## Overall Funding Summary

### Fiscal Year 2013/14

#### Revenue Estimates

<table>
<thead>
<tr>
<th>Category</th>
<th>Revenue Estimates</th>
<th>Expenditure Plans</th>
</tr>
</thead>
<tbody>
<tr>
<td>CSU Operating Fund</td>
<td>$81,054,040 55.1%</td>
<td>$81,054,040 55.1%</td>
</tr>
<tr>
<td>Designated Operating Funds</td>
<td>$3,834,870 2.6%</td>
<td>$3,834,870 2.6%</td>
</tr>
<tr>
<td>Restricted</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lottery</td>
<td>$117,000 0.1%</td>
<td>$117,000 0.1%</td>
</tr>
<tr>
<td>Capital</td>
<td></td>
<td></td>
</tr>
<tr>
<td>State Funded</td>
<td>$2,258,000 1.5%</td>
<td>$2,258,000 1.5%</td>
</tr>
<tr>
<td>Non-State Funded</td>
<td>$-</td>
<td>$-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$2,375,000 1.6%</td>
<td>$2,375,000 1.6%</td>
</tr>
<tr>
<td>Auxiliary Activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Auxiliary Enterprise</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Housing</td>
<td>$10,675,000 7.3%</td>
<td>$10,675,000 7.3%</td>
</tr>
<tr>
<td>Parking</td>
<td>$1,975,513 1.3%</td>
<td>$1,975,513 1.3%</td>
</tr>
<tr>
<td>Extended University</td>
<td>$5,556,922 3.8%</td>
<td>$5,556,922 3.8%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$18,207,435 12.4%</td>
<td>$18,207,435 12.4%</td>
</tr>
<tr>
<td>Auxiliary Organizations</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Associated Students</td>
<td>$1,131,130 0.8%</td>
<td>$1,131,130 0.8%</td>
</tr>
<tr>
<td>University Foundation</td>
<td>$2,508,931 1.7%</td>
<td>$2,508,931 1.7%</td>
</tr>
<tr>
<td>Site &amp; Finance Authorities</td>
<td>$33,225,472 22.6%</td>
<td>$33,225,472 22.6%</td>
</tr>
<tr>
<td>University Glen Corporation</td>
<td>$4,736,636 3.2%</td>
<td>$4,736,636 3.2%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$41,602,169 28.3%</td>
<td>$41,602,169 28.3%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$147,073,514 100.0%</td>
<td>$147,073,515 100.0%</td>
</tr>
</tbody>
</table>

### 2013/14 Funding Source

- **CSU Operating Fund**: 55%
- **Auxiliary Activities**: 41%
- **Restricted**: 2%
- **Designated Operating**: 2%

Amended 12/18/2013
## University Operating Funds

### CSU Operating Fund

<table>
<thead>
<tr>
<th>Category</th>
<th>2012/13 Final Budget</th>
<th>2013/14 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Appropriations</td>
<td>$43,763,210</td>
<td>$53,350,910</td>
<td>$9,587,700</td>
</tr>
<tr>
<td>Category I Fees - Tuition</td>
<td>24,359,000</td>
<td>26,805,000</td>
<td>2,446,000</td>
</tr>
<tr>
<td>Category I Fees</td>
<td>604,500</td>
<td>555,500</td>
<td>(49,000)</td>
</tr>
<tr>
<td>Category III Fees</td>
<td>12,000</td>
<td>12,000</td>
<td>0</td>
</tr>
<tr>
<td>Category IV Fees (State Support)</td>
<td>253,400</td>
<td>218,400</td>
<td>(35,000)</td>
</tr>
<tr>
<td>Other</td>
<td>233,620</td>
<td>112,230</td>
<td>(121,390)</td>
</tr>
<tr>
<td><strong>Sub-total Appropriated/Student Fee</strong></td>
<td>69,225,730</td>
<td>81,054,040</td>
<td>11,828,310</td>
</tr>
</tbody>
</table>

### Designated Operating Funds

<table>
<thead>
<tr>
<th>Category</th>
<th>2012/13 Final Budget</th>
<th>2013/14 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category II Fees</td>
<td>2,962,154</td>
<td>3,834,870</td>
<td>872,716</td>
</tr>
</tbody>
</table>

**Total University Operating**

$72,187,884 to $84,888,910

12,701,026

17.6%

## Restricted Funds

<table>
<thead>
<tr>
<th>Category</th>
<th>2012/13 Final Budget</th>
<th>2013/14 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital</td>
<td>2,258,000</td>
<td>2,258,000</td>
<td>100.0%</td>
</tr>
<tr>
<td>Lottery</td>
<td>117,000</td>
<td>117,000</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

**Total Restricted Funds**

$117,000 to $2,375,000

2,258,000

1929.9%

## Auxiliary Activities

### Auxiliary Enterprise

<table>
<thead>
<tr>
<th>Category</th>
<th>2012/13 Final Budget</th>
<th>2013/14 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Housing</td>
<td>9,178,400</td>
<td>10,675,000</td>
<td>1,496,600</td>
</tr>
<tr>
<td>Parking and Transportation</td>
<td>1,533,952</td>
<td>1,975,513</td>
<td>441,561</td>
</tr>
<tr>
<td>Extended Education</td>
<td>5,229,605</td>
<td>5,556,922</td>
<td>327,317</td>
</tr>
<tr>
<td><strong>Sub-total Auxiliary Enterprise</strong></td>
<td>15,941,957</td>
<td>18,207,435</td>
<td>2,265,478</td>
</tr>
</tbody>
</table>

### Auxiliary Operations

<table>
<thead>
<tr>
<th>Category</th>
<th>2012/13 Final Budget</th>
<th>2013/14 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associated Students</td>
<td>873,498</td>
<td>1,131,130</td>
<td>257,632</td>
</tr>
<tr>
<td>CI Foundation</td>
<td>2,545,956</td>
<td>2,508,931</td>
<td>(37,025)</td>
</tr>
<tr>
<td>Site Authority</td>
<td>33,526,107</td>
<td>33,225,472</td>
<td>(300,635)</td>
</tr>
<tr>
<td>Commercial Services</td>
<td>3,063,545</td>
<td>4,023,020</td>
<td>959,475</td>
</tr>
<tr>
<td>University Glen</td>
<td>714,454</td>
<td>713,616</td>
<td>(838)</td>
</tr>
<tr>
<td><strong>Sub-total Auxiliary Operations</strong></td>
<td>40,723,560</td>
<td>41,602,169</td>
<td>878,609</td>
</tr>
</tbody>
</table>

**Total Auxiliary Activities**

$56,665,517 to $59,809,604

$3,144,087

5.5%

## Total Revenues

$128,970,401 to $147,073,514

$18,103,113

14%
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
Exhibit II
ALL FUNDS REVENUE PLAN SUMMARY
FISCAL YEAR 2013/14

2013/14
All Fund Revenue Summary

- State Appropriation: 36%
- Tuition and Fees: 21%
- Auxiliary Enterprises: 13%
- Auxiliary Organizations: 28%
- Restricted Funds: 2%
- Other: 0%
### Core Allocations

<table>
<thead>
<tr>
<th></th>
<th>GGP</th>
<th>VPAA</th>
<th>VPFA</th>
<th>VPSA</th>
<th>UA</th>
<th>T&amp;C</th>
<th>Subtotal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Aid</td>
<td>592,434</td>
<td>6,078,100</td>
<td>2,787,271</td>
<td>1,386,970</td>
<td>614,466</td>
<td>10,786,807</td>
<td>70,025,817</td>
</tr>
<tr>
<td>Utilities</td>
<td>4,334,597</td>
<td>157,400</td>
<td>615,398</td>
<td>108,051</td>
<td>282,454</td>
<td>4,899,898</td>
<td>6,083,292</td>
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<tr>
<td>Risk Pool</td>
<td>47%</td>
<td>58.4%</td>
<td>100.0%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Initiative</td>
<td>4%</td>
<td>3%</td>
<td>47%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>1%</td>
<td>2%</td>
<td>6%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal</td>
<td>41.6%</td>
<td>2%</td>
<td>6%</td>
<td></td>
<td></td>
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<tr>
<td>Total</td>
<td>100.0%</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

### Approved Base 2013/14

<table>
<thead>
<tr>
<th></th>
<th>Subtotal</th>
</tr>
</thead>
<tbody>
<tr>
<td>1%</td>
<td>63,577,607</td>
</tr>
<tr>
<td>2%</td>
<td>6,235,500</td>
</tr>
<tr>
<td>6%</td>
<td>3,422,669</td>
</tr>
<tr>
<td>1%</td>
<td>1,415,021</td>
</tr>
<tr>
<td>3%</td>
<td>282,454</td>
</tr>
<tr>
<td>4%</td>
<td>5,514,455</td>
</tr>
<tr>
<td>5%</td>
<td>16,870,099</td>
</tr>
<tr>
<td>100.0%</td>
<td>80,447,706</td>
</tr>
</tbody>
</table>

### Officier Allocation Summary

<table>
<thead>
<tr>
<th></th>
<th>OOP</th>
<th>VPA</th>
<th>VPP</th>
<th>VPS</th>
<th>UA</th>
<th>T&amp;C</th>
<th>Subtotal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base 2013/14</td>
<td>1,253,745</td>
<td>36,812,826</td>
<td>13,825,911</td>
<td>3,812,391</td>
<td>1,731,053</td>
<td>6,747,934</td>
<td>64,183,860</td>
</tr>
<tr>
<td>Final Base 2012/13</td>
<td>1,975,513</td>
<td>30,607,269</td>
<td>14,488,804</td>
<td>5,579,312</td>
<td>1,311,326</td>
<td>6,004,954</td>
<td>59,243,010</td>
</tr>
</tbody>
</table>

### Amended 12/18/2013

<table>
<thead>
<tr>
<th></th>
<th>OOP</th>
<th>VPA</th>
<th>VPP</th>
<th>VPS</th>
<th>UA</th>
<th>T&amp;C</th>
<th>Subtotal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Final Base 2012/13</td>
<td>1,191,345</td>
<td>30,667,269</td>
<td>14,488,804</td>
<td>5,579,312</td>
<td>1,311,326</td>
<td>6,004,954</td>
<td>59,243,010</td>
</tr>
</tbody>
</table>

### Total

<p>| | | | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>6,078,100</td>
<td>2,787,271</td>
<td>1,386,970</td>
<td>614,466</td>
<td>10,786,807</td>
<td>70,025,817</td>
<td>80,447,706</td>
</tr>
</tbody>
</table>

### Subtotal All Other

<table>
<thead>
<tr>
<th></th>
<th>OOP</th>
<th>VPA</th>
<th>VPP</th>
<th>VPS</th>
<th>UA</th>
<th>T&amp;C</th>
<th>Subtotal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subtotal All Other</td>
<td>6,078,100</td>
<td>2,787,271</td>
<td>1,386,970</td>
<td>614,466</td>
<td>10,786,807</td>
<td>70,025,817</td>
<td>80,447,706</td>
</tr>
</tbody>
</table>
### OFFICE OF THE PRESIDENT

<table>
<thead>
<tr>
<th>Personnel Costs</th>
<th>2012/13</th>
<th>2013/14</th>
<th>Change</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and Wages</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>390,344</td>
<td>390,344</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Staff</td>
<td>319,116</td>
<td>319,116</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Overtime</td>
<td>1,500</td>
<td>1,500</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Other Non Benefitted</td>
<td>70,000</td>
<td>95,000</td>
<td>25,000</td>
<td>35.7%</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td><strong>780,960</strong></td>
<td><strong>805,960</strong></td>
<td><strong>25,000</strong></td>
<td><strong>3.2%</strong></td>
</tr>
<tr>
<td>Benefits</td>
<td>314,291</td>
<td>314,291</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td><strong>1,095,251</strong></td>
<td><strong>1,120,251</strong></td>
<td><strong>25,000</strong></td>
<td><strong>2.3%</strong></td>
</tr>
<tr>
<td>General Operating Expenses</td>
<td>96,094</td>
<td>133,494</td>
<td>37,400</td>
<td>38.9%</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td><strong>1,191,345</strong></td>
<td><strong>1,253,745</strong></td>
<td><strong>62,400</strong></td>
<td><strong>5.2%</strong></td>
</tr>
<tr>
<td><strong>Subtotal, President</strong></td>
<td><strong>1,191,345</strong></td>
<td><strong>1,253,745</strong></td>
<td><strong>62,400</strong></td>
<td><strong>5.2%</strong></td>
</tr>
</tbody>
</table>
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
EXHIBIT IV
DIVISIONAL OPERATING BUDGET
FISCAL YEAR 2013/14

<table>
<thead>
<tr>
<th>Personnel Costs</th>
<th>2012/13</th>
<th>2013/14</th>
<th>CHANGE</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Salaries and Wages</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tenure Track Faculty</td>
<td>6,226,108</td>
<td>7,704,438</td>
<td>1,478,330</td>
<td>23.7%</td>
</tr>
<tr>
<td>Department Chair</td>
<td>1,656,000</td>
<td>1,656,000</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Librarians</td>
<td>681,394</td>
<td>681,394</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Lecturers</td>
<td>6,725,455</td>
<td>6,955,347</td>
<td>229,892</td>
<td>3.4%</td>
</tr>
<tr>
<td>Management</td>
<td>2,767,494</td>
<td>2,823,138</td>
<td>55,644</td>
<td>2.0%</td>
</tr>
<tr>
<td>Staff</td>
<td>3,693,666</td>
<td>4,290,318</td>
<td>596,652</td>
<td>16.2%</td>
</tr>
<tr>
<td>Other Non Benefitted</td>
<td>377,344</td>
<td>377,344</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>22,127,461</td>
<td>24,487,979</td>
<td>2,360,518</td>
<td>10.7%</td>
</tr>
<tr>
<td><strong>Benefits</strong></td>
<td>9,635,302</td>
<td>10,681,042</td>
<td>1,045,740</td>
<td>10.9%</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>31,762,763</td>
<td>35,169,021</td>
<td>3,406,258</td>
<td>10.7%</td>
</tr>
<tr>
<td><strong>General Operating Expense</strong></td>
<td>1,386,193</td>
<td>1,643,805</td>
<td>257,612</td>
<td>18.6%</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>33,148,956</td>
<td>36,812,826</td>
<td>3,663,870</td>
<td>11.1%</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non Resident Tuition</td>
<td>(151,000)</td>
<td>(151,000)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Application Fee</td>
<td>(404,500)</td>
<td>(404,500)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>CAT 3 Fees</td>
<td>(12,000)</td>
<td>(12,000)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>CAT 4 Fees &amp; Fines</td>
<td>(3,400)</td>
<td>(3,400)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>F&amp;A Cost Recovery</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>#DIV/0!</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>(7,230)</td>
<td>(7,230)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(578,130)</td>
<td>(578,130)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Subtotal, AA</strong></td>
<td>32,570,826</td>
<td>36,234,696</td>
<td>3,663,870</td>
<td>11.2%</td>
</tr>
<tr>
<td></td>
<td>2012/13</td>
<td>2013/14</td>
<td>CHANGE</td>
<td></td>
</tr>
<tr>
<td>------------------------</td>
<td>---------</td>
<td>---------</td>
<td>--------</td>
<td></td>
</tr>
<tr>
<td></td>
<td>$</td>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PERSONNEL COSTS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SALARIES AND WAGES</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>2,878,625</td>
<td>2,950,875</td>
<td>72,250</td>
<td></td>
</tr>
<tr>
<td>Staff</td>
<td>6,686,440</td>
<td>5,687,290</td>
<td>(999,150)</td>
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</tr>
<tr>
<td>Overtime</td>
<td>262,900</td>
<td>262,900</td>
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<tr>
<td>Other Non Benefitted</td>
<td>503,138</td>
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<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>10,331,103</td>
<td>9,345,927</td>
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<tr>
<td>BENEFITS</td>
<td>4,237,324</td>
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<td><strong>Subtotal, Personnel Costs</strong></td>
<td>14,568,427</td>
<td>13,172,634</td>
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<td>1,421,854</td>
<td>1,633,354</td>
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<td><strong>Subtotal, Expenses</strong></td>
<td>15,990,281</td>
<td>14,805,988</td>
<td>(1,184,293)</td>
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<td>REVENUE</td>
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<td></td>
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<td></td>
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<tr>
<td>COST RECOVERY 948</td>
<td>(846,477)</td>
<td>(519,477)</td>
<td>327,000</td>
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<tr>
<td>COST RECOVERY AUXILIARIES</td>
<td>(655,000)</td>
<td>(460,600)</td>
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<td>CAT 4 FEES &amp; FINES</td>
<td>(65,000)</td>
<td>(65,000)</td>
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<td>OTHER REVENUE</td>
<td>(196,390)</td>
<td>(75,000)</td>
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<td><strong>Subtotal, Revenue</strong></td>
<td>(1,762,867)</td>
<td>(1,120,077)</td>
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<td><strong>Subtotal, FA</strong></td>
<td>14,227,414</td>
<td>13,685,911</td>
<td>(541,503)</td>
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## California State University Channel Islands

**Exhibit IV**

**Divisional Operating Budget**

**Fiscal Year 2013/14**

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<th>2012/13</th>
<th>2013/14</th>
<th>Change</th>
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<td><strong>Personnel Costs</strong></td>
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<tr>
<td>Salaries and Wages</td>
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<td></td>
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</tr>
<tr>
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<td>625,023</td>
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<td><strong>Subtotal, Expenses</strong></td>
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<td>3,877,391</td>
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<td>Revenue</td>
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<tr>
<td>Cost Recovery 948</td>
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**Student Affairs**
### UNIVERSITY ADVANCEMENT

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<td><strong>SALARIES AND WAGES</strong></td>
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<td>Management</td>
<td>468,852</td>
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<td><strong>Subtotal, Personnel Costs</strong></td>
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<td>146,346</td>
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<td><strong>Subtotal, Expenses</strong></td>
<td>1,311,326</td>
<td>1,731,053</td>
<td>419,727</td>
<td>32.0%</td>
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<tr>
<td><strong>Subtotal, UA</strong></td>
<td>1,311,326</td>
<td>1,731,053</td>
<td>419,727</td>
<td>32.0%</td>
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## CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
### EXHIBIT IV
### DIVISIONAL OPERATING BUDGET
### FISCAL YEAR 2013/14

<table>
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<th></th>
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<th>CHANGE</th>
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<tr>
<td></td>
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<td>$</td>
</tr>
<tr>
<td></td>
<td>%</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>PERSONNEL COSTS</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SALARIES AND WAGES</td>
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<td>105,000</td>
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<td><em>Subtotal, Salaries and Wages</em></td>
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<td>742,980</td>
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<td>REVENUE</td>
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<tr>
<td>COST RECOVERY 948</td>
<td>(180,000)</td>
<td>(180,000)</td>
<td>0</td>
</tr>
<tr>
<td>COST RECOVERY AUXILIARIES</td>
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<td>(100,000)</td>
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</tr>
<tr>
<td>CAT 4 FEES &amp; FINES</td>
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<td><em>Subtotal, Revenue</em></td>
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<td>6,741,934</td>
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</table>

**TECHNOLOGY & COMMUNICATION**

Amended 12/18/2013
## CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
### EXHIBIT IV
### DIVISIONAL OPERATING BUDGET
### FISCAL YEAR 2013/14

<table>
<thead>
<tr>
<th></th>
<th>2012/13</th>
<th>2013/14</th>
<th>CHANGE</th>
<th>%</th>
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<td><strong>CAMPUS BUDGET PLAN</strong></td>
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<tr>
<td><strong>$</strong></td>
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<tr>
<td><strong>%</strong></td>
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<td><strong>TUITION DISCOUNTING</strong></td>
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<tr>
<td>Management</td>
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<td>100,000</td>
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<td>270,708</td>
<td>270,708</td>
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<td>Trash</td>
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<td><strong>REVENUE</strong></td>
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<td>COST RECOVERY 948</td>
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<td>(56,635)</td>
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<td><strong>Subtotal Utilities</strong></td>
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Amended 12/18/2013
<table>
<thead>
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<th>2013/14</th>
<th>CHANGE</th>
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</thead>
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<tr>
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<td>$</td>
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<tr>
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<td><strong>Subtotal, Other</strong></td>
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<td><strong>Subtotal, Item Specific Operating Expense</strong></td>
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## PERSONNEL COSTS

### SALARIES AND WAGES

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<th>2013/14</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Tenure Track Faculty</td>
<td>6,226,108</td>
<td>7,704,438</td>
<td>1,478,330</td>
</tr>
<tr>
<td>Department Chair</td>
<td>1,656,000</td>
<td>1,656,000</td>
<td>0</td>
</tr>
<tr>
<td>Librarians</td>
<td>681,394</td>
<td>681,394</td>
<td>0</td>
</tr>
<tr>
<td>Lecturers</td>
<td>6,725,455</td>
<td>6,955,347</td>
<td>229,892</td>
</tr>
<tr>
<td>Management</td>
<td>8,436,124</td>
<td>8,973,308</td>
<td>537,184</td>
</tr>
<tr>
<td>Staff</td>
<td>14,174,595</td>
<td>15,096,051</td>
<td>921,456</td>
</tr>
<tr>
<td>Overtime</td>
<td>264,400</td>
<td>264,400</td>
<td>0</td>
</tr>
<tr>
<td>Other Non Benefitted</td>
<td>1,314,355</td>
<td>1,299,075</td>
<td>(15,280)</td>
</tr>
</tbody>
</table>

**Subtotal, Salaries and Wages:**

| 39,478,430                     | 42,630,013   | 3,151,583   | 8.0%      |

### BENEFITS

| Benefits                      | 16,770,663   | 18,192,476  | 1,421,813  | 8.5%      |

**Subtotal, Personnel Costs:**

| 56,249,094                     | 60,822,489   | 4,573,396   | 8.1%      |

### GENERAL OPERATING EXPENSE

| 5,016,242                      | 5,855,127    | 838,885     | 16.7%     |

### FINANCIAL AID GRANTS, LOANS & JLD

| 6,078,100                      | 6,235,500    | 157,400     | 2.6%      |

### ITEM SPECIFIC OPERATING EXPENSE

| 4,662,597                      | 9,522,636    | 4,860,039   | 104.2%    |

**Subtotal, OEE:**

| 15,756,939                     | 21,613,263   | 5,856,324   | 37.2%     |

### REVENUE

| COST RECOVERY 948              | (1,188,556)  | (784,477)   | 404,079   | -34.0%    |
| COST RECOVERY AUXILIARIES      | (787,659)    | (597,235)   | 190,424   | -24.2%    |
| NON RESIDENT TUITION           | (151,000)    | (151,000)   | 0         | 0.0%      |
| APPLICATION FEE                | (404,500)    | (404,500)   | 0         | 0.0%      |
| CAT 3 FEES                     | (12,000)     | (12,000)    | 0         | 0.0%      |
| CAT 4 FEES & FINES             | (253,400)    | (218,400)   | 35,000    | -13.8%    |
| F&A COST RECOVERY              | (5,000)      | (5,000)     | 0         | 0.0%      |
| OTHER REVENUE                  | (228,620)    | (107,230)   | 121,390   | -53.1%    |

**Subtotal, Revenue:**

| (3,030,735)                    | (2,279,842)  | 750,893     | -24.8%    |

**Grand Total:**

| 68,975,298                     | 80,155,910   | 11,180,613  | 16.2%     |
### CSU Operating Revenue

<table>
<thead>
<tr>
<th>Category</th>
<th>2012/13 Final Budget</th>
<th>2013/14 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Appropriations</td>
<td>$43,763,210</td>
<td>$53,350,910</td>
<td>$9,587,700 21.9%</td>
</tr>
<tr>
<td>Resident Tuition Fees</td>
<td>$24,359,000</td>
<td>$26,805,000</td>
<td>$2,446,000 10.0%</td>
</tr>
<tr>
<td>Non Resident Tuition Fees</td>
<td>$200,000</td>
<td>$151,000</td>
<td>(49,000) -24.5%</td>
</tr>
<tr>
<td>Application Fee</td>
<td>404,500</td>
<td>404,500</td>
<td>0 0.0%</td>
</tr>
<tr>
<td>Category IV Fees (State Support)</td>
<td>12,000</td>
<td>12,000</td>
<td>0 0.0%</td>
</tr>
<tr>
<td>Other</td>
<td>233,620</td>
<td>112,230</td>
<td>(121,390) -52.0%</td>
</tr>
<tr>
<td><strong>Sub-total Operating Revenue</strong></td>
<td><strong>25,462,520</strong></td>
<td><strong>27,703,130</strong></td>
<td><strong>2,240,610 8.8%</strong></td>
</tr>
<tr>
<td>Other Designated Fees</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Health Services Fee</td>
<td>522,480</td>
<td>807,000</td>
<td>284,520 54.5%</td>
</tr>
<tr>
<td>Health Facility Fee</td>
<td>26,124</td>
<td>30,000</td>
<td>3,876 14.8%</td>
</tr>
<tr>
<td>Materials Services &amp; Facilities Fee</td>
<td>355,805</td>
<td>606,000</td>
<td>250,195 70.3%</td>
</tr>
<tr>
<td>Student Body Center Fee</td>
<td>1,105,198</td>
<td>1,179,870</td>
<td>74,672 6.8%</td>
</tr>
<tr>
<td>Instructional Related Activities Fee</td>
<td>435,400</td>
<td>505,000</td>
<td>69,600 16.0%</td>
</tr>
<tr>
<td>Recreation and Athletics Fee</td>
<td>517,147</td>
<td>707,000</td>
<td>189,853 36.7%</td>
</tr>
<tr>
<td><strong>Sub-total Other Designated Fees</strong></td>
<td><strong>2,962,154</strong></td>
<td><strong>3,834,870</strong></td>
<td><strong>872,716 29.5%</strong></td>
</tr>
<tr>
<td><strong>Total CSU Operating Revenue</strong></td>
<td><strong>72,187,884</strong></td>
<td><strong>84,888,910</strong></td>
<td><strong>12,701,026 17.6%</strong></td>
</tr>
</tbody>
</table>

### Designated Operating Revenue

<table>
<thead>
<tr>
<th>Category</th>
<th>2013/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health Services Fee</td>
<td>21%</td>
</tr>
<tr>
<td>Instructional Related Activities Fee</td>
<td>13%</td>
</tr>
<tr>
<td>Recreation and Athletics Fee</td>
<td>18%</td>
</tr>
<tr>
<td>Materials Services &amp; Facilities Fee</td>
<td>16%</td>
</tr>
<tr>
<td>Student Body Center Fee</td>
<td>31%</td>
</tr>
<tr>
<td>Other</td>
<td>0%</td>
</tr>
<tr>
<td>Category IV Fees (State Support)</td>
<td>0%</td>
</tr>
<tr>
<td>Application Fee</td>
<td>1%</td>
</tr>
<tr>
<td>Non Resident Tuition Fees</td>
<td>0%</td>
</tr>
<tr>
<td>Tuition</td>
<td>33%</td>
</tr>
</tbody>
</table>