I. Welcome & Introduction of President Beck
   a. George Leis welcomed everyone in attendance and opened the meeting at 3:22 p.m.
   b. He also thanked Lois Rice for opening her home to us for this meeting. Everyone applauded Ms. Rice. Mr. Leis went on to explain that this was President Beck's first full board meeting and invited her to say a few words.

II. President's Welcome
   a. President Erika Beck thanked Mr. Leis for his warm welcome and expressed gratitude for having been appointed as President of CI.
      i. President Beck explained how she had come to meet President Emeritus Rush and visit CI five years ago during the growth of her previous institution, Nevada State College.
   b. President Beck announced the recent sale of University Glen for $81M to Kennedy Wilson, a Beverly Hills investment firm. She also expressed how this has been a labor of love for Ysabel Trinidad and her team.
      i. Kennedy Wilson acquired University Glen, our 386-unit multifamily community on campus, on Thursday, August 25, 2016.
      ii. This public-private partnership between CI and Kennedy Wilson is a critical step in the university's expansion as we expect enrollment to double by 2025.
      iii. Kennedy Wilson's value-add strategy includes renovating unit interiors, improving amenities and adding a new community center, leasing office, clubhouse, and fitness center.
   c. President Beck invited Ms. Trinidad to speak on the sale of University Glen and the 2025 Plan.
i. Ms. Trinidad explained that this plan will incorporate the growth of CI, first by the sale of physical units in University Glen (long-term partnership), and second by building out the remaining vacant 32 acres.
   1. Kennedy Wilson is a player in the proposal for the build out but the campus is still in the bidding phase.
ii. The ultimate goal is the growth of CI with plans to restore, renovate, and build for the ever-growing enrollment.
iii. This is a landmark deal between public-private partnerships. Other CSUs are contacting her to learn how we made this work.
d. Nichole Ipach also added that we transferred $1M from the sale proceeds into the Foundation to support academic and student success programs, noting that the Board will be the steward of those funds.

III. Approval of the May 4, 2016 Regular Board Meeting Minutes
   a. Mr. Leis asked for a motion to approve the May 4, 2016 Full Board Meeting minutes.
      i. Chris Meissner moved to approve the minutes as presented, Henry Dubroff seconded and Motion #16-162 passed unanimously.

IV. Chair's Report
   a. Mr. Leis shared that Ralph Iannelli recently resigned due to his busy travel schedule but that he expressed his continued commitment to the University.
   b. Mr. Leis mentioned that he was excited to introduce our new CI Faculty Representative, Dr. Michael Soltys, later on at the dinner. Campus business prevented Dr. Soltys from attending the board meeting. Mr. Leis explained that he plays an important role concerning our efforts to raise funds for the Engineering program as chair of Computer Science.

V. Finance Committee
   a. Summary of Financial/Investment Report
      i. Doug McRae began with the Foundation financials.
         1. Short-term investments increased to $1.3M as a result of pooling unrestricted cash from the Rabobank operating account and Wells Fargo account which had been previously classified in long-term investments.
         2. Investment income is based on actual market performance through June 30, 2016 with the deferred revenue consisting of four grants that will be recognized in the fiscal year 2016-2017 which total $334,000:
            a. $24,000 – Harriet Samuelson Foundation
            b. $75,000 – Martin V. & Martha K. Smith Foundation
            c. $225,000 – Child Development Foundation
            d. $10,000 – Bank of America Foundation
         3. In discussing the Statement of Activity Compared to Budget, Mr. McRae pointed out that the contributions exceeded the budget due to large gifts:
            a. $250,000 - Cal Vet grant
            b. $150,000 - a single private donation
         4. Gifts to the University: $1.75M (approx. value of photography collection)
a. At Mr. McRae’s request, Ms. Ipach comment on this gift of 150,000 photographs donated by Santi Visalli, and responded to questions.
   i. Bill Kearney was concerned about the responsibility of maintaining and preserving this gift, and, in particular, insuring gift.
      1. Ms. Ipach explained the appraisal process and addressed concerns about the cost of maintaining this gift, selling, and deaccessioning pieces?
      2. Ms. Ipach agreed to look into a fine art accession and deaccession plan mentioned by Ms. Rice and others.

5. Investment portfolio:
   a. Mr. McRae noted the portfolio summary for the year ending on June 30, 2016 were above the benchmark.
   b. Short-term performances continue to show positive with year to date numbers closing the deficit. Part of that approved performance was due to the market in the 2nd quarter.
   c. Fossil Fuels: 4.3% of the total portfolio by close of the fiscal year on June 30, 2016, down from previous reporting.
      i. $16,843 of the portfolio in coal, which is probably the lowest it will go in our diverse portfolio.
      ii. Henry Dubroff expressed his desire to reduce fossil fuels completely and is excited to see that we’re working towards this.
   d. Social & Governance (Responsibility) fund: The Finance & Investment Committee has decided to initiate a new fund outside the endowment in the amount of $300,000.
      i. This has been communicated to our advisors and we are awaiting their response on next steps.

b. Audit Committee Update
   i. Entrance Conference began on August 2, 2016 with Vasin Heyn firm.
      1. The committee will meet again in mid-September to review the audit.
      2. An audit report will be provided at the next full board meeting.

VI. Board Development Committee
a. Approval of Prospective Board Member Process
   i. Zohar Ziv explained the need for a formal recruiting and onboarding process of new members.
   ii. Materials were included in the meeting packet about this proposed process. Mr. Ziv has been working on this new process along with Diane Palumbo, Ted Bagley and Ms. Ipach.
   iii. Mr. Ziv solicited questions. There being none, he asked for a motion to approve the new process. Christine Garvey moved to approve, Lon Morton seconded, none opposed, and Motion #16-163 passed unanimously.

VII. Campaign for CI
   a. Campaign Giving Report
i. Mr. Leis began by congratulating Ms. Ipach and her team for their hard work because the campaign was a success and raised nearly $10.5M over a two-year period, thus meeting the $10M goal.

ii. Details below:

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Student Scholarships</td>
<td>$4,410,313</td>
</tr>
<tr>
<td>General Campaign</td>
<td>$2,688,643</td>
</tr>
<tr>
<td>Athletics</td>
<td>$110,000</td>
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<tr>
<td>Undergraduate Research</td>
<td>$2,327,298</td>
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<tr>
<td>Internships</td>
<td>$755,100</td>
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<tr>
<td>Campus Beautification</td>
<td>$70,000</td>
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<tr>
<td>Engineering</td>
<td>$56,122</td>
</tr>
<tr>
<td>Grand Total</td>
<td>$10,417,476</td>
</tr>
</tbody>
</table>

VIII. University Advancement Report
   a. Philanthropic Productivity Report
      i. Ms. Ipach reported that at the close of the fiscal year the fundraising goal of $3.5M was exceeded, total raise equaled $5.9M.
      ii. Board giving is still strong but showing lower numbers because most members gave gifts to the campaign in the prior year.
      iii. HLI Internships – funds raised are directed to this program.
   
   I. About 90% of students get hired on after their internships end.

b. President’s Concert & Dinner / Dodger Day Events
   i. Flyers were included in the packet: President’s Dinner and Concert (10/8) and Dodger Day (9/25)

IX. Old/New Business
   a. Conflict of Interest forms
      i. Mr. Leis asked those present if they would kindly complete the Conflict of Interest form.

X. Adjourn
   a. Mr. Leis thanked everyone for their participation and invited them to join him on the patio for refreshments. Dinner will be served at 6pm.
   b. With no further business, a motion to adjourn the meeting was called by Mr. Leis at 4:45 p.m. All those present agreed and Motion #16-164 passed unanimously.

APPROVED:

Date

Emilio Pozzi, Secretary