### amazon business

## Amazon Business CSUBUY Training

### **CSU** The California State University

Chris Tousant Sr. Customer Success Manager

**AMAZON BUSINESS CONFIDENTIAL** 

AB\_2.2\_2019Nov20

### **Table of Contents**

- Organization's Goals
- Joining the Amazon Business Account
- Purchasing Experience
- Your Orders
- Business Analytics
- Business Customer Support



# Goals for Amazon Business

- Cost Savings
- Better End User Experience
- Spend Visibility
- Compliance



## Joining the Amazon Business Account



# Logging to CSUBUY to access Amazon Business



# Logging to CSUBUY to access Amazon Business

ve May 25, 2018.	. By closing this banner, you acknowledge that when you use our Solution, we process your personal information as described in our Service Privacy Policy.
	Shopping Home Page
	Organization Message
	Welcome to Production CSUBUY Marketplace!
	📜 Shop 🗸 ?
	Search Eventime Product Keywords, Description, Supplier, ) Q
	Advanced Search
	Browse
	Suppliers Catego Contracts
	Showcases 2 ?
	Y GENERAL ?
	amazon Grandette School STAPLES



### New to Amazon

If you have never used your CSU email address for an Amazon account you will be taken directly into the site.



# **Existing Account with Work Email**

OR

#### Scenario 2

Convert your existing Amazon Account

Sign in to the existing account that you use for business purchases on Amazon.com.



If you already have an Amazon account tied to your work email address and use this account solely for business purchases, you will migrate this existing account to your organization's Amazon Business account. Do not choose this option if you have made personal purchases on this account.

Start shopping

#### Scenario 3

Separate Business and Personal Shopping

Sign in to the existing account you use for business/personal purchases on Amazon.com.



If you have an existing Amazon account tied to your work email and use this account for business and personal purchases, we will separate your personal order history from your work email.

Choose a new email for your existing Amazon account. Your password stays the same

# Existing Business Account with Work Email

- When user clicks on "Get Started", he/she is taken to a page to download order history and start the process of moving.
- With one-click, the account is automatically de-registered and user is automatically to the official account
- Same user credentials work, no password reset needed!

#### Join official account

You have been invited by admin@workemail.com to join the official account for Customer Name.

- You will be part of a group with a role as specified by your administrator
- Your order history from this account, Amazon, will be preserved in the official account
- · You will continue to sign in with the same email and password
- Administrators of the official account will be able to see your order history
- You will receive a prorated refund of your Business Prime Membership

If this account is not associated with you are encouraged to go to the account settings and change the email you use to access this account so that it is no longer associated with amazon.com.



## Purchasing on Amazon Business



PPE & safety essentials for general use »

Deliver to California Long Beach 90802

business prime

**Business Account Navigation** 

All - Enter keyword or product number



Your Account Approve Orders Your Orders Manage Suppliers Business Analytics Recurring Deliveries

Q

ΕN

55	Prime	

Page	Functionality
Your Account	Standard Amazon account information
Approve Orders	If workflow approvals are enabled, approvers can view and take action on pending orders
Your Orders	View and track your orders. Administrations can view orders others have placed on behalf of the organization
Manage Suppliers	Easily find suppliers on Amazon Business and add them to your list of Saved Suppliers. Learn more.
<b>Business Analytics</b>	Create and filter custom reports based on your business needs to view your organization's orders
Recurring Deliveries	Have essential items delivered automatically, based on a schedule you choose. Learn More.



### New to Amazon requires password creation

If a new user tries to access Your Orders or Business Analytics they will need to create a password.



### Purchasing

#### When checking out on Amazon Business, the experience begins just like the consumer site.



# business prime

#### **Take Advantage of Amazon Prime Shipping Benefits**

• An easy way to ensure that your products arrive on time and as expected, is to order products fulfilled directly from Amazon. All products clearly mark who the seller is on the product detail page.

#### **Prime Eligibility – Fulfilled by Amazon**

• Prime eligible items are fulfilled by Amazon. We recommend searching for prime eligible items.

#### What's not Included?

 Business Prime Shipping does not include additional Prime benefits such as Amazon Fresh, Pantry, Video, or Music.



### **Search Optimization**

Optimizing search functions in Amazon Business allows you to find the best products to meet your needs and compare prices to find the best value



### Progressive Discounts

Unlock lower prices and save money on the products your organization buys the most.

- **Progressive Discounts** is a new pricing feature giving Business customers one more way to save.
- Your purchases, along with the purchases of your co-workers, unlock Progressive Discounts on eligible products. Once you've unlocked a discount for a product, the Progressive Discount is applied to all purchases of that product across your organization (unless there are better prices available).
- Increase your savings when your organization buys more over time. Progressive Discounts are unlocked based on the purchasing history of everyone in the organization over the last 12 months.



### Checkout

#### Checkout experience is similar to the consumer experience

Click on "Add to Cart" and then click "Proceed to Checkout"





### **Shipping Options**

Choose the delivery option depending on when you need the item and how many packages delivered Note: Shipping address will default to the campus address listed in your account through CSUBUY



### Shipping Address

This is a dummy address for shipping. You will select the shipping location in CSUBuy.

amazon.com Sign in Shipping & Payment Gift Options Place order	
Select a shipping address	
Does this order need to be delivered to a recipient other than the name in your address book? Deliver To: Enter Recipient Name This will be applied to only this order.	Deliver to this address
Group Cal Poly Pomona CSUBUY addresses	
Cal Poly Pomona 3801 W TEMPLE AVE, POMONA, CA, 91768-2557, United States, Phone: 909-869-4702	

### Payment Method & Finalize Order

#### Enter your Purchasing Card information and save it for efficient checkout in the future

Enter how you'd like to pay below, and we'll save it as an option.	You can rev	Continue iew this order before it's final.				
Add a Payment Method Credit or Debit Cards Amazon accepts all major credit and debit cards:  Add a Card Enter your card information: Name on card Card number Expiration date	VISA 📻 🚎 🛤 Review your order		Click "Submit order for approval" to out your order to CSUBUY to finaliz purchases			
	This order requires approve     Save your checkout setting     Use the selected group, shipping	<ul> <li>This order requires approval.</li> <li>Save your checkout settings as the default for future ord</li> <li>Use the selected group, shipping address, and payment method as n</li> </ul>		iture orders ethod as my checkout defasits.		
	Group Cal Poly Pomona (California State Uni	Payment method Change	Add a gift card, pro voucher	motion code, or	Submit order for approval By placing your order, you agree to the	
	versity) Change Shipping address Change Cal Poly Pomona 3801 W TEMPLE AVE POMONA, CA, 91768-2557 United States Phone: 909-869-4702	Billing address Charge Jane Do 3801 W TEMPLE AVE POMONA, CA, 91768-2557 United States Phone: 909-869-4702	Enter Code	Apply	Amazon Bushess Accounts Terms & Conditions. Order Summary Items (3): \$261.52 Shipping & handling \$0.00 Total before tax: \$261.52 Estimated tax to be collected: \$24.84 Order total: \$286.36	

## **Your Orders**



### **Your Orders**

This section of the account provides additional detail regarding the status of all orders placed



# **Business Analytics**



### Navigating to your Orders

Hello,

A report of all your orders can be found under Business Analytics

Order	'S and save to your templates			Month to date v pag	t detailed shipping, prod order. Can't find what yo ge	uct, and seller info on u need? See our help						Download C
V	Order documents		Order Date 🛞	Order ID (j)	Account Group	PO Number (j)	Order Quantity (j)	Order Subtotal ()	Order Shipping & Handling ()	Order Promotion (j)	Order Tax (j)	Order Net Total (
lter			06/12/2020	114-0098755-9937811	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Your documents are now available on Amazon WorkDocs		06/12/2020	114-4453100-6565828	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
imns	This is what you can do:		06/12/2020	111-7897696-9271414	Jen	12356	1	\$7.79	\$0.00	\$0.00	\$0.00	\$7.79
Lorder	Search and find documents easier     Access anywhere on any device		06/11/2020	111.6701108-6074617	May Perefloy	Ubray		10.00	10.00	50.00	10.00	60.00
	Open WorkDocs Download from selected orders		00/11/2020	120701003074032	Proy Proventy	unity			1000		20.00	
			06/08/2020	113-0212592-0688212	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
			06/08/2020	111-5650672-5727449	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		-	06/05/2020	113-0291413-8256234	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
			06/05/2020	113-8073207-8681839	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

### Orders

#### A report of all your orders can be used to find invoices and review your purchases

Bu	Business applytics Death Y Spend Visibility [2] Amazon WorkDocs [2]												
Orde Add title	rs e and save to your templates			Time period     Get       Month to date     an       page	: detailed shipping, produ order. Can't find what yo J <mark>e</mark>	iipping, product, and seller info on find what you need? <mark>See our help</mark>							
$\bigtriangledown$	Order documents		Order Date (i)	Order ID 🕦	Account Group (i)	PO Number	Order Quantity (i)	Order Subtotal 🔅	Order Shipping & Handling 👔	Order Promotion (i)	Order Tax	Order Net Total (i)	¢
Filter			06/12/2020	114-0098755-9937811	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	¢
	Your documents are now available on Amazon WorkDocs	~	06/12/2020	114-4453100-6565828	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C
columns	This is what you can do:	~	06/12/2020	111-7897696-9271414	Jen	12356	1	\$7.79	\$0.00	\$0.00	\$0.00	\$7.79	¢
Get order documents	<ul> <li>Search and find documents easier</li> <li>Access anywhere on any device</li> </ul>		06/11/2020	113-6701108-5074632	May ProdInv	Library		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	c
	Download from selected orders	]											
	2. Download	<b>~</b>	06/08/2020	113-0212592-0688212	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C
	Receipts	<b>~</b>	06/08/2020	111-5650672-5727449	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C
		✓	06/05/2020	113-0291413-8256234	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C
		✓	06/05/2020	113-8073207-8681839	Finance			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	C

# **Business Customer Support**



### **Business Customer Support**

Dedicated U.S. based <u>Business Customer Support</u> can be reached a number of ways including email, chat and phone. 1-888-281-3847

Not sure what you're looking for? Learn more about the features and benefits on Amazon Business <u>HERE</u>.

Get to Know Us Careers Press Releases Amazon and Our Planet Amazon in the Community Company Facts	Let Us Help You Help Shipping Rates & Policies Business FAQ Contact Us	Work with AmazonBusiness SolutionsSell on Amazon BusinessAmazon Business SolutFulfillment By AmazonPurchasing SystemsAdvertise on AmazonAmazon Credit LineSell Services on AmazonAmazon Business BlogAmazon Global SellingSelling		
1 What can we help 2 Tell us more about Select an issue	you with? It your issue < Please make a selection	An order I placed Fire an	d Kindle Digital Services	Prime or Something else
3 Now would you li	ke to contact us?	E-mail	Phone	Chat





Thank You