |                     |                     | \$ 41,602,169         |                     |                     |                     |                     |                     | \$ -                 | \$ 41,602,169         |
| Capital                            |                     |                      |                      |                      |                     |                     | \$ -                  |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
| Lottery                            |                     |                      |                      |                      |                     |                     | \$ -                  |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
|                                    |                     | 117,000              |                      |                      |                     |                     | \$ -                  |                     |                     |                     |                     | 2,258,000           | \$ 2,258,000         | \$ 2,258,000          |
|                                    | \$ -                | \$ 117,000           | \$ -                 | \$ -                 | \$ -                | \$ -                | \$ 117,000            | \$0                 | \$0                 | \$0                 | \$0                 | \$2,258,000         | \$ 2,258,000         | \$ 2,375,000          |
|                                    |                     |                      |                      |                      |                     |                     | \$ -                  |                     |                     |                     |                     |                     | \$ -                 | \$ -                  |
| <b>Subtotal All Other</b>          | <b>\$ -</b>         | <b>\$ 6,467,706</b>  | <b>\$ 39,937,621</b> | <b>\$ 14,333,998</b> | <b>\$ 2,508,931</b> | <b>\$ 285,490</b>   | <b>\$ 63,533,747</b>  | <b>\$0</b>          | <b>\$0</b>          | <b>\$0</b>          | <b>\$0</b>          | <b>\$2,485,728</b>  | <b>\$ 2,485,728</b>  | <b>\$ 66,019,475</b>  |
| <b>Expenditure Plan 2013/14</b>    | <b>\$ 1,244,345</b> | <b>\$ 39,289,270</b> | <b>\$ 53,326,622</b> | <b>\$ 20,055,964</b> | <b>\$ 3,922,783</b> | <b>\$ 6,427,172</b> | <b>\$ 124,266,156</b> | <b>\$ 6,235,500</b> | <b>\$ 3,422,669</b> | <b>\$ 1,415,021</b> | <b>\$ 1,500,000</b> | <b>\$ 5,380,169</b> | <b>\$ 17,953,359</b> | <b>\$ 142,219,515</b> |



CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|                                     | 2012/13<br>FINAL ALLOCATIONS<br>\$ | 2013/14<br>CAMPUS<br>BUDGET PLAN<br>\$ | CHANGE<br>\$  | %           |
|-------------------------------------|------------------------------------|--|---------------|-------------|
| <b>OFFICE OF THE PRESIDENT</b>      |                                    |  |               |             |
| PERSONNEL COSTS                     |                                    |  |               |             |
| SALARIES AND WAGES                  |                                    |  |               |             |
| Management                          | 390,344                            | 390,344                                | 0             | 0.0%        |
| Staff                               | 319,116                            | 319,116                                | 0             | 0.0%        |
| Overtime                            | 1,500                              | 1,500                                  | 0             | 0.0%        |
| Other Non Benefitted                | 70,000                             | 95,000                                 | 25,000        | 35.7%       |
| <b>Subtotal, Salaries and Wages</b> | <b>780,960</b>                     | <b>805,960</b>                         | <b>25,000</b> | <b>3.2%</b> |
| BENEFITS                            | 314,291                            | 314,291                                | 0             | 0.0%        |
| <b>Subtotal, Personnel Costs</b>    | <b>1,095,251</b>                   | <b>1,120,251</b>                       | <b>25,000</b> | <b>2.3%</b> |
| GENERAL OPERATING EXPENSE           | 96,094                             | 124,094                                | 28,000        | 29.1%       |
| <b>Subtotal, Expenses</b>           | <b>1,191,345</b>                   | <b>1,244,345</b>                       | <b>53,000</b> | <b>4.4%</b> |
| <b>Subtotal, PRESIDENT</b>          | <b>1,191,345</b>                   | <b>1,244,345</b>                       | <b>53,000</b> | <b>4.4%</b> |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|                                     | 2012/13<br>FINAL ALLOCATIONS<br>\$ | 2013/14<br>CAMPUS<br>BUDGET PLAN<br>\$ | CHANGE<br>\$     | %           |
|-------------------------------------|------------------------------------|--|------------------|-------------|
| <b>ACADEMIC AFFAIRS</b>             |                                    |  |                  |             |
| PERSONNEL COSTS                     |                                    |  |                  |             |
| SALARIES AND WAGES                  |                                    |  |                  |             |
| Tenure Track Faculty                | 6,226,108                          | 7,243,108                              | 1,017,000        | 16.3%       |
| Department Chair                    | 1,656,000                          | 1,656,000                              | 0                | 0.0%        |
| Librarians                          | 681,394                            | 681,394                                | 0                | 0.0%        |
| Lecturers                           | 6,725,455                          | 6,955,347                              | 229,892          | 3.4%        |
| Management                          | 2,214,170                          | 2,214,170                              | (0)              | 0.0%        |
| Staff                               | 2,692,686                          | 2,938,722                              | 246,036          | 9.1%        |
| Other Non Benefitted                | 290,562                            | 290,562                                | 0                | 0.0%        |
| <b>Subtotal, Salaries and Wages</b> | <b>20,486,375</b>                  | <b>21,979,303</b>                      | <b>1,492,928</b> | <b>7.3%</b> |
| BENEFITS                            | 8,946,745                          | 9,608,112                              | 661,367          | 7.4%        |
| <b>Subtotal, Personnel Costs</b>    | <b>29,433,120</b>                  | <b>31,587,415</b>                      | <b>2,154,295</b> | <b>7.3%</b> |
| GENERAL OPERATING EXPENSE           | 1,234,149                          | 1,234,149                              | 0                | 0.0%        |
| <b>Subtotal, Expenses</b>           | <b>30,667,269</b>                  | <b>32,821,564</b>                      | <b>2,154,295</b> | <b>7.0%</b> |
| REVENUE                             |                                    |  |                  |             |
| NON RESIDENT TUITION                | (151,000)                          | (151,000)                              | 0                | 0.0%        |
| APPLICATION FEE                     | (4,500)                            | (4,500)                                | 0                | 0.0%        |
| <b>Subtotal, Revenue</b>            | <b>(155,500)</b>                   | <b>(155,500)</b>                       | <b>0</b>         | <b>0.0%</b> |
| <b>Subtotal, AA</b>                 | <b>30,511,769</b>                  | <b>32,666,064</b>                      | <b>2,154,295</b> | <b>7.1%</b> |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|  | 2012/13<br>FINAL ALLOCATIONS<br>\$ | 2013/14<br>CAMPUS<br>BUDGET PLAN<br>\$ | CHANGE<br>\$       | %             |
|--|------------------------------------|--|--------------------|---------------|
| <b><i>FINANCE AND ADMINISTRATION</i></b> |                                    |  |                    |               |
| PERSONNEL COSTS                          |                                    |  |                    |               |
| SALARIES AND WAGES                       |                                    |  |                    |               |
| Management                               | 2,796,795                          | 2,829,045                              | 32,250             | 1.2%          |
| Staff                                    | 6,686,440                          | 5,571,081                              | (1,115,359)        | -16.7%        |
| Overtime                                 | 262,900                            | 262,900                                | 0                  | 0.0%          |
| Other Non Benefitted                     | 503,138                            | 444,862                                | (58,276)           | -11.6%        |
| <b>Subtotal, Salaries and Wages</b>      | <b>10,249,273</b>                  | <b>9,107,888</b>                       | <b>(1,141,385)</b> | <b>-11.1%</b> |
| BENEFITS                                 | 4,201,073                          | 3,721,256                              | (479,817)          | -11.4%        |
| <b>Subtotal, Personnel Costs</b>         | <b>14,450,347</b>                  | <b>12,829,144</b>                      | <b>(1,621,203)</b> | <b>-11.2%</b> |
| GENERAL OPERATING EXPENSE                | 1,539,934                          | 1,539,934                              | 0                  | 0.0%          |
| <b>Subtotal, Expenses</b>                | <b>15,990,281</b>                  | <b>14,369,078</b>                      | <b>(1,621,203)</b> | <b>-10.1%</b> |
| REVENUE                                  |                                    |  |                    |               |
| COST RECOVERY 948                        | (846,477)                          | (519,477)                              | 327,000            | -38.6%        |
| COST RECOVERY AUXILIARIES                | (655,000)                          | (460,600)                              | 194,400            | -29.7%        |
| CAT 4 FEES & FINES                       | (65,000)                           | (65,000)                               | 0                  | 0.0%          |
| OTHER REVENUE                            | (196,390)                          | (75,000)                               | 121,390            | -61.8%        |
| <b>Subtotal, Revenue</b>                 | <b>(1,762,867)</b>                 | <b>(1,120,077)</b>                     | <b>642,790</b>     | <b>-36.5%</b> |
| <b>Subtotal, FA</b>                      | <b>14,227,414</b>                  | <b>13,249,001</b>                      | <b>(978,413)</b>   | <b>-6.9%</b>  |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|                                     | 2012/13<br>FINAL ALLOCATIONS<br>\$ | 2013/14<br>CAMPUS<br>BUDGET PLAN<br>\$ | CHANGE<br>\$   | %           |
|-------------------------------------|------------------------------------|--|----------------|-------------|
| <b><i>STUDENT AFFAIRS</i></b>       |                                    |  |                |             |
| PERSONNEL COSTS                     |                                    |  |                |             |
| SALARIES AND WAGES                  |                                    |  |                |             |
| Management                          | 1,481,748                          | 1,481,748                              | 0              | 0.0%        |
| Staff                               | 1,743,681                          | 1,834,917                              | 91,236         | 5.2%        |
| Other Non Benefitted                | 237,651                            | 237,651                                | 0              | 0.0%        |
| <b>Subtotal, Salaries and Wages</b> | <b>3,463,080</b>                   | <b>3,554,316</b>                       | <b>91,236</b>  | <b>2.6%</b> |
| BENEFITS                            | 1,428,865                          | 1,469,283                              | 40,418         | 2.8%        |
| <b>Subtotal, Personnel Costs</b>    | <b>4,891,945</b>                   | <b>5,023,599</b>                       | <b>131,654</b> | <b>2.7%</b> |
| GENERAL OPERATING EXPENSE           | 752,367                            | 763,367                                | 11,000         | 1.5%        |
| <b>Subtotal, Expenses</b>           | <b>5,644,312</b>                   | <b>5,786,966</b>                       | <b>142,654</b> | <b>2.5%</b> |
| REVENUE                             |                                    |  |                |             |
| COST RECOVERY 948                   | (65,000)                           | (65,000)                               | 0              | 0.0%        |
| APPLICATION FEE                     | (400,000)                          | (400,000)                              | 0              | 0.0%        |
| CAT 3 FEES                          | (12,000)                           | (12,000)                               | 0              | 0.0%        |
| CAT 4 FEES & FINES                  | (153,400)                          | (153,400)                              | 0              | 0.0%        |
| OTHER REVENUE                       | (31,230)                           | (31,230)                               | 0              | 0.0%        |
| <b>Subtotal, Revenue</b>            | <b>(661,630)</b>                   | <b>(661,630)</b>                       | <b>0</b>       | <b>0.0%</b> |
| <b>Subtotal, VPSA</b>               | <b>4,982,682</b>                   | <b>5,125,336</b>                       | <b>142,654</b> | <b>2.9%</b> |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|                                     | 2012/13<br>FINAL ALLOCATIONS<br>\$ | 2013/14<br>CAMPUS<br>BUDGET PLAN<br>\$ | CHANGE<br>\$   | %           |
|-------------------------------------|------------------------------------|--|----------------|-------------|
| <b>UNIVERSITY ADVANCEMENT</b>       |                                    |  |                |             |
| PERSONNEL COSTS                     |                                    |  |                |             |
| SALARIES AND WAGES                  |                                    |  |                |             |
| Management                          | 468,852                            | 468,852                                | 0              | 0.0%        |
| Staff                               | 332,356                            | 373,356                                | 41,000         | 12.3%       |
| Other Non Benefitted                | 43,000                             | 63,000                                 | 20,000         | 46.5%       |
| <b>Subtotal, Salaries and Wages</b> | <b>844,208</b>                     | <b>905,208</b>                         | <b>61,000</b>  | <b>7.2%</b> |
| BENEFITS                            | 336,042                            | 373,098                                | 37,056         | 11.0%       |
| <b>Subtotal, Personnel Costs</b>    | <b>1,180,250</b>                   | <b>1,278,306</b>                       | <b>98,056</b>  | <b>8.3%</b> |
| GENERAL OPERATING EXPENSE           | 131,076                            | 135,546                                | 4,470          | 3.4%        |
| <b>Subtotal, Expenses</b>           | <b>1,311,326</b>                   | <b>1,413,852</b>                       | <b>102,526</b> | <b>7.8%</b> |
| <b>Subtotal, UA</b>                 | <b>1,311,326</b>                   | <b>1,413,852</b>                       | <b>102,526</b> | <b>7.8%</b> |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|                                       | 2012/13<br>FINAL ALLOCATIONS<br>\$ | 2013/14<br>CAMPUS<br>BUDGET PLAN<br>\$ | CHANGE<br>\$   | %             |
|---------------------------------------|------------------------------------|--|----------------|---------------|
| <b>TECHNOLOGY &amp; COMMUNICATION</b> |                                    |  |                |               |
| PERSONNEL COSTS                       |                                    |  |                |               |
| SALARIES AND WAGES                    |                                    |  |                |               |
| Management                            | 894,384                            | 894,384                                | 0              | 0.0%          |
| Staff                                 | 2,400,316                          | 2,400,316                              | 0              | 0.0%          |
| Other Non Benefitted                  | 150,000                            | 150,000                                | 0              | 0.0%          |
| <b>Subtotal, Salaries and Wages</b>   | <b>3,444,700</b>                   | <b>3,444,700</b>                       | <b>0</b>       | <b>0.0%</b>   |
| BENEFITS                              | 1,459,552                          | 1,459,552                              | 0              | 0.0%          |
| <b>Subtotal, Personnel Costs</b>      | <b>4,904,252</b>                   | <b>4,904,252</b>                       | <b>0</b>       | <b>0.0%</b>   |
| GENERAL OPERATING EXPENSE             | 1,380,702                          | 1,517,430                              | 136,728        | 9.9%          |
| <b>Subtotal, Expenses</b>             | <b>6,284,954</b>                   | <b>6,421,682</b>                       | <b>136,728</b> | <b>2.2%</b>   |
| REVENUE                               |                                    |  |                |               |
| COST RECOVERY 948                     | (180,000)                          | (180,000)                              | 0              | 0.0%          |
| COST RECOVERY AUXILIARIES             | (100,000)                          | (100,000)                              | 0              | 0.0%          |
| CAT 4 FEES & FINES                    | (35,000)                           | 0                                      | 35,000         | -100.0%       |
| F&A COST RECOVERY                     | (5,000)                            | (5,000)                                | 0              | 0.0%          |
| OTHER REVENUE                         | (1,000)                            | (1,000)                                | 0              | 0.0%          |
| <b>Subtotal, Revenue</b>              | <b>(321,000)</b>                   | <b>(286,000)</b>                       | <b>35,000</b>  | <b>-10.9%</b> |
| <b>Subtotal, T&amp;C</b>              | <b>5,963,954</b>                   | <b>6,135,682</b>                       | <b>171,728</b> | <b>2.9%</b>   |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|                                     | 2012/13<br>FINAL ALLOCATIONS<br>\$ | 2013/14<br>CAMPUS<br>BUDGET PLAN<br>\$ | CHANGE<br>\$   | %             |
|-------------------------------------|------------------------------------|--|----------------|---------------|
| <b><i>CENTRALLY MANAGED</i></b>     |                                    |  |                |               |
| TUITION DISCOUNTING                 |                                    |  |                |               |
| Tuition Fee Discount (SUG)          | 6,078,100                          | 6,235,500                              | 157,400        | 2.6%          |
| <b>Subtotal, Financial Aid</b>      | <b>6,078,100</b>                   | <b>6,235,500</b>                       | <b>157,400</b> | <b>2.6%</b>   |
| UTILITIES                           |                                    |  |                |               |
| Management                          | 108,000                            | 100,000                                | (8,000)        | -7.4%         |
| Staff                               | 0                                  | 270,708                                | 270,708        | 100.0%        |
| Other Non Benefitted                | 20,004                             | 18,000                                 | (2,004)        | -10.0%        |
| <b>Subtotal, Salaries and Wages</b> | <b>128,004</b>                     | <b>388,708</b>                         | <b>260,704</b> | <b>203.7%</b> |
| BENEFITS                            | 47,844                             | 164,224                                | 116,380        | 243.2%        |
| <b>Subtotal, Personnel Costs</b>    | <b>175,848</b>                     | <b>552,932</b>                         | <b>377,084</b> | <b>214.4%</b> |
| Electricity                         | 1,145,843                          | 1,145,843                              | 0              | 0.0%          |
| Natural Gas                         | 20,684                             | 20,684                                 | 0              | 0.0%          |
| Water                               | 119,338                            | 119,338                                | 0              | 0.0%          |
| Sewage                              | 171,327                            | 171,327                                | 0              | 0.0%          |
| Other Utilities                     | 40,000                             | 40,000                                 | 0              | 0.0%          |
| Trash                               | 33,089                             | 33,089                                 | 0              | 0.0%          |
| Thermal                             | 515,246                            | 515,246                                | 0              | 0.0%          |
| Reclaimed Water                     | 60,036                             | 60,036                                 | 0              | 0.0%          |
| Fuel                                | 45,250                             | 45,250                                 | 0              | 0.0%          |
| Other Operating Expenses            | 590,348                            | 775,559                                | 185,211        | 31.4%         |
| <b>GENERAL OPERATING EXPENSE</b>    | <b>2,741,161</b>                   | <b>2,926,372</b>                       | <b>185,211</b> | <b>6.8%</b>   |
| <b>Subtotal, Expenses</b>           | <b>2,917,009</b>                   | <b>3,479,304</b>                       | <b>562,295</b> | <b>19.3%</b>  |
| REVENUE                             |                                    |  |                |               |
| COST RECOVERY 948                   | (97,079)                           | (20,000)                               | 77,079         | -79.4%        |
| COST RECOVERY AUXILIARIES           | (32,659)                           | (36,635)                               | (3,976)        | 12.2%         |
| <b>Subtotal, Revenue</b>            | <b>(129,738)</b>                   | <b>(56,635)</b>                        | <b>73,103</b>  | <b>-56.3%</b> |
| <b>Subtotal Utilities</b>           | <b>2,787,271</b>                   | <b>3,422,669</b>                       | <b>635,398</b> | <b>22.8%</b>  |
| Risk Pool Premiums                  |                                    |  |                |               |
| Liability Insurance                 | 235,875                            | 328,652                                | 92,777         | 39.3%         |
| Workers Compensation                | 609,429                            | 636,413                                | 26,984         | 4.4%          |
| Unemployment Compensation           | 266,834                            | 277,470                                | 10,636         | 4.0%          |
| Vehicle Insurance                   | 20,851                             | 20,851                                 | 0              | 0.0%          |
| Property                            | 173,981                            | 151,635                                | (22,346)       | -12.8%        |
| <b>Subtotal Risk Pool Premiums</b>  | <b>1,306,970</b>                   | <b>1,415,021</b>                       | <b>108,051</b> | <b>8.3%</b>   |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|  | 2012/13           | 2013/14               |                  |               |
|--|-------------------|-----------------------|------------------|---------------|
|  | FINAL ALLOCATIONS | CAMPUS<br>BUDGET PLAN | CHANGE           | %             |
|  | \$                | \$                    | \$               | %             |
| OTHER  |                   |                       |                  |               |
| PC Refresh                                       | 200,000           | 0                     | (200,000)        | -100.0%       |
| Accessibility                                    | 25,000            | 25,000                | 0                | 0.0%          |
| Legal  | 100,000           | 100,000               | 0                | 0.0%          |
| Benefit Pool                                     | 310,179           | (54,069)              | (364,248)        | -117.4%       |
| Strategic Initiatives                            | 0                 | 1,500,000             | 1,500,000        | 100.0%        |
| O&M Adjustments                                  | 0                 | 400,000               | 400,000          | 100.0%        |
| Background Checks                                | 0                 | 2,500                 | 2,500            | 100.0%        |
| Reversions                                       | 0                 | 13,500                | 13,500           | 100.0%        |
| Deferred Maintenance                             | 0                 | 450,000               | 450,000          | 100.0%        |
| Capital Renewal                                  | 0                 | 615,666               | 615,666          | 100.0%        |
| Commencement                                     | 0                 | 70,000                | 70,000           | 100.0%        |
| NH Consumables                                   | 0                 | 75,000                | 75,000           | 100.0%        |
| Contingency                                      | -20,713           | 1,196,844             | 1,217,557        | 100.0%        |
| <b>Subtotal, Other</b>                           | <b>614,466</b>    | <b>4,394,441</b>      | <b>3,779,975</b> | <b>615.2%</b> |
| <b>Subtotal, Item Specific Operating Expense</b> | <b>4,708,707</b>  | <b>8,735,834</b>      | <b>4,027,127</b> | <b>85.5%</b>  |
| <b>Subtotal, CENTRALLY MANAGED</b>               | <b>10,786,807</b> | <b>14,971,334</b>     | <b>4,184,527</b> | <b>38.8%</b>  |



CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
EXHIBIT IV  
DIVISIONAL OPERATING BUDGET  
FISCAL YEAR 2013/14

|                                     | 2012/13<br>FINAL ALLOCATIONS<br>\$ | 2013/14<br>CAMPUS<br>BUDGET PLAN<br>\$ | CHANGE<br>\$     | %             |
|-------------------------------------|------------------------------------|--|------------------|---------------|
| <b>SUMMARY</b>                      |                                    |  |                  |               |
| PERSONNEL COSTS                     |                                    |  |                  |               |
| SALARIES AND WAGES                  |                                    |  |                  |               |
| Tenure Track Faculty                | 6,226,108                          | 7,243,108                              | 1,017,000        | 16.3%         |
| Department Chair                    | 1,656,000                          | 1,656,000                              | 0                | 0.0%          |
| Librarians                          | 681,394                            | 681,394                                | 0                | 0.0%          |
| Lecturers                           | 6,725,455                          | 6,955,347                              | 229,892          | 3.4%          |
| Management                          | 8,354,294                          | 8,378,543                              | 24,249           | 0.3%          |
| Staff                               | 14,174,595                         | 14,134,873                             | (39,722)         | -0.3%         |
| Overtime                            | 264,400                            | 264,400                                | 0                | 0.0%          |
| Other Non Benefitted                | 1,314,355                          | 1,299,075                              | (15,280)         | -1.2%         |
| <b>Subtotal, Salaries and Wages</b> | <b>39,396,600</b>                  | <b>40,612,740</b>                      | <b>1,216,140</b> | <b>3.1%</b>   |
| BENEFITS                            | 16,734,413                         | 17,298,824                             | 564,412          | 3.4%          |
| <b>Subtotal, Personnel Costs</b>    | <b>56,131,013</b>                  | <b>57,911,564</b>                      | <b>1,780,551</b> | <b>3.2%</b>   |
| GENERAL OPERATING EXPENSE           | 5,134,322                          | 5,314,520                              | 180,198          | 3.5%          |
| FINANCIAL AID GRANTS, LOANS & JLD   | 6,078,100                          | 6,235,500                              | 157,400          | 2.6%          |
| ITEM SPECIFIC OPERATING EXPENSE     | 4,662,597                          | 8,120,168                              | 3,457,571        | 74.2%         |
| <b>Subtotal, OEE</b>                | <b>15,875,019</b>                  | <b>19,670,188</b>                      | <b>3,795,169</b> | <b>23.9%</b>  |
| REVENUE                             |                                    |  |                  |               |
| COST RECOVERY 948                   | (1,188,556)                        | (784,477)                              | 404,079          | -34.0%        |
| COST RECOVERY AUXILIARIES           | (787,659)                          | (597,235)                              | 190,424          | -24.2%        |
| NON RESIDENT TUITION                | (151,000)                          | (151,000)                              | 0                | 0.0%          |
| APPLICATION FEE                     | (404,500)                          | (404,500)                              | 0                | 0.0%          |
| CAT 3 FEES                          | (12,000)                           | (12,000)                               | 0                | 0.0%          |
| CAT 4 FEES & FINES                  | (253,400)                          | (218,400)                              | 35,000           | -13.8%        |
| F&A COST RECOVERY                   | (5,000)                            | (5,000)                                | 0                | 0.0%          |
| OTHER REVENUE                       | (228,620)                          | (107,230)                              | 121,390          | -53.1%        |
| <b>Subtotal, Revenue</b>            | <b>(3,030,735)</b>                 | <b>(2,279,842)</b>                     | <b>750,893</b>   | <b>-24.8%</b> |
| <b>Grand Total</b>                  | <b>68,975,297</b>                  | <b>75,301,910</b>                      | <b>6,326,613</b> | <b>9.2%</b>   |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS

Exhibit V

AUXILIARY ENTERPRISE BUDGET

FISCAL YEAR 2013/14

|                                     | 2012/13            | 2013/14               |                  |              |
|-------------------------------------|--------------------|-----------------------|------------------|--------------|
|                                     | FINAL ALLOCATIONS  | CAMPUS<br>BUDGET PLAN | CHANGE           | %            |
|                                     | \$                 | \$                    | \$               |              |
| <b><i>HOUSING OPERATIONS</i></b>    |                    |                       |                  |              |
| PERSONNEL COSTS                     |                    |                       |                  |              |
| SALARIES AND WAGES                  |                    |                       |                  |              |
| Management                          | 246,300            | 306,300               | 60,000           | 24.4%        |
| Staff                               | 562,908            | 744,456               | 181,548          | 32.3%        |
| Overtime                            | 12,200             | 30,000                | 17,800           | 145.9%       |
| Other Non Benefitted                | 351,254            | 397,864               | 46,610           | 13.3%        |
| <b>Subtotal, Salaries and Wages</b> | <b>1,172,662</b>   | <b>1,478,620</b>      | <b>305,958</b>   | <b>26.1%</b> |
| BENEFITS                            | 358,479            | 465,485               | 107,006          | 29.8%        |
| <b>Subtotal, Personnel Costs</b>    | <b>1,531,141</b>   | <b>1,944,105</b>      | <b>412,964</b>   | <b>27.0%</b> |
| GENERAL OPERATING EXPENSE           | 6,432,216          | 7,516,339             | 1,084,123        | 16.9%        |
| <b>Subtotal, Expenses</b>           | <b>7,963,357</b>   | <b>9,460,444</b>      | <b>1,497,087</b> | <b>18.8%</b> |
| REVENUE                             |                    |                       |                  |              |
| Housing Rent                        | (8,900,000)        | (10,204,000)          | (1,304,000)      | 14.7%        |
| Housing Revenue Other               | (68,400)           | (221,000)             | (152,600)        | 223.1%       |
| Conferencing                        | (210,000)          | (250,000)             | (40,000)         | 19.0%        |
| Subtotal, Revenue                   | (9,178,400)        | (10,675,000)          | (1,496,600)      | 16.3%        |
| <b>Total, Housing Operations</b>    | <b>(1,215,043)</b> | <b>(1,214,556)</b>    | <b>487</b>       | <b>0.0%</b>  |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS

Exhibit V

AUXILIARY ENTERPRISE BUDGET

FISCAL YEAR 2013/14

|                                     | 2012/13           | 2013/14               | CHANGE          | %              |
|-------------------------------------|-------------------|-----------------------|-----------------|----------------|
|                                     | FINAL ALLOCATIONS | CAMPUS<br>BUDGET PLAN |                 |                |
|                                     | \$                | \$                    | \$              | %              |
| <b><i>PARKING OPERATIONS</i></b>    |                   |                       |                 |                |
| PERSONNEL COSTS                     |                   |                       |                 |                |
| SALARIES AND WAGES                  |                   |                       |                 |                |
| Management                          | 87,819            | 90,450                | 2,631           | 3.0%           |
| Staff                               | 322,648           | 264,456               | (58,192)        | -18.0%         |
| Overtime                            | 5,000             | 5,000                 | 0               | 0.0%           |
| Other Non Benefitted                | 110,000           | 110,000               | 0               | 0.0%           |
| <b>Subtotal, Salaries and Wages</b> | <b>525,467</b>    | <b>469,906</b>        | <b>(55,561)</b> | <b>-10.6%</b>  |
| BENEFITS                            | 181,837           | 157,223               | (24,614)        | -13.5%         |
| <b>Subtotal, Personnel Costs</b>    | <b>707,304</b>    | <b>627,129</b>        | <b>(80,175)</b> | <b>-11.3%</b>  |
| GENERAL OPERATING EXPENSE           | 826,685           | 1,214,204             | 387,519         | 46.9%          |
| <b>Subtotal, Expenses</b>           | <b>1,533,989</b>  | <b>1,841,333</b>      | <b>307,344</b>  | <b>20.0%</b>   |
| REVENUE                             |                   |                       |                 |                |
| Parking Fines                       | (100,000)         | (100,000)             | 0               | 0.0%           |
| Parking Fees                        | (1,464,452)       | (1,689,864)           | (225,412)       | 15.4%          |
| Other                               | (40,000)          | (41,314)              | (1,314)         | 3.3%           |
| Subtotal, Revenue                   | (1,604,452)       | (1,831,178)           | (226,726)       | 14.1%          |
| <b>Total, Housing Operations</b>    | <b>(70,463)</b>   | <b>10,155</b>         | <b>80,618</b>   | <b>-114.4%</b> |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS

Exhibit V

AUXILIARY ENTERPRISE BUDGET

FISCAL YEAR 2013/14

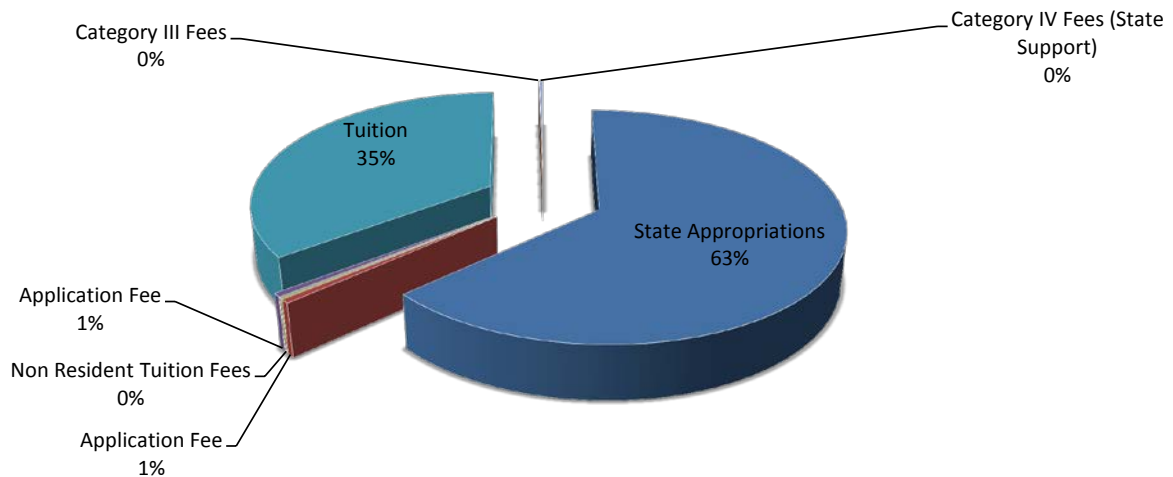
|                                     | 2012/13           | 2013/14          |                |              |
|-------------------------------------|-------------------|------------------|----------------|--------------|
|                                     | FINAL ALLOCATIONS | CAMPUS           | CHANGE         | %            |
|                                     | \$                | BUDGET PLAN      | \$             |              |
|                                     |                   | \$               |                |              |
| <b>EXTENDED UNIVERSITY</b>          |                   |                  |                |              |
| PERSONNEL COSTS                     |                   |                  |                |              |
| SALARIES AND WAGES                  |                   |                  |                |              |
| Temporary Faculty                   | 90,770            | 10,560           | (80,210)       | -88.4%       |
| Extended Education Faculty          | 1,644,960         | 2,045,470        | 400,510        | 24.3%        |
| Management                          | 318,054           | 318,054          | 0              | 0.0%         |
| Staff                               | 514,515           | 570,442          | 55,927         | 10.9%        |
| Other Non Benefitted                | 79,000            | 87,000           | 8,000          | 10.1%        |
| <b>Subtotal, Salaries and Wages</b> | <b>2,647,299</b>  | <b>3,031,526</b> | <b>384,227</b> | <b>14.5%</b> |
| BENEFITS                            | 409,039           | 398,282          | (10,757)       | -2.6%        |
| <b>Subtotal, Personnel Costs</b>    | <b>3,056,338</b>  | <b>3,429,808</b> | <b>373,470</b> | <b>12.2%</b> |
| GENERAL OPERATING EXPENSE           | 2,173,267         | 2,270,114        | 96,847         | 4.5%         |
| <b>Subtotal, Expenses</b>           | <b>5,229,605</b>  | <b>5,699,922</b> | <b>470,317</b> | <b>9.0%</b>  |
| REVENUE                             |                   |                  |                |              |
| Student Fees                        | (5,229,605)       | (5,699,922)      | (470,317)      | 9.0%         |
| Subtotal, Revenue                   | (5,229,605)       | (5,699,922)      | (470,317)      | 9.0%         |
| <b>Total, Housing Operations</b>    | <b>0</b>          | <b>(0)</b>       | <b>(0)</b>     | <b>0.0%</b>  |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Exhibit VI  
OPERATING FUND BUDGET REVENUE  
FISCAL YEAR 2013/14**

|   | <b>2012/13 Final<br/>Budget</b> | <b>2013/14<br/>Campus<br/>Budget Plan</b> | <b>Change</b>    |               |
|---|---------------------------------|---|------------------|---------------|
|   |                                 |   | <b>\$</b>        | <b>%</b>      |
| <b>CSU Operating Revenue</b>                |                                 |   |                  |               |
| <b>State Appropriations</b>                 | \$ 43,763,210                   | \$ 48,496,910                             | \$ 4,733,700     | 10.8%         |
| Category I Fees                             |                                 |   |                  |               |
| Resident Tuition Fees                       | \$ 24,359,000                   | \$ 26,805,000                             | \$ 2,446,000     | 10.0%         |
| Non Resident Tuition Fees                   | \$ 200,000                      | \$ 151,000                                | \$ (49,000)      | -24.5%        |
| Application Fee                             | 404,500                         | 404,500                                   | 0                | 0.0%          |
| <b>Sub-total Category 1 Designated Fees</b> | <b>24,963,500</b>               | <b>27,360,500</b>                         | <b>(49,000)</b>  | <b>-0.2%</b>  |
| Other Designated Fees                       |                                 |   |                  |               |
| Category III Fees                           | 12,000                          | 12,000                                    | 0                | 0.0%          |
| Category IV Fees (State Support)            | 253,400                         | 218,400                                   | (35,000)         | -13.8%        |
| <b>Sub-total Other Designated Fees</b>      | <b>265,400</b>                  | <b>230,400</b>                            | <b>(35,000)</b>  | <b>-13.2%</b> |
| <b>Total CSU Operating Revenue</b>          | <b>68,992,110</b>               | <b>76,087,810</b>                         | <b>7,095,700</b> | <b>10.3%</b>  |

**CI OPERATING REVENUE  
2013/2014**

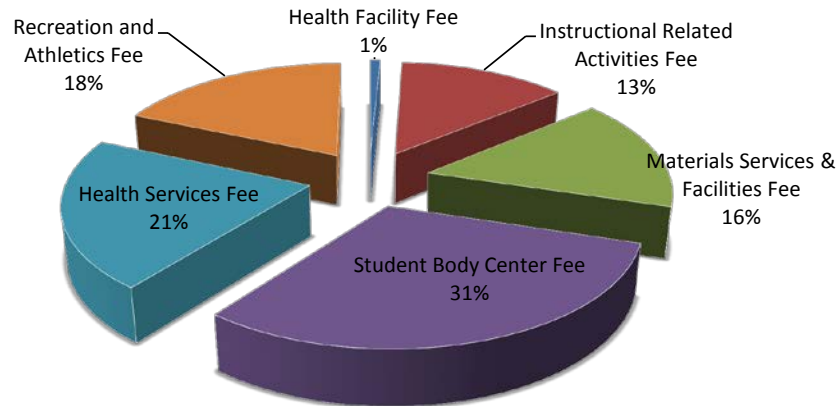


**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Exhibit VII  
DESIGNATED OPERATING REVENUE  
FISCAL YEAR 2013/14**

|                                      | <b>2012/13 Final<br/>Budget</b> | <b>2013/14<br/>Campus<br/>Budget Plan</b> | <b>Change<br/>\$</b> | <b>%</b>     |
|--------------------------------------|---------------------------------|---|----------------------|--------------|
| <b>Designated Operating Revenue</b>  |                                 |   |                      |              |
| Category II Fees                     |                                 |   |                      |              |
| Health Services Fee                  | 522,480                         | 807,000                                   | 284,520              | 54.5%        |
| Health Facility Fee                  | 26,124                          | 30,000                                    | 3,876                | 14.8%        |
| Materials Services & Facilities Fee  | 355,805                         | 606,000                                   | 250,195              | 70.3%        |
| Student Body Center Fee              | 1,105,198                       | 1,179,870                                 | 74,672               | 6.8%         |
| Instructional Related Activities Fee | 435,400                         | 505,000                                   | 69,600               | 16.0%        |
| Recreation and Athletics Fee         | 517,147                         | 707,000                                   | 189,853              | 36.7%        |
| <b>Sub-total Category II Fees</b>    | <b>2,962,154</b>                | <b>3,834,870</b>                          | <b>872,716</b>       | <b>29.5%</b> |
| <b>Total Designated Revenue</b>      | <b>2,962,154</b>                | <b>3,834,870</b>                          | <b>872,716</b>       | <b>29.5%</b> |

**Designated Operating Revenue  
2013/2014**

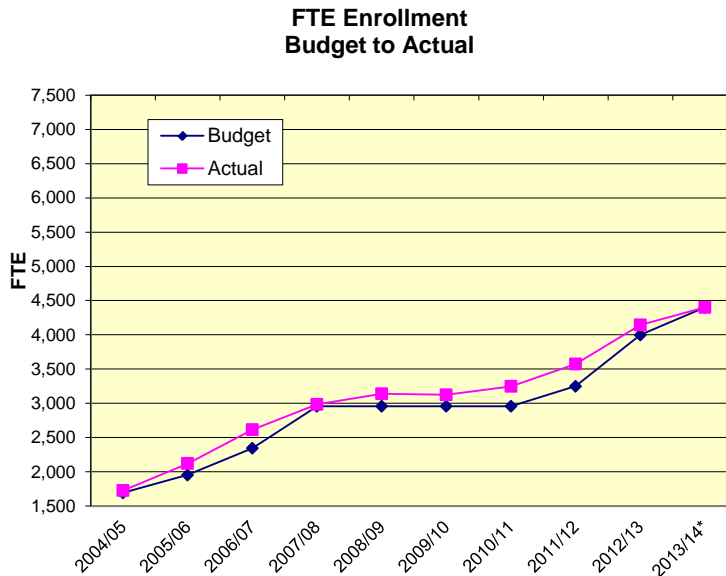


**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Chart I  
FTE & HEADCOUNT  
FISCAL YEAR 2013/14**

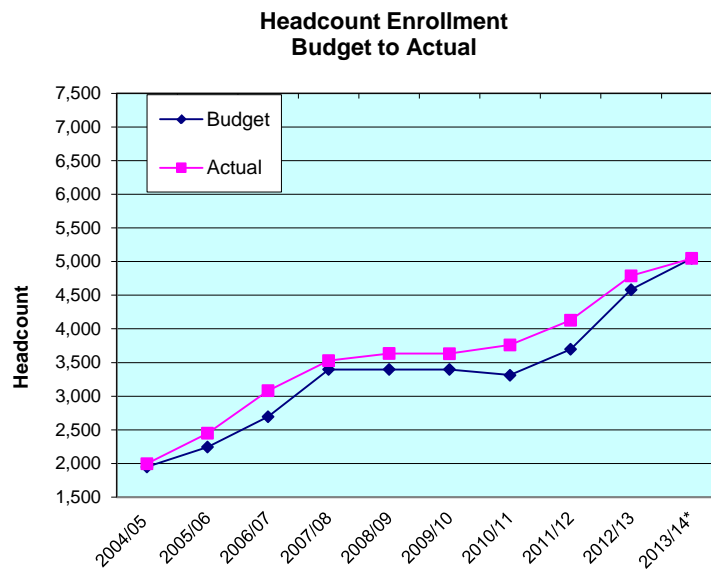
| FTE      | Budget | Actual | Diff |
|----------|--------|--------|------|
| 2004/05  | 1,696  | 1,730  | 34   |
| 2005/06  | 1,956  | 2,123  | 167  |
| 2006/07  | 2,346  | 2,617  | 271  |
| 2007/08  | 2,957  | 2,986  | 29   |
| 2008/09  | 2,957  | 3,142  | 185  |
| 2009/10  | 2,957  | 3,124  | 167  |
| 2010/11  | 2,957  | 3,248  | 291  |
| 2011/12  | 3,250  | 3,576  | 326  |
| 2012/13  | 4,000  | 4,147  | 147  |
| 2013/14* | 4,400  | 4,400  | 0    |

\*projected



| Headcount | Budget | Actual | Diff |
|-----------|--------|--------|------|
| 2004/05   | 1,948  | 1,998  | 50   |
| 2005/06   | 2,246  | 2,451  | 205  |
| 2006/07   | 2,694  | 3,081  | 387  |
| 2007/08   | 3,396  | 3,530  | 134  |
| 2008/09   | 3,396  | 3,633  | 237  |
| 2009/10   | 3,397  | 3,632  | 235  |
| 2010/11   | 3,313  | 3,761  | 448  |
| 2011/12   | 3,696  | 4,129  | 433  |
| 2012/13   | 4,583  | 4,788  | 205  |
| 2013/14*  | 5,047  | 5,047  | 0    |

\*projected

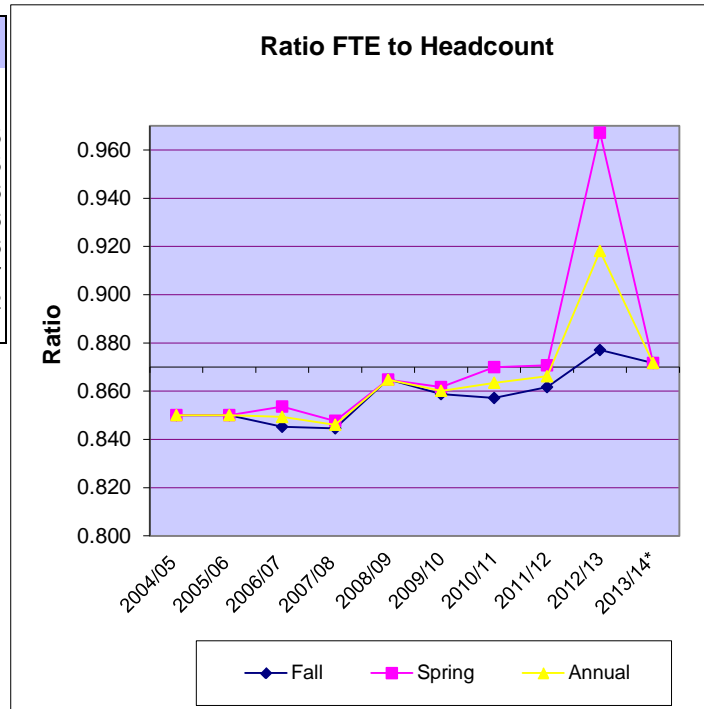


CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS

Chart II  
Ratio FTE to HEADCOUNT  
FISCAL YEAR 2012/13

| FTE to Headcount | Fall  | Spring | Annual |
|------------------|-------|--------|--------|
| 2004/05          | 0.850 | 0.850  | 0.85   |
| 2005/06          | 0.850 | 0.850  | 0.85   |
| 2006/07          | 0.85  | 0.85   | 0.85   |
| 2007/08          | 0.84  | 0.85   | 0.85   |
| 2008/09          | 0.86  | 0.86   | 0.86   |
| 2009/10          | 0.86  | 0.86   | 0.86   |
| 2010/11          | 0.86  | 0.87   | 0.86   |
| 2011/12          | 0.86  | 0.87   | 0.87   |
| 2012/13          | 0.88  | 0.97   | 0.92   |
| 2013/14*         | 0.87  | 0.87   | 0.87   |

\* projected



The ratio of FTE to Headcount is a key variable in financial planning. As FTE enrollment estimates are made they are converted to individuals for fee revenue projections. The following chart regarding the ratio of Spring FTE to Fall FTE also plays a key role in projecting annual student fee revenues.

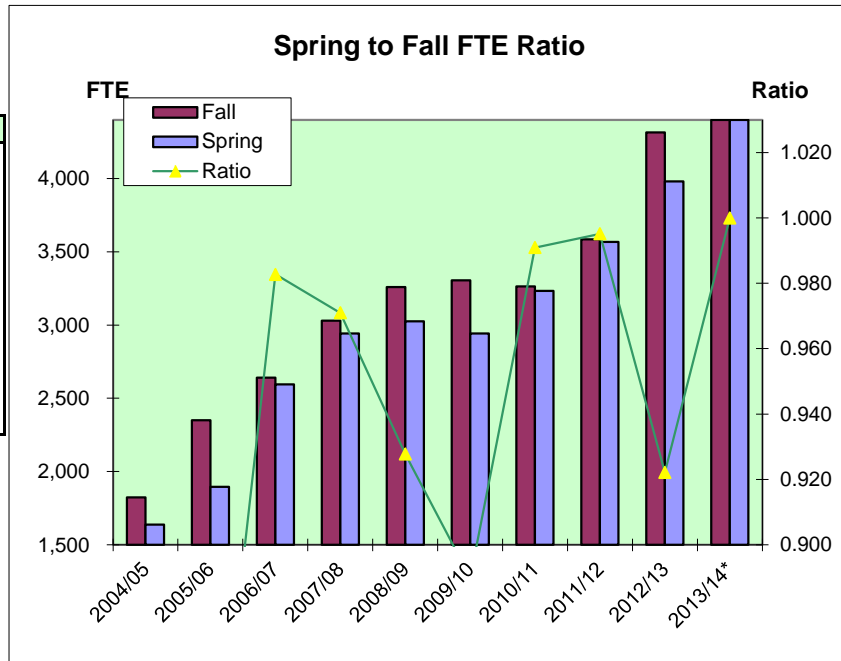


CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS

Chart III  
 SPRING to FALL FTE RESIDENT  
 FISCAL YEAR 2012/13

| FTE      | Fall  | Spring | Ratio |
|----------|-------|--------|-------|
| 2004/05  | 1,823 | 1,637  | 0.898 |
| 2005/06  | 2,351 | 1,895  | 0.806 |
| 2006/07  | 2,640 | 2,594  | 0.983 |
| 2007/08  | 3,030 | 2,942  | 0.971 |
| 2008/09  | 3,260 | 3,024  | 0.928 |
| 2009/10  | 3,305 | 2,942  | 0.890 |
| 2010/11  | 3,262 | 3,233  | 0.991 |
| 2011/12  | 3,585 | 3,567  | 0.995 |
| 2012/13  | 4,315 | 3,979  | 0.922 |
| 2013/14* | 4,400 | 4,400  | 1.000 |

\*Projected



The ratio of Spring FTE to Fall FTE is used to assist with the projection of annualized FTE. Once Fall FTE is determined Spring FTE can be estimated. Coupling this estimate with the FTE/Headcount ratio in the previous chart allows for estimating annual fee revenue collections.

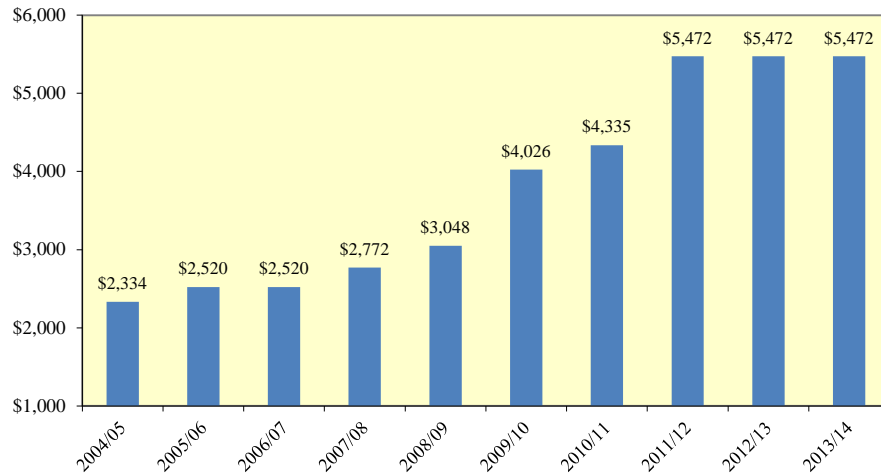
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS

Chart IV

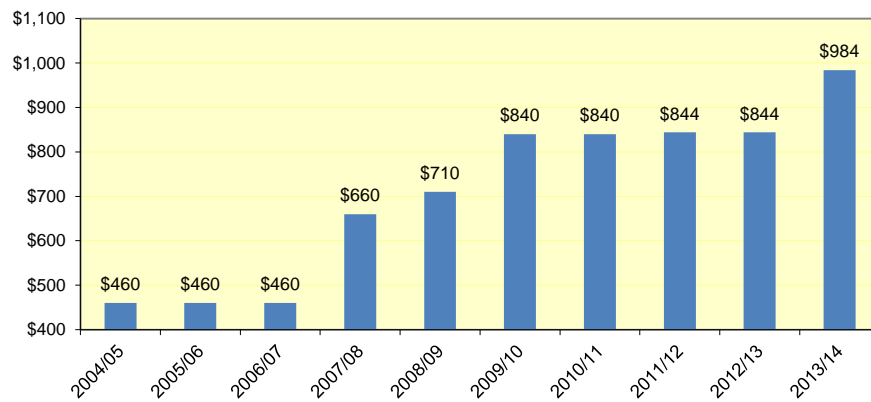
FEES

FISCAL YEAR 2013/14

**State Tuition Fees  
(Full-Time Undergraduates Only)**



**Campus Based Fees  
(Full-Time Undergraduates Only)**

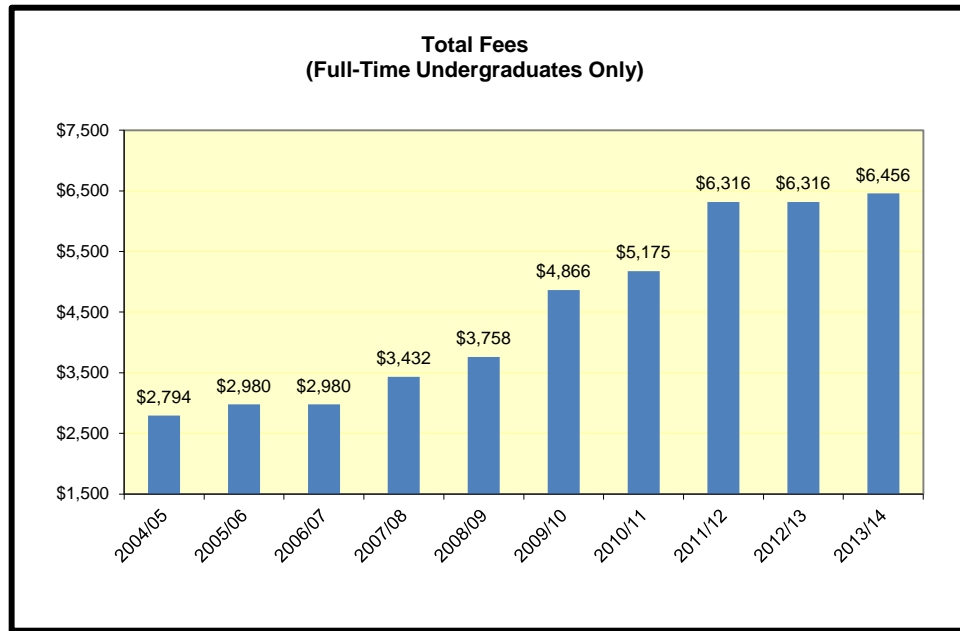


**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Chart IV**

**FEES**

**FISCAL YEAR 2013/14**



|         | TUITION           |         | MANDATORY FEES |       |       | TOTAL FEES |         |
|---------|-------------------|---------|----------------|-------|-------|------------|---------|
|         |                   |         | Undergraduates |       |       |            |         |
|         | Fees by Unit Load | <=6.0   | >6.0           | <=6.0 | >6.0  | <=6.0      | >6.0    |
| 2004/05 |                   | \$1,356 | \$2,334        | \$460 | \$460 | \$1,816    | \$2,794 |
| 2005/06 |                   | \$1,464 | \$2,520        | \$460 | \$460 | \$1,924    | \$2,980 |
| 2006/07 |                   | \$1,464 | \$2,520        | \$460 | \$460 | \$1,924    | \$2,980 |
| 2007/08 |                   | \$1,608 | \$2,772        | \$660 | \$660 | \$2,268    | \$3,432 |
| 2008/09 |                   | \$1,770 | \$3,048        | \$710 | \$710 | \$2,480    | \$3,758 |
| 2009/10 |                   | \$2,334 | \$4,026        | \$840 | \$840 | \$3,174    | \$4,866 |
| 2010/11 |                   | \$2,514 | \$4,335        | \$840 | \$840 | \$3,354    | \$5,175 |
| 2011/12 |                   | \$3,174 | \$5,472        | \$844 | \$844 | \$4,018    | \$6,316 |
| 2012/13 |                   | \$3,174 | \$5,472        | \$844 | \$844 | \$4,018    | \$6,316 |
| 2013/14 |                   | \$3,174 | \$5,472        | \$984 | \$984 | \$4,158    | \$6,456 |

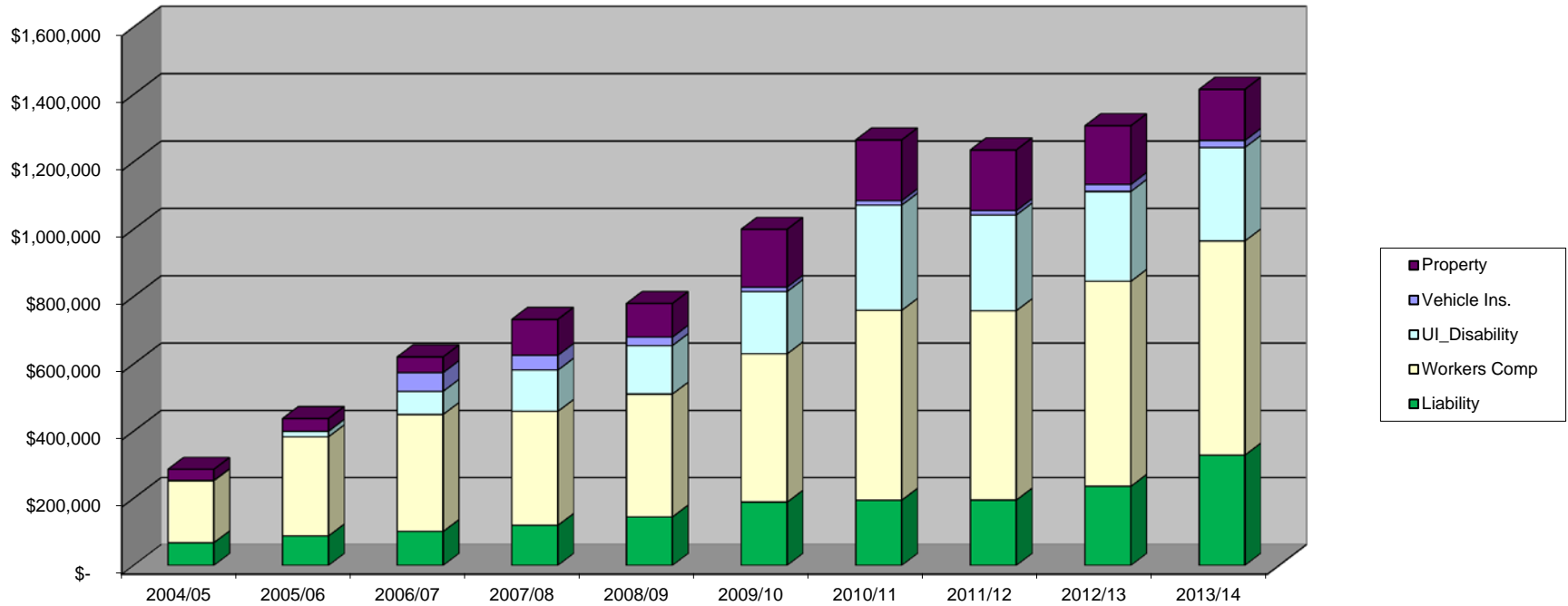
\*\* AS Activity Fee, Student Union Fee, Health Facilities Fee, Health Services Fee, IRA Fee, Recreation and Athletics Fee and Materials Services Fee

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Chart V**

**Risk Pool 10-Year Premium History**

**Fiscal Year 2013/14**



| Risk Pool Premiums | 2004/05    | 2005/06    | 2006/07    | 2007/08    | 2008/09    | 2009/10    | 2010/11      | 2011/12      | 2012/13      | 2013/14      | % Change Over 10 Years | Average % Incr per Year |
|--------------------|------------|------------|------------|------------|------------|------------|--------------|--------------|--------------|--------------|------------------------|-------------------------|
| Liability          | \$ 67,903  | \$ 88,170  | \$ 101,227 | \$ 119,527 | \$ 144,657 | \$ 188,489 | \$ 194,515   | \$ 195,001   | \$ 235,875   | \$ 328,652   | 384.0%                 | 38.4%                   |
| Workers Comp       | \$ 184,384 | \$ 295,298 | \$ 348,672 | \$ 339,434 | \$ 366,096 | \$ 441,586 | \$ 564,650   | \$ 563,226   | \$ 609,429   | \$ 636,413   | 245.2%                 | 24.5%                   |
| UI_Disability      | \$ 1,184   | \$ 16,443  | \$ 68,984  | \$ 122,806 | \$ 143,915 | \$ 184,891 | \$ 312,521   | \$ 284,031   | \$ 266,834   | \$ 277,470   | 23335.0%               | 2333.5%                 |
| Vehicle Ins.       | \$ -       | \$ -       | \$ 55,531  | \$ 43,732  | \$ 25,038  | \$ 13,038  | \$ 13,038    | \$ 13,038    | \$ 20,851    | \$ 20,851    | -62.5%                 | -6.2%                   |
| Property           | \$ 32,775  | \$ 37,691  | \$ 46,339  | \$ 106,704 | \$ 99,752  | \$ 171,482 | \$ 180,177   | \$ 179,961   | \$ 173,981   | \$ 151,635   | 362.7%                 | 36.3%                   |
| Total Premiums     | \$ 286,246 | \$ 437,602 | \$ 620,753 | \$ 732,203 | \$ 779,458 | \$ 999,486 | \$ 1,264,901 | \$ 1,235,257 | \$ 1,306,970 | \$ 1,415,021 | 394.3%                 | 39.4%                   |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**  
**Appendix A-1**  
**GENERAL FUND APPROPRIATION SUMMARY**  
**FISCAL YEAR 2013/14**

|   |              | <b>1.92%</b>         |                      |                        |
|---|--------------|----------------------|----------------------|------------------------|
| <b>FINAL SUPPORT BUDGET<br/>SUMMARY</b>                   | <b>FTE</b>   | <b>State Support</b> | <b>Receipts</b>      | <b>Grand<br/>Total</b> |
|   |              |                      | State Tuition Fees   |                        |
| Baseline-2012/13 Per Chancellor's Office                  | 3,250        | \$ 43,763,210        | \$ 19,699,000        | \$ 63,462,210          |
| Excess Enrollment   | 750          | \$ -                 | \$ 4,660,000         | \$ 4,660,000           |
|   |              |                      |                      | \$ -                   |
|   |              |                      |                      | \$ -                   |
| <b>Adjusted 2012/13 Baseline</b>                          | <b>4,000</b> | <b>\$ 43,763,210</b> | <b>\$ 24,359,000</b> | <b>\$ 68,122,210</b>   |
| <b>Changes-per Chanc Office Budget Plan</b>               |              |                      |                      |                        |
| 2013/2014 Base GF Approp to Backfill Tuition Fee Rollback |              | \$ 1,590,000         |                      | \$ 1,590,000           |
| Enrollment Increase                                       | 117          | \$ 554,000           | \$ 709,000           | \$ 1,263,000           |
| Health & Dental Cost Increase                             |              | \$ 667,000           |                      | \$ 667,000             |
| Retirement Rate Adjustment _(1)                           |              | \$ 886,200           |                      | \$ 886,200             |
| Energy Increase   |              | \$ 91,000            |                      | \$ 91,000              |
| General Fund Base Adjust for New Space                    |              | \$ 954,000           |                      | \$ 954,000             |
| GF Adj based on Campus Relative Student need              |              | \$ 3,400             |                      | \$ 3,400               |
| Campus Operating Revenue Interest Assessment              |              | (\$ 11,900)          |                      | (\$ 11,900)            |
| <b>Subtotal Changes</b>                                   | <b>117</b>   | <b>\$ 4,733,700</b>  | <b>\$ 709,000</b>    | <b>\$ 5,442,700</b>    |
| <b>Baseline - 2013/14 Per CO Letter B 13-01</b>           | <b>4,117</b> | <b>\$ 48,496,910</b> | <b>\$ 25,068,000</b> | <b>\$ 73,564,910</b>   |
| <b>Campus Receipts Adjustments</b>                        |              |                      |                      |                        |
|   |              |                      |                      | \$ -                   |
| Campus Fee Revenue Calculation                            | 4,264        |                      | \$ 902,000           | \$ 902,000             |
| Excess Enrollment   | 136          |                      | \$ 835,000           | \$ 835,000             |
| Fee Revenue Adjustments _(4)                              |              |                      | \$ -                 | \$ -                   |
| <b>Subtotal</b>   |              | <b>\$ -</b>          | <b>\$ 1,737,000</b>  | <b>\$ 1,737,000</b>    |
|   |              |                      |                      | \$ -                   |
|   |              |                      |                      | \$ -                   |
| <b>Total</b>  |              | <b>\$ 48,496,910</b> | <b>\$ 26,805,000</b> | <b>\$ 75,301,910</b>   |
| <b>Change From Prior Year</b>                             |              | <b>\$ 4,733,700</b>  | <b>\$ 2,446,000</b>  | <b>\$ 7,179,700</b>    |
| <b>% Change</b>   |              | 10.8%                | 10.0%                | 10.5%                  |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**  
**Appendix A-2**  
**10-Year Campus-Based Fee Increase Revenue**  
**FISCAL YEAR 2013/14**

|                                   |         |         |         |         |         |         |         |         |         |         | % Chg<br><br>2006/07<br>to<br>2013/14 | % Chg<br><br>2012/13 to<br>2013/14 |
|-----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------------------------------|------------------------------------|
| Fee Type                          |         |         |         |         |         |         |         |         |         |         |                                       |                                    |
|                                   | 2004/05 | 2005/06 | 2006/07 | 2007/08 | 2008/09 | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 |                                       |                                    |
|                                   | Fee     | Fee     | Fee     | Fee     | Fee     | Fee     | Fee     | Fee     | Fee     | Fee     |                                       |                                    |
| Associated Students Fee           | \$62    | \$62    | \$62    | \$62    | \$62    | \$62    | \$62    | \$62    | \$62    | \$67    | 7.5%                                  | 7.5%                               |
| Student Body Center Fee           | \$20    | \$20    | \$20    | \$70    | \$95    | \$160   | \$160   | \$162   | \$162   | \$162   | 87.7%                                 | 0.0%                               |
| IRA - Baseline                    | \$50    | \$50    | \$50    | \$50    | \$50    | \$50    | \$50    | \$50    | \$50    | \$50    | 0.0%                                  | 0.0%                               |
| IRA - Athletics                   | \$0     | \$0     | \$0     | \$50    | \$50    | \$50    | \$50    | \$50    | \$50    | \$70    | 100.0%                                | 28.6%                              |
| Health Services Fee               | \$60    | \$60    | \$60    | \$60    | \$60    | \$60    | \$60    | \$60    | \$60    | \$80    | 25.0%                                 | 25.0%                              |
| Health Facilities Fee             | \$3     | \$3     | \$3     | \$3     | \$3     | \$3     | \$3     | \$3     | \$3     | \$3     | 0.0%                                  | 0.0%                               |
| Materials, Services, Facility Fee | \$35    | \$35    | \$35    | \$35    | \$35    | \$35    | \$35    | \$35    | \$35    | \$60    | 41.7%                                 | 41.7%                              |
| <b>Per Semester</b>               | \$230   | \$230   | \$230   | \$330   | \$355   | \$420   | \$420   | \$422   | \$422   | \$492   |                                       |                                    |
| <b>Annual</b>                     | \$460   | \$460   | \$460   | \$660   | \$710   | \$840   | \$840   | \$844   | \$844   | \$984   |                                       |                                    |
| <b>\$ Change</b>                  | \$124   | \$0     | \$0     | \$200   | \$50    | \$130   | \$0     | \$4     | \$0     | \$140   |                                       |                                    |
| <b>% Change</b>                   | 27%     | 0%      | 0%      | 30%     | 7%      | 15%     | 0%      | 0%      | 0%      | 14%     |                                       |                                    |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

Appendix A-3

**RISK POOL PREMIUMS**

FISCAL YEAR 2013/14

|                         | 2012-13<br>Premiums                | 2013-14 Premiums                           |                       |  |                      |                    |          |                    |                         |           |           |         |                                   |        |            |
|-------------------------|------------------------------------|--|-----------------------|--|----------------------|--------------------|----------|--------------------|-------------------------|-----------|-----------|---------|-----------------------------------|--------|------------|
|                         |                                    | Distribution of Risk Pool Premiums by Fund |                       |  |                      |                    |          |                    |                         |           |           |         | Total Self<br>Supporting<br>Funds | % Chg  | \$ Chg     |
|                         | Campus Total                       | Campus Total                               | CSU Operating<br>Fund | Student<br>Union   | Contract &<br>Grants | Health<br>Services | IRA      | IRA -<br>Athletics | Continuing<br>Education | Housing   | Parking   | Lottery |                                   |        |            |
| Liability               | \$ 235,875                         | \$ 328,652                                 | 255,110               | 4,201  | 13,241               | 64                 | 1,777    | 1,480              | 15,910                  | 31,050    | 5,260     | 559     | \$ 73,542                         | 39.3%  | \$ 92,777  |
| Workers' Comp           | \$ 609,429                         | \$ 636,413                                 | 551,280               |  | 25,794               |                    | 48       | 3,214              | 32,492                  | 16,331    | 7,077     | 177     | \$ 85,133                         | 4.4%   | \$ 26,984  |
| UI/Disability Insurance | \$ 266,834                         | \$ 277,470                                 | 240,353               |  | 11,246               |                    | 21       | 1,401              | 14,166                  | 7,120     | 3,085     | 77      | \$ 37,117                         | 4.0%   | \$ 10,636  |
| Vehicle Insurance       | \$ 20,851                          | \$ 20,851                                  | 20,851                |  |                      |                    |          |                    |                         |           |           |         | 0                                 | 0.0%   | \$ -       |
| Property                | \$ 173,981                         | \$ 151,635                                 | 99,786                | 6,065  |                      |                    |          | 1,895              | 9,728                   | 33,360    | 801       |         | 51,849                            | -12.8% | (22,346)   |
| Total premiums          | \$ 1,306,970                       | \$ 1,415,021                               | \$ 1,167,380          | \$ 10,267  | \$ 50,280            | \$ 64              | \$ 1,846 | \$ 7,990           | \$ 72,296               | \$ 87,861 | \$ 16,223 | \$ 813  |                                   |        |            |
| Net Premium             | \$ 1,306,970                       | \$ 1,415,021                               | \$ 1,167,380          | \$ 10,267  | \$ 50,280            | \$ 64              | \$ 1,846 | \$ 7,990           | \$ 72,296               | \$ 87,861 | \$ 16,223 | \$ 813  | \$ 247,641                        | 8.3%   | \$ 108,051 |
| Deductible Coverage     | \$100,000                          | \$100,000                                  | \$100,000             | (Self-supporting funds plan for deductible coverage within their individual budgets) |                      |                    |          |                    |                         |           |           |         |                                   |        |            |
| Total Risk Pool Costs   | \$ 1,406,970                       | \$ 1,515,021                               | \$ 1,267,380          | \$ 10,267  | \$ 50,280            | \$ 64              | \$ 1,846 | \$ 7,990           | \$ 72,296               | \$ 87,861 | \$ 16,223 | \$ 813  | \$ 247,641                        | 7.7%   | \$ 108,051 |
|                         | 2012-13<br>Distribution by<br>Fund | \$ 1,406,970                               | \$ 1,085,095          | \$ 8,955   | \$ 33,477            | \$ 43              | \$ 1,113 | \$ 6,702           | \$ 58,884               | \$ 78,657 | \$ 12,779 | \$ 414  | \$ 201,024                        |        | -          |
|                         | \$ Change                          | \$ 108,051                                 | \$ 182,285            | \$ 1,312   | \$ 16,803            | \$ 21              | \$ 733   | \$ 1,288           | \$ 13,412               | \$ 9,204  | \$ 3,444  | \$ 399  | \$ 46,617                         |        |            |
|                         | % Change                           | 7.7%                                       | 16.8%                 | 14.6%  | 50.2%                | 49.1%              | 65.9%    | 19.2%              | 22.8%                   | 11.7%     | 27.0%     | 96.4%   | 23.2%                             |        |            |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

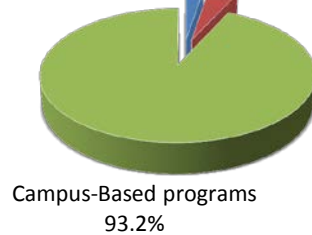
**Appendix A-4  
LOTTERY BUDGET  
FISCAL YEAR 2013/14**

|                                       | 2012/13<br>FINAL<br>BUDGET | 2013/14<br>CAMPUS<br>BUDGET<br>PLAN | CHANGE     |           |
|---------------------------------------|----------------------------|-------------------------------------|------------|-----------|
|                                       | \$                         | \$                                  | \$         | %         |
| The California Pre-Doctoral Program   | \$3,000                    | \$3,000                             | \$0        | 0.0%      |
| Pre-Doctoral Program Academic Support | \$5,000                    | \$5,000                             | \$0        | 0.0%      |
| Campus-Based programs                 | \$109,000                  | \$109,000                           | \$0        | 0.0%      |
|                                       | <hr/>                      | <hr/>                               |            |           |
| <b>Total Lottery Budget</b>           | <b>\$117,000</b>           | <b>\$117,000</b>                    | <b>\$0</b> | <b>0%</b> |

The California Pre-  
Doctoral Program  
2.6%

**2013/14**

**Lottery Budget**



Pre-Doctoral Program  
Academic Support  
4.3%



**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Appendix A-5**

**CAPITAL OUTLAY PROGRAM**

**FISCAL YEAR 2013/14**

|  |   | <b>2013/14</b>       |              | <b>2013/14</b>      |
|--|---|----------------------|--------------|---------------------|
|  |   | <b>SYSTEM</b>        |              | <b>CSU,</b>         |
|  |   | <b>TOTAL</b>         |              | <b>CHANNEL</b>      |
|  |   | <b>\$</b>            | <b>Phase</b> | <b>\$</b>           |
| <b>State Funded Capital Projects</b>     |   |                      |              |                     |
| I.                                       | FUNDS FOR SYSTEMWIDE BENEFIT                    |                      |              |                     |
|  | Minor Capital Outlay Program                    | None                 | PWC          | None                |
|  | Capital Renewal Program                         | Various Projects     | E            | 2,258,000           |
|  |   | \$ 84,227,000        |              | \$ 2,258,000        |
| II.                                      | FUNDS FOR RENOVATION                            |                      |              | None                |
|  |   | <hr/>                |              | <hr/>               |
|  | <b>Total, Capital Outlay Program</b>            | <b>\$ 84,227,000</b> |              | <b>\$ 2,258,000</b> |
|  |   | <hr/>                |              | <hr/>               |
| <b>Non-State Funded Capital Projects</b> |   |                      |              |                     |
|  |   | <b>Source</b>        |              |                     |
|  | Non-State Funded Projects Beginning in 13/14:   |                      |              | None                |
|  |   |                      |              | <hr/>               |
|  | <b>Total, Non-State Funded Capital Projects</b> |                      |              | <b>\$ -</b>         |
|  |   |                      |              | <hr/>               |

Key to Phase

A = Acquisition

P = Preliminary Plans

W = Working Drawings

C = Construction

E = Group II Equipment

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Appendix A-6**

**DESIGNATED OPERATING DETAILS**

**FISCAL YEAR 2013/14**

|  |    | <b>Budgeted<br/>Expenditures &amp;<br/>Revenue</b> |
|--|----|--|
| <b>Student Health Services</b>           |    |  |
| Operating Expenditure                    | \$ | 754,535  |
| Administrative Expenditures              | \$ | -  |
| Debt Service                             | \$ | -  |
| Contribution/Use of Reserves             | \$ | 52,465   |
| <b>EXPENSES</b>                          | \$ | 807,000  |
| <b>Health Facility Fee</b>               |    |  |
| Operating Expenditure                    | \$ | -  |
| Administrative Expenditures              | \$ | 18,855   |
| Debt Service                             | \$ | -  |
| Contribution/Use of Reserves             | \$ | 11,145   |
| <b>EXPENSES</b>                          | \$ | 30,000   |
| <b>Material Service and Facility Fee</b> |    |  |
| Academic Affairs                         | \$ | 254,122  |
| Student Affairs                          | \$ | 165,837  |
| Technology & Communication               | \$ | 285,490  |
| Contribution/Use of Reserves             | \$ | (99,449)   |
| <b>EXPENSES</b>                          | \$ | 606,000  |
| <b>Student Body Center Fee</b>           |    |  |
| Operating Expenditure                    | \$ | -  |
| Administrative Expenditures              | \$ | 23,657   |
| Debt Service                             | \$ | 959,381  |
| Contribution/Use of Reserves             | \$ | 196,832  |
| <b>EXPENSES</b>                          | \$ | 1,179,870  |
| <b>Instructionally Related Fee</b>       |    |  |
| Operating Expenditure                    | \$ | 539,662  |
| Administrative Expenditures              | \$ | -  |
| Debt Service                             | \$ | -  |
| Contribution/Use of Reserves             | \$ | (34,662)   |
| <b>EXPENSES</b>                          | \$ | 505,000  |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

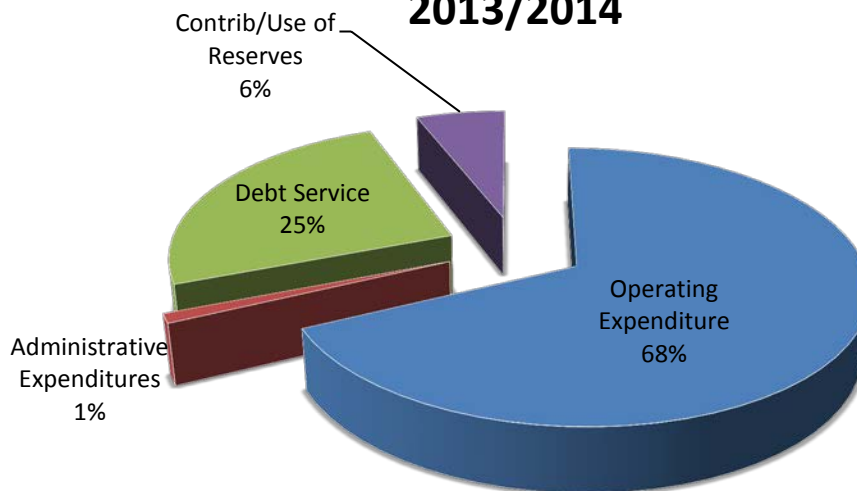
**Appendix A-6**

**DESIGNATED OPERATING DETAILS**

**FISCAL YEAR 2013/14**

|  | <b>Budgeted<br/>Expenditures &amp;<br/>Revenue</b> |
|--|--|
| <b>Recreation &amp; Athletic Fee - IRA</b> |  |
| Operating Expenditure                      | \$ 605,603   |
| Administrative Expenditures                | \$ -   |
| Debt Service                               | \$ -   |
| Contribution/Use of Reserves               | \$ 101,397   |
| <b>EXPENSES</b>                            | <b>\$ 707,000</b>                                  |
| <b>Total</b>                               |  |
| Operating Expenditure                      | \$ 2,605,249                                       |
| Administrative Expenditures                | \$ 42,512  |
| Debt Service                               | \$ 959,381   |
| Contribution/Use of Reserves               | \$ 227,728   |
| <b>EXPENSES</b>                            | <b>\$ 3,834,870</b>                                |

**Distribution of Designated Operating Expenditures  
2013/2014**



**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Appendix A-7**

**Auxiliary**

**FISCAL YEAR 2013/14**

|                                      |    | <b>Budgeted<br/>Expenditures &amp;<br/>Revenue</b> |
|--------------------------------------|----|--|
| <b>Housing Revenue Fund</b>          |    |  |
| Operating Expenditure                | \$ | 5,676,731  |
| Administrative Expenditures          | \$ | 387,149  |
| Debt Service                         | \$ | 3,444,711  |
| Transfer to Reserve                  | \$ | 1,166,409  |
| Revenue                              | \$ | 10,675,000   |
| <b>Net Revenue</b>                   | \$ | -  |
| <b>Parking Revenue Funds</b>         |    |  |
| <b>Baseline Parking</b>              |    |  |
| Operating Expenditure                | \$ | 1,265,566  |
| Administrative Expenditures          | \$ | 281,380  |
| Debt Service                         | \$ | 184,233  |
| Transfer to Reserves                 | \$ | 144,335  |
| Revenue                              | \$ | 1,875,513  |
| <b>Subtotal, Baseline Parking</b>    | \$ | (0)  |
| <b>Fines &amp; Forfeiture</b>        |    |  |
| Operating Expenditure                | \$ | 125,000  |
| Transfer from Reserves               | \$ | (25,000)   |
| Debt Service                         | \$ | -  |
| Revenue                              | \$ | 100,000  |
| <b>Total, Fines &amp; Forfeiture</b> | \$ | -  |
| <b>Combined</b>                      |    |  |
| Operating Expenditure                | \$ | 1,390,566  |
| Administrative Expenditures          | \$ | 281,380  |
| Debt Service                         | \$ | 184,233  |
| Transfer to Reserves                 | \$ | 119,335  |
| Revenue                              | \$ | 1,975,513  |
| <b>Net Revenue</b>                   | \$ | (0)  |
| <b>Extended University</b>           |    |  |
| Operating Expenditure                | \$ | 4,219,035  |
| Administrative Expenditures          | \$ | 1,337,887  |
| Revenue                              | \$ | 5,556,922  |
| <b>Net Revenue</b>                   | \$ | -  |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Appendix A-7**

**Auxiliary**

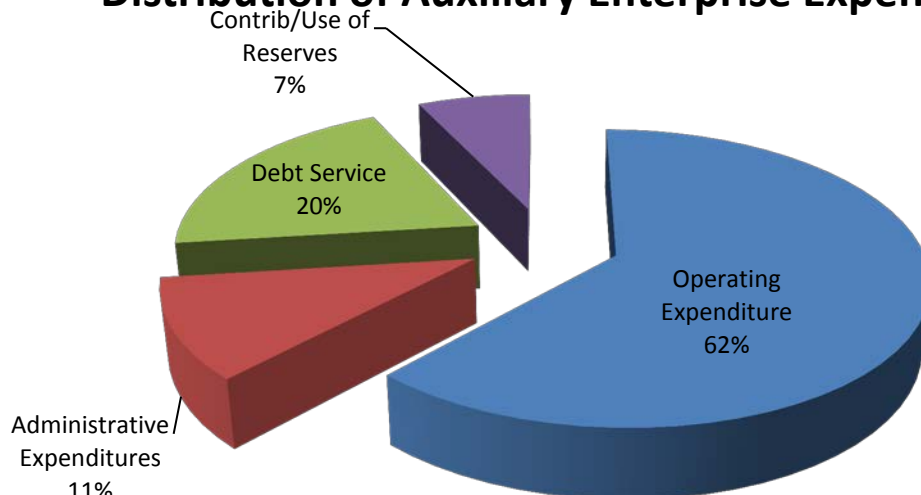
**FISCAL YEAR 2013/14**

**Budgeted  
Expenditures &  
Revenue**

**Total**

|                             |    |            |
|-----------------------------|----|------------|
| Operating Expenditure       | \$ | 11,286,332 |
| Administrative Expenditures | \$ | 2,006,416  |
| Debt Service                | \$ | 3,628,944  |
| Transfer to Reserve         | \$ | 1,285,744  |
| Revenue                     | \$ | 18,207,435 |
| <b>Net Revenue</b>          | \$ | <b>(0)</b> |

**Distribution of Auxiliary Enterprise Expenses**



**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS****Appendix A-8****Auxiliary Organizations****FISCAL YEAR 2013/14**

|  | <b>Budget</b> |
|--|---------------|
| <b>REVENUE</b>   |               |
| Student Fee- ASI   | 676,000       |
| Student Fee - USU  | 455,130       |
| <b>TOTAL REVENUE</b>   | 1,131,130     |
| <b>EXPENSE</b>   |               |
| <i><b>Base Budget Operations</b></i>                           |               |
| Student Government   | 74,054        |
| Nautical   | 31,260        |
| Student Programming Board                                      | 87,346        |
| CI View  | 32,660        |
| Administration   | 281,942       |
| <i><b>Department Requests</b></i>                              |               |
| Student Leadership   | 18,780        |
| Career Development Services                                    | 7,265         |
| MWGSC  | 53,520        |
| NSOTP  | 56,200        |
| University Outreach  | 19,500        |
| <i><b>Clubs And Organizations</b></i>                          | 41,755        |
| <i><b>Contribution to Reserves</b></i>                         | (28,282)      |
| <i><b>Student Union</b></i>                                    | 455,130       |
| <b>TOTAL EXPENSE</b>   | 1,131,130     |
| <b>Associated Students - Includes Student Union Operations</b> | <b>0</b>      |
|  |               |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Appendix A-8**

**Auxiliary Organizations**

**FISCAL YEAR 2013/14**

|   | <b>Budget</b>     |
|---|-------------------|
| <b>REVENUE</b>  |                   |
| Rental Income   | 9,748,671         |
| Tax Income  | 1,954,922         |
| Sales & Services  | 16,807,372        |
| Contributions for Debt Service                          | 4,684,507         |
| Sales Tax Revenue                                       | 30,000            |
| <b>TOTAL REVENUE</b>                                    | <b>33,225,472</b> |
| <b>EXPENSE</b>  |                   |
| Operating and Administrative Costs                      | 18,019,657        |
| Depreciation  | 4,626,613         |
| Debt Service Interest                                   | 9,806,976         |
| Property Tax  | 772,226           |
| <b>TOTAL EXPENSE</b>                                    | <b>33,225,472</b> |
| <b>Channel Islands Site &amp; Financing Authorities</b> | <b>0</b>          |
|   |                   |

**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Appendix A-8  
Auxiliary Organizations  
FISCAL YEAR 2013/14**

|                              | <b>Budget</b>    |
|------------------------------|------------------|
| <b>REVENUE</b>               |                  |
| Contributions                | 816,969          |
| Investment Earnings          | 1,179,792        |
| Use of Reserves              | 367,744          |
| Other                        | 144,426          |
| <b>TOTAL REVENUE</b>         | <b>2,508,931</b> |
| <b>EXPENSE</b>               |                  |
| Unrestricted                 | 384,931          |
| Restricted                   | 2,124,000        |
| <b>TOTAL EXPENSE</b>         | <b>2,508,931</b> |
| <b>University Foundation</b> | <b>0</b>         |
|                              |                  |



**CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS**

**Appendix A-8  
Auxiliary Organizations  
FISCAL YEAR 2013/14**

|                                      | <b>Budget</b> |
|--------------------------------------|---------------|
| <b>REVENUE</b>                       |               |
| Food Sales                           | 4,023,020     |
| Management Fees                      | 713,616       |
| <b>TOTAL REVENUE</b>                 | 4,736,636     |
| <b>EXPENSE</b>                       |               |
| Food Services                        | 3,910,940     |
| Transfer to Reserves                 | 112,080       |
| Operating Expenditures               | 713,616       |
| <b>TOTAL EXPENSE</b>                 | 4,736,636     |
| <b>University Glen Corporation</b>   | <b>0</b>      |
| <b>Total Auxiliary Organizations</b> | <b>0</b>      |
|                                      |               |