

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS  
Exhibit 3C  
AUXILIARY ORGANIZATION BUDGET  
FISCAL YEAR 2023-24

	2022-23		2023-24		
	FINAL ALLOCATIONS \$		CAMPUS BUDGET PLAN \$	CHANGE \$	%
<b>I. Associated Students, Inc.</b>					
PERSONNEL COSTS					
GENERAL OPERATING EXPENSE	\$ 1,162,372		\$ 717,573	\$ (444,799)	-38.3%
Contractual Services - Payroll	1,614,327		1,422,491	(191,836)	-11.9%
Contribution to / (Use of fund balance)	(368,396)		288,828	657,224	-178.4%
<b>Subtotal, Expenses</b>	<b>2,408,303</b>		<b>2,428,891</b>	<b>20,588</b>	<b>0.9%</b>
REVENUE					
Transfer from Student Fees Collected	(2,377,852)		(2,398,440)	(20,588)	0.9%
Other Operating Revenue	(30,451)		(30,451)	0	0.0%
<b>Subtotal, Revenue</b>	<b>(2,408,303)</b>		<b>(2,428,891)</b>	<b>(20,588)</b>	<b>0.9%</b>
<b>Total, ASI</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>

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	\$	\$	\$	
<b>II. CSUCI Foundation</b>				
GENERAL OPERATING EXPENSE	\$ 7,026,285	\$ 11,530,804	\$ 4,504,520	64.1%
Contribution to / (Use of fund balance)	(1,720,076)	(3,636,832)	(1,916,757)	111.4%
<b>Subtotal, Expenses</b>	<b>5,306,209</b>	<b>7,893,972</b>	<b>2,587,763</b>	<b>48.8%</b>
REVENUE				
Private Contributions - Non Capital	(3,215,947)	(3,524,373)	(308,427)	9.6%
Gifts - in - Kind	0	0	0	0.0%
Investment Earnings	(2,065,376)	(4,348,886)	(2,283,510)	110.6%
Other Non-Operating Revenue	(24,886)	(20,713)	4,173	-16.8%
<b>Subtotal, Revenue</b>	<b>(5,306,209)</b>	<b>(7,893,972)</b>	<b>(2,587,763)</b>	<b>48.8%</b>
<b>Total, CSUCI Foundation</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>

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	FINAL ALLOCATIONS	CAMPUS BUDGET PLAN		CHANGE	%
	\$	\$		\$	%
<b>III. University Auxiliary Services</b>					
PERSONNEL COSTS					
SALARIES AND WAGES					
Management	\$ 796,588	\$ 717,049		\$ (79,539)	-10.0%
Staff	1,517,836	1,546,232		28,396	1.9%
Student Assistants	1,127,695	1,000,523		(127,172)	-11.3%
Comp Pool	0	0		0	0.0%
<b>Subtotal, Salaries and Wages</b>	<b>3,442,119</b>	<b>3,263,804</b>		<b>(178,315)</b>	<b>-5.2%</b>
BENEFITS	772,609	687,605		(85,005)	-11.0%
<b>Subtotal, Personnel Costs</b>	<b>4,214,728</b>	<b>3,951,409</b>		<b>(263,320)</b>	<b>-6.2%</b>
GENERAL OPERATING EXPENSE					
Debt Service	664,000	664,000		0	0.0%
Contribution to / (Use of fund balance)	(1,226,057)	(1,016,159)		209,897	-17.1%
<b>Subtotal, Expenses</b>	<b>7,828,253</b>	<b>8,055,270</b>		<b>227,017</b>	<b>2.9%</b>
REVENUE					
Food Service Sales	(5,426,159)	(5,696,043)		(269,883)	5.0%
Cost Recovery - Payroll / HR	(1,480,272)	(1,480,272)		(0)	0.0%
Management Fee	(720,887)	(798,956)		(78,069)	10.8%
Auxiliary Services Program Fees	(200,935)	(80,000)		120,935	-60.2%
<b>Subtotal, Revenue</b>	<b>(7,828,253)</b>	<b>(8,055,271)</b>		<b>(227,017)</b>	<b>2.9%</b>
<b>Total, University Auxiliary Services</b>	<b>\$ -</b>	<b>\$ (0)</b>		<b>\$ (0)</b>	<b>0.0%</b>

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	\$	\$	\$	
<b>IV. Summary</b>				
<b>PERSONNEL COSTS</b>				
<b>SALARIES AND WAGES</b>				
Management	\$ 796,588	\$ 717,049	\$ (79,539)	-10.0%
Staff	1,517,836	1,546,232	28,396	1.9%
Salary Pool	0	0	0	0.0%
Student Assistants	1,127,695	1,000,523	(127,172)	-11.3%
Overtime	0	0		0.0%
<b>Subtotal, Salaries and Wages</b>	<b>3,442,119</b>	<b>3,263,804</b>	<b>(178,315)</b>	<b>-5.2%</b>
<b>BENEFITS</b>	<b>772,609</b>	<b>687,605</b>	<b>(85,005)</b>	<b>-11.0%</b>
<b>Subtotal, Personnel Costs</b>	<b>4,214,728</b>	<b>3,951,409</b>	<b>(263,320)</b>	<b>-6.2%</b>
<b>GENERAL OPERATING EXPENSE</b>	<b>12,364,238</b>	<b>16,704,398</b>	<b>4,340,160</b>	<b>35.1%</b>
Debt Service	664,000	664,000	0	0.0%
Contractual Services - Payroll	1,614,327	1,422,491	(191,836)	-11.9%
Contribution to / (Use of fund balance)	(3,314,529)	(4,364,164)	(1,049,636)	31.7%
<b>Subtotal, Expenses</b>	<b>15,542,765</b>	<b>18,378,133</b>	<b>2,835,368</b>	<b>18.2%</b>
<b>REVENUE</b>				
Associated Students, Inc.	(2,408,303)	(2,428,891)	(20,588)	0.9%
University Auxiliary Services	(7,828,253)	(8,055,271)	(227,017)	2.9%
CSUCI Foundation	(5,306,209)	(7,893,972)	(2,587,763)	48.8%
<b>Subtotal, Revenue</b>	<b>(15,542,765)</b>	<b>(18,378,133)</b>	<b>(2,835,369)</b>	<b>18.2%</b>
<b>Grand Total</b>	<b>\$ -</b>	<b>\$ (0)</b>	<b>\$ (0)</b>	