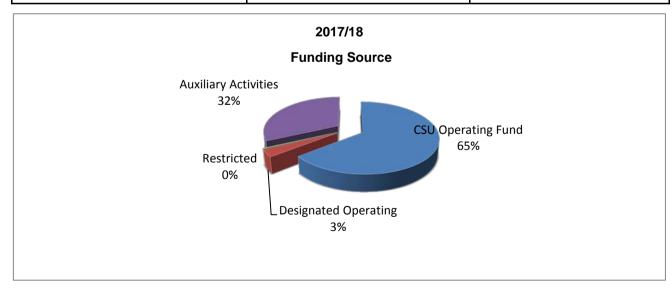
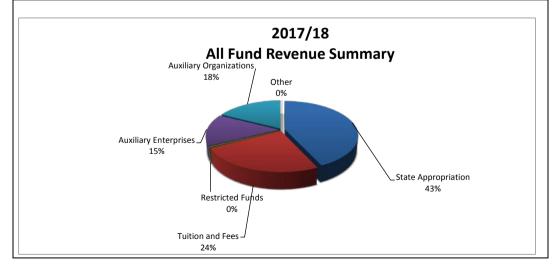
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit I Overall Funding Summary FISCAL YEAR 2017/18

| | Revenue Estimate | S | Expenditure P | lans |
|-----------------------------|-------------------|--------|-------------------|--------|
| CSU Operating Fund | \$ 114,889,995 | 64.5% | \$ 114,889,995 | 64.5% |
| Designated Operating Funds | \$ 5,859,300 | 3.3% | \$ 5,859,300 | 3.3% |
| Restricted | | | | |
| Lottery | \$ 513,000 | 0.3% | \$ 513,000 | 0.3% |
| | \$ 513,000 | 0.3% | \$ 513,000 | 0.3% |
| Auxiliary Activities | | | | |
| Auxiliary Enterprise | | | | |
| Housing | \$ 16,760,484 | 9.4% | \$ 16,760,484 | 9.4% |
| Parking | \$ 2,561,031 | 1.4% | \$ 2,561,031 | 1.4% |
| Extended University | \$ 7,019,000 | 3.9% | \$ 7,019,000 | 3.9% |
| | \$ 26,340,515 | 14.8% | \$ 26,340,515 | 14.8% |
| Auxiliary Organizations | | | | |
| Associated Students | \$ 965,800 | 0.5% | \$ 965,800 | 0.5% |
| University Foundation | \$ 2,313,440 | 1.3% | \$ 2,313,440 | 1.3% |
| Site & Finance Authorities | \$ 17,489,493 | 9.8% | \$ 17,489,493 | 9.8% |
| University Glen Corporation | \$ 9,889,622 | 5.5% | \$ 9,889,622 | 5.5% |
| | \$ 30,658,355 | 17.2% | \$ 30,658,355 | 17.2% |
| Total | \$ 178,261,165 | 100.0% | \$ 178,261,166 | 100.0% |
| | | | | |



CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit II ALL FUNDS REVENUE PLAN SUMMARY FISCAL YEAR 2017/18

| | 2016/17 Final Budget | 2017/18 Campus Budget Plan | Change | • |
|------------------------------------|-------------------------|----------------------------------|--------------|--------|
| | | | \$ | % |
| University Operating Funds | | | | |
| CSU Operating Fund | | | | |
| State Appropriations | \$71,013,910 | \$76,116,910 | \$5,103,000 | 7.2% |
| Category I Fees - Tuition | 33,542,364 | 36,079,364 | 2,537,000 | 7.6% |
| Category 1 Fees - NR Tuition | 151,000 | 151,000 | 0 | 0.0% |
| Category I Fees - Application Fees | 404,500 | 404,500 | 0 | 0.0% |
| Category III Fees | 12,000 | 12,000 | 0 | 0.0% |
| Category IV Fees (State Support) | 263,279 | 433,904 | 170,625 | 64.8% |
| Cost Recovery | 1,387,712 | 1,516,712 | 129,000 | 9.3% |
| Other | 112,230 | 175,605 | 63,375 | 56.5% |
| Sub-total Appropriated/Student Fee | 106,886,995 | 114,889,995 | 8,003,000 | 7.5% |
| Designated Category II Fees | | | | |
| Mandatory Campus Based Fees | 5,342,550 | 5,859,300 | 516,750 | 9.7% |
| Total University Operating | 112,229,545 | 120,749,295 | 8,519,750 | 7.6% |
| Restricted Funds | | | | |
| Lottery | 109,000 | 513,000 | 404,000 | 370.6% |
| Total Restricted Funds | 109,000 | 513,000 | 404,000 | 370.6% |
| Auxiliary Activities | | | | |
| Auxiliary Enterprise | | | | |
| Housing | 15,588,307 | 16,760,484 | 1,172,177 | 7.5% |
| Parking and Transportation | 2,490,727 | 2,561,031 | 70,304 | 2.8% |
| Extended Education | 6,737,965 | 7,019,000 | 281,035 | 4.2% |
| Sub-total Auxiliary Enterprise | 24,816,999 | 26,340,515 | 1,523,516 | 6.1% |
| Auxiliary Operations | | | | |
| Associated Students | 895,200 | 965,800 | 70,600 | 7.9% |
| CI Foundation | 1,749,749 | 2,313,440 | 563,691 | 32.2% |
| Site Authority | 27,575,366 | 17,489,493 | (10,085,873) | -36.6% |
| University Auxiliary Services | 8,860,522 | 9,889,622 | 1,029,100 | 11.6% |
| Sub-total Auxiliary Operations | 39,080,837 | 30,658,355 | (8,422,482) | -21.6% |
| Total Auxiliary Activities | 63,897,836 | 56,998,870 | (6,898,966) | -10.8% |
| Total Revenues | 176,236,381 | 178,261,165 | 2,024,784 | 1.1% |



CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS EXHIBIT III ALL FUNDS EXPENDITURE PLAN SUMMARY FISCAL YEAR 2017/18

| | | | | | Co | re Allocations | | | | | | | | | Centi | ally Manage | ed | | | | | Grand |
|--|--------------|----------|------------------------|----|--------------|------------------------------|-------|-------------|--------------|-----|--------------------------|----|---|-----------|----------|-------------|----|-----------|----|------------|----|--------------------------|
| OFFICER ALLOCATION SUMMARY | ООР | v | VPAA | | BFA | VPSA | | UA | T&I | | Subtotal | F | inancial Aid | Utilities | | Risk Pool | | Other | | Subtotal | | Total |
| Final Operating Base 2016/17 | \$ 2,221,450 | \$ 5 | 0,704,535 | \$ | 20,571,042 | \$ 5,514,76 | 4 \$ | 3,772,513 | \$ 8,227,563 | \$ | 91,011,866 | \$ | 9,441,100 \$ | 2,738,323 | \$ | 1,677,711 | \$ | 2,684,995 | \$ | 16,542,129 | \$ | 107,553,995 |
| 2017/2018 Budget Adjustments | 8,243 | | 749,250 | | 113,231 | 415,59 | 4 | 22,906 | 31,235 | | 1,340,459 | | 511,000 | 25,000 |) | 225,000 | | 5,234,541 | | 5,995,541 | | 7,336,000 |
| Approved Operating Base 2017/18 | \$ 2,229,693 | \$ 5 | 1,453,785 | • | 20,684,273 | \$ 5,930,35 | 8 \$ | 3,795,419 | \$ 8,258,798 | • | 92,352,326 | • | 9,952,100 \$ | 2 763 323 | | 1,902,711 | • | 7,919,536 | \$ | 22,537,670 | \$ | 114,889,995 |
| % Increase/(Decrease) Core | 1% | Ψυ | 56% | Ψ | 8% | 31 | | 2% | 2% | 1 7 | 100.0% | Ψ | <i>γ</i> , | 2,705,525 | , φ | 1,702,711 | Ψ | 7,717,550 | Ψ | 22,557,070 | Ψ | 114,007,773 |
| 2017/18 % Share of Core | 2.4% | | 55.7% | | 22.4% | 6.4 | | 4.1% | 8.9% | 5 | 100.0% | | | | | | | | | | | |
| 2016/17 % Share of Core | 2.4% | | 55.7% | | 22.6% | 6.1 | % | 4.1% | 9.0% | ò | 100.0% | | | | | | | | | | | |
| Salaries & Wages | \$ 1,238,304 | \$ 3 | 3,274,835 | \$ | 11,646,609 | \$ 3,338,74 | 2 \$ | 2,361,852 | \$ 4,223,715 | \$ | 56,084,057 | | | | | | \$ | 2,783,484 | \$ | 2,783,484 | \$ | 58,867,541 |
| Benefits | \$ 696,023 | \$ 1 | 5,995,397 | \$ | 6,486,660 | \$ 1,398,22 | 2 \$ | 938,767 | \$ 2,143,438 | \$ | 27,658,507 | | | | | | \$ | 128,789 | \$ | 128,789 | \$ | 27,787,296 |
| General Operating | \$ 295,366 | | 2,183,553 | | 2,551,004 | \$ 1,193,39 | | | \$ 1,891,645 | \$ | 8,609,762 | \$ | 9,952,100 \$ | 2,763,323 | 8 | 1,902,711 | \$ | 5,007,263 | \$ | 19,625,397 | \$ | 28,235,159 |
| Operating Base 2017/18 | \$ 2,229,693 | | 1,453,785 | | 20,684,273 | \$ 5,930,35 | _ | | \$ 8,258,798 | \$ | 92,352,326 | \$ | 9,952,100 \$ | 2,763,323 | | 1,902,711 | \$ | 7,919,536 | \$ | 22,537,670 | \$ | 114,889,995 |
| Student Fees | | | | | | | | | | | | | | | | | | | | | | |
| Student Health Services | | | | | 5 | \$ 1,223,40 |) | | | \$ | 1,223,400 | | | | | | | | \$ | _ | \$ | 1,223,400 |
| Student Health Facility Fee | | | | | 5 | \$ 38,60 |) | | | \$ | 38,600 | | | | | | | | \$ | _ | \$ | 38,600 |
| Materials Service & Facility Fee | | \$ | 837,000 | | | | | | | \$ | 837,000 | | | | | | | | \$ | - | \$ | 837,000 |
| Student Body Center Fee | | | | | 5 | \$ 2,086,20 |) | | | \$ | 2,086,200 | | | | | | | | \$ | - | \$ | 2,086,200 |
| Instructionally Related Fee | | \$ | 772,700 | | | | | | | \$ | 772,700 | | | | | | | | \$ | - | \$ | 772,700 |
| Recreation & Athletic Fee | | | | | | \$ 901,40 | | | | \$ | 901,400 | | | | | | | | \$ | - | \$ | 901,400 |
| Base Student Fees 2017/18 | \$ - | | -,, | \$ | - 5 | ¥ .,= .>,00 | _ | - | \$ - | \$ | 5,859,300 | | \$0 | \$0 |) | \$0 | \$ | - | \$ | - | \$ | 5,859,300 |
| 2016/17 Final Expenditure Plan Student Fees | | \$ | 1,492,000 | | 9 | \$ 5,063,40 | 3 | | | \$ | 6,555,408 | | | | | | | | | | \$ | 6,555,408 |
| Restricted Funds | | | | | | | | | | \$ | - | | | | | | | | \$ | - | \$ | - |
| Lottery | | | 513,000 | | | | | | | \$ | 513,000 | | | | | | | | \$ | - | \$ | 513,000 |
| Base Lottery 2017/18 | <u> </u> | \$ | 513,000 | \$ | - 5 | <u>-</u> | \$ | - | \$ - | \$ | 513,000 | | \$0 | \$0 | <u> </u> | \$0 | | \$0 | \$ | - | \$ | 513,000 |
| 2016/17 Final Expenditure Plan Lottery | | \$ | 109,000 | | | | | | | \$ | 109,000 | | | | | | | | | | \$ | 109,000 |
| Auxiliary Enterprise | | | | | | | | | | \$ | - | | | | | | | | \$ | - | \$ | - |
| Student Housing | | | | | | 16,760,48 | 34 | | | \$ | 16,760,484 | | | | | | | | \$ | - | \$ | 16,760,484 |
| Parking Services | | | | | 2,561,031 | | | | | \$ | 2,561,031 | | | | | | | | \$ | - | \$ | 2,561,031 |
| Extended University | | | 7,019,000 | | | | | | | \$ | 7,019,000 | | | | | 40 | | ** | \$ | - | \$ | 7,019,000 |
| Base Auxiliary Enterprise 2017/18 2016/17 Final Expenditure Plan | \$ - | | 7,019,000 6,737,966 | \$ | 2,561,031 S | \$ 16,760,48 \$ 15,588,30 | _ | - | <u>\$</u> - | \$ | 26,340,515 24,817,000 | | \$0 | \$0 | <u> </u> | \$0 | | \$0 | \$ | - | \$ | 26,340,515 24,817,000 |
| 2016/17 Final Expenditure Plan | | Þ | 0,/3/,900 | • | 2,490,727 \$ | 15,500,50 | / | | | φ | 24,617,000 | | | | | | | | | | Þ | 24,017,000 |
| Auxiliary Organizations | | | | | | | | | | \$ | - | | | | | | | | \$ | - | \$ | - |
| Associated Students, Inc | | | | | 5 | \$ 965,80 |) | | | \$ | 965,800 | | | | | | | | \$ | - | \$ | 965,800 |
| University Foundation | | | | | | | \$ | 2,313,440 | | \$ | 2,313,440 | | | | | | | | \$ | - | \$ | 2,313,440 |
| Channel Islands Site Authority | | | | \$ | 17,489,493 | | | | | \$ | 17,489,493 | | | | | | | | \$ | - | \$ | 17,489,493 |
| University Auxiliary Services | | | | \$ | 9,889,622 | | | | | \$ | 9,889,622 | | | | | | | | \$ | - | \$ | 9,889,622 |
| Base Auxiliary Enterprise 2017/18 | \$ - | \$ | - | \$ | 27,379,115 | \$ 965,80 | | 2,010, | \$ - | \$ | 30,658,355 | | \$0 | \$(|) | \$0 | | \$0 | \$ | | \$ | 30,658,355 |
| 2016/17 Final Expenditure Plan | | | | | \$36,435,888 | \$895,200 |) | \$2,313,440 | | \$ | 39,644,528 | | | | | | | | | | \$ | 39,644,528 |
| Expenditure Plan 2017/18 | \$ 2,229,693 | \$ 6 | 0,595,485 | \$ | 50,624,419 | \$ 27,906,24 | 2. \$ | 6.108.859 | \$ 8,258,798 | \$ | 155,723,496 | • | 9,952,100 \$ | 2 763 323 | £ ¢ | 1,902,711 | ¢ | 7,919,536 | \$ | 22,537,670 | \$ | 178,261,166 |

| | 2016/17 | | 2017/18 CAMPUS | | | |
|------------------------------|----------------------|------|-------------------|------|--------|------|
| | FINAL ALLOCATIONS | В | SUDGET PLAN | | CHANGE | |
| | \$ | FTE | \$ | FTE | \$ | % |
| | OFFICE OF THE PRESIL | DENT | | | | |
| PERSONNEL COSTS | | | | | | |
| SALARIES AND WAGES | | | | | | |
| Management | 545,140 | 3.0 | 545,140 | 3.0 | 0 | 0.0% |
| Non-Represented | 246,204 | 3.0 | 246,204 | 3.0 | 0 | 0.0% |
| Represented Staff | 324,147 | 5.9 | 324,147 | 5.9 | 0 | 0.0% |
| Overtime | 1,500 | 0.0 | 1,500 | 0.0 | 0 | 0.0% |
| Stipends Bonus Allowances | 60,000 | 0.0 | 60,000 | 0.0 | 0 | 0.0% |
| Student Assistants | 53,070 | 2.9 | 53,070 | 2.9 | 0 | 0.0% |
| Salary Pool | 0 | 0.0 | 8,243 | 0.0 | 8,243 | 0.0% |
| Subtotal, Salaries and Wages | 1,230,061 | 14.8 | 1,238,304 | 14.8 | 8,243 | 0.7% |
| BENEFITS | 696,023 | 62% | 696,023 | 62% | (0) | 0.0% |
| Subtotal, Personnel Costs | 1,926,084 | | 1,934,327 | | 8,243 | 0.4% |
| GENERAL OPERATING EXPENSE | 295,366 | | 295,366 | | 0 | 0.0% |
| Subtotal, Expenses | 2,221,450 | • | 2,229,693 | | 8,243 | 0.4% |
| Subtotal, PRESIDENT | 2,221,450 | | 2,229,693 | | 8,243 | 0.4% |

| NS FTE FAIRS 156 1570 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | CA BUDO | 017/18 AMPUS GET PLAN \$ | FTE | CHANGE \$ | % |
|---|------------|-----------------------------------|--------------------------------|-----------------|---------|
| FTE FAIRS 684 156 670 0 | BUDO | GET PLAN | FTE | | % |
| FTE FAIRS 684 156 670 0 | | | FTE | | % |
| 884 156 670 0 | | \$ | FTE | \$ | % |
| 884 156 570 0 | . 0 14 | | | | |
| 570 o | . 0 1 / | | | | |
| 570 o | . 14 | | | | |
| 570 o | | 4 0 5 0 0 0 4 | | 55 0 000 | |
| | | 4,358,384 | 156.0 | 570,000 | 4.1% |
| 113 | 0.0 | 181,070 | 0.0 | 143,400 | 380.7% |
| | | 5,929,011 | 104.0 | (570,000) | -8.8% |
| 240 47 | 1.3 3 | 3,084,840 | 54.0 | 387,600 | 14.4% |
| | 0.8 | 836,698 | 10.8 | 0 | 0.0% |
| 511 13 | 3.0 1 | 1,884,611 | 13.0 | 0 | 0.0% |
| '07 18 | 3.8 1 | 1,693,707 | 18.8 | (0) | 0.0% |
| 552 96 | 5.8 4 | 4,821,552 | 96.8 | 0 | 0.0% |
| ' 50 0 | 0.0 | 750 | 0.0 | 0 | 0.0% |
| 310 18 | 3.8 | 351,810 | 18.8 | 0 | 0.0% |
| 350 | 0 | 28,850 | 0 | 0 | 0.0% |
| 302 | 0 | 103,552 | 0 | 89,250 | 0.0% |
| 585 475 | 5.4 33 | 3,274,835 | 472.2 | 620,250 | 1.9% |
| 50 50 |)% 15 | 5,995,397 | 49% | (0) | 0.0% |
| 082 | 49 | 9,270,232 | | 620,250 | 1.3% |
| 553 | 2 | 2,183,553 | | 129,000 | 6.3% |
| 35 | 51 | 1,453,785 | | 749,250 | 1.5% |
| | | | | | |
| 00) | (| (404,500) | | 0 | 0.0% |
| <i>JU)</i> | (| (129,000) | | (129,000) | #DIV/0! |
| 0 | | (12,000) | | 0 | 0.0% |
| | | (3,400) | | 0 | 0.0% |
| 0 | | (7,230) | | 0 | 0.0% |
| 000000000000000000000000000000000000000 | | (EE6 120) | | (129,000) | 30.2% |
| 0 00) 00) 30) | (| (330,130) | | (20.250 | 1.2% |
| 00 | 230) | 230) | 230) (7,230) 130) (556,130) | 130) (556,130) | , , , |

2016/17 2017/18 **CAMPUS** FINAL ALLOCATIONS BUDGET PLAN CHANGE FTE \$ FTE \$ % BUSINESS AND FINANCIAL AFFAIRS PERSONNEL COSTS **SALARIES AND WAGES** 1.309.836 1.309.836 0 Management 8.1 0.0% 8.1 Non-Represented 2,976,745 2,976,745 0 0.0% 36.0 36.0 Represented Staff 6,433,464 120.0 6,433,464 120.0 0 0.0% 243,461 0 Overtime 243,461 0.0% 0.0 0.0 0 **Stipends Bonuses Allowances** 186,060 186,060 0.0 0.0 0.0% **Student Assistants** 206,535 10.9 206,535 10.9 0 0.0% **Special Consultants** 6,267 6,267 0 0.0% 0.0 0.0 **Shift Differential** 64,000 64,000 0 0.0% 0.0 0.0 220,241 Salary Pool 107,010 0.0 0.0 113,231 105.8% Subtotal, Salaries and Wages 11,533,378 11,646,609 113,231 1.0% 175.0 175.0 **BENEFITS** 6,486,660 6,486,660 0.0% 61% Subtotal, Personnel Costs 18,020,038 18,133,269 113,231 0.6% **GENERAL OPERATING EXPENSE** 2,551,004 2,551,004 0.0% 20,684,273 113,231 Subtotal, Expenses 20,571,042 0.6% REVENUE **COST RECOVERY 948** (519,477)(519,477)0 0.0% 0 **COST RECOVERY AUXILIARIES** (460,600)(460,600)0.0% **CAT 4 FEES & FINES** (109,879)(109,879)0 0.0% OTHER REVENUE (75,000)(75,000)0.0% Subtotal, Revenue (1,164,956)(1,164,956)0 0.0% 19,519,317 19,406,086 113,231 Subtotal, BFA 0.6%

| Subtotal, VPSA | 5,275,764 | | 5,451,358 | | 175,594 | 3.3% |
|------------------------------|-------------------|------|-----------------------|------|-----------|--------|
| Subtotal, Revenue | (239,000) | • | (479,000) | • | (240,000) | 100.4% |
| OTHER REVENUE | (24,000) | | (93,375) | | (69,375) | 289.1% |
| CAT 4 FEES & FINES | (150,000) | | (320,625) | | (170,625) | 113.8% |
| COST RECOVERY 948 | (65,000) | | (65,000) | | 0 | 0.0% |
| REVENUE | | | | | | |
| Subtotal, Expenses | 5,514,764 | | 5,930,358 | | 415,594 | 7.5% |
| GENERAL OPERATING EXPENSE | 807,994 | | 1,193,394 | | 385,400 | 47.7% |
| Subtotal, Personnel Costs | 4,706,770 | | 4,736,964 | | 30,194 | 0.6% |
| BENEFITS | 1,398,222 | 47% | 1,398,222 | 47% | 0 | 0.0% |
| Subtotal, Salaries and Wages | 3,308,548 | 59.8 | 3,338,742 | 59.8 | 30,194 | 0.9% |
| Salary Pool | 66,602 | 0 | 96,796 | | 30,194 | 0.0% |
| Student Assistants | 285,543 | 15.1 | 285,543 | 15.1 | 0 | 0.0% |
| Represented Staff | 1,644,953 | 32.2 | 1,644,953 | 32.2 | 0 | 0.0% |
| Non-Represented | 720,246 | 8.5 | 720,246 | 8.5 | 0 | 0.0% |
| Management | 591,204 | 4.0 | 591,204 | 4.0 | 0 | 0.0% |
| SALARIES AND WAGES | | | | | | |
| PERSONNEL COSTS | | | | | | |
| | STUDENT AFFAIRS | 3 | · | | · | |
| | \$ | FTE | \$ | FTE | \$ | % |
| | FINAL ALLOCATIONS | | CAMPUS BUDGET PLAN | | CHANGE | |
| | 2016/17 | | 2017/18 | | | |

| | 2016/17 FINAL ALLOCATIONS | В | 2017/18 CAMPUS UDGET PLAN | | CHANGE | |
|------------------------------|---------------------------|-------------|---------------------------------|------|--------|--------|
| | \$ | FTE | \$ | FTE | \$ | % |
| | UNIVERSITY ADVANCE | <i>MENT</i> | | | | |
| PERSONNEL COSTS | | | | | | |
| SALARIES AND WAGES | | | | | | |
| Management | 408,540 | 3.0 | 408,540 | 3.0 | 0 | 0.0% |
| Non-Represented | 773,280 | 9.0 | 773,280 | 9.0 | 0 | 0.0% |
| Represented Staff | 1,027,479 | 21.0 | 1,027,479 | 21.0 | 0 | 0.0% |
| Student Assistants | 63,000 | 3.3 | 63,000 | 3.3 | 0 | 0.0% |
| Salary Pool | 66,647 | 0 | 89,553 | | 22,906 | 100.0% |
| Subtotal, Salaries and Wages | 2,338,946 | 36.3 | 2,361,852 | 36.3 | 22,906 | 1.0% |
| BENEFITS | 938,767 | 42% | 938,767 | 42% | 0 | 0.0% |
| Subtotal, Personnel Costs | 3,277,713 | | 3,300,619 | | 22,906 | 0.7% |
| GENERAL OPERATING EXPENSE | 494,800 | | 494,800 | | 0 | 0.0% |
| Subtotal, Expenses | 3,772,513 | | 3,795,419 | | 22,906 | 0.6% |
| Subtotal, UA | 3,772,513 | | 3,795,419 | | 22,906 | 0.6% |

| | 2016/17 | | 2017/18 CAMPUS | | | |
|------------------------------|--------------------|-------|-------------------|------|--------|-------|
| | FINAL ALLOCATIONS | E | BUDGET PLAN | | CHANGE | |
| | \$ | FTE | \$ | FTE | \$ | % |
| | TECHNOLOGY & INNOV | ATION | | | | |
| PERSONNEL COSTS | | | | | | |
| SALARIES AND WAGES | | | | | | |
| Management | 727,284 | 5.0 | 727,284 | 5.0 | 0 | 0.0% |
| Non-Represented | 205,812 | 2.0 | 205,812 | 2.0 | 0 | 0.0% |
| Represented Staff | 2,961,204 | 38.0 | 2,961,204 | 38.0 | 0 | 0.0% |
| Student Assistants | 207,850 | 11.0 | 207,850 | 11.0 | 0 | 0.0% |
| Salary Pool | 90,330 | 0 | 121,565 | 0 | 31,235 | 34.6% |
| Subtotal, Salaries and Wages | 4,192,480 | 56.0 | 4,223,715 | 56.0 | 31,235 | 0.7% |
| BENEFITS | 2,143,438 | 55% | 2,143,438 | 55% | 0 | 0.0% |
| Subtotal, Personnel Costs | 6,335,918 | | 6,367,153 | | 31,235 | 0.5% |
| GENERAL OPERATING EXPENSE | 1,891,645 | | 1,891,645 | | 0 | 0.0% |
| Subtotal, Expenses | 8,227,563 | | 8,258,798 | | 31,235 | 0.4% |
| REVENUE | | | | | | |
| COST RECOVERY 948 | (186,000) | | (186,000) | | 0 | 0.0% |
| COST RECOVERY AUXILIARIES | (100,000) | | (100,000) | | 0 | 0.0% |
| Subtotal, Revenue | (286,000) | | (286,000) | | 0 | 0.0% |
| Subtotal, T&C | 7,941,563 | | 7,972,798 | | 31,235 | 0.4% |

| | 2016/17 | 2017/18 CAMPUS | | |
|--------------------------------|-------------------|-------------------|-----------|--------|
| | FINAL ALLOCATIONS | BUDGET PLAN | CHANGE | |
| | \$ | FTE \$ | FTE \$ | % |
| | CENTRALLY MANAG | ED | | |
| TUITION DISCOUNTING | | | | |
| Tuition Fee Discount (SUG) | 9,441,100 | 9,952,100 | 511,000 | 5.4% |
| Subtotal, Financial Aid | 9,441,100 | 9,952,100 | 511,000 | 5.4% |
| UTILITIES | | | | |
| Electricity | 1,200,000 | 1,290,033 | 90,033 | 7.5% |
| Natural Gas | 22,000 | 53,191 | 31,191 | 141.8% |
| Water | 121,000 | 344,937 | 223,937 | 185.1% |
| Sewage | 175,000 | 308,940 | 133,940 | 76.5% |
| Other Utilities | 40,500 | 40,500 | 0 | 0.0% |
| Trash | 43,000 | 91,137 | 48,137 | 111.9% |
| Thermal | 555,000 | 316,800 | (238,200) | -42.9% |
| Reclaimed Water | 105,000 | 156,199 | 51,199 | 48.8% |
| Facility Fee - Reclaimed Water | 54,440 | 91,973 | 37,533 | 68.9% |
| Other Operating Expenses | 422,383 | 69,611 | (352,772) | -83.5% |
| GENERAL OPERATING EXPENSE | 2,738,323 | 2,763,323 | 25,000 | 0.9% |
| REVENUE | | | | |
| COST RECOVERY 948 | (20,000) | (20,000) | 0 | 0.0% |
| COST RECOVERY AUXILIARIES | (36,635) | (36,635) | 0 | 0.0% |
| Subtotal, Revenue | (56,635) | (56,635) | 0 | 0.0% |
| Subtotal Utilities | 2,681,688 | 2,706,688 | 25,000 | 0.9% |

| Subtotal, CENTRALLY MANAGED | 16,542,129 | | 22,537,670 | | 5,995,541 | 36.2% |
|---|-------------------|-----|-----------------------|-----|-----------|--------|
| Subtotal, Item Specific Operating Expense | 7,101,029 | | 12,585,570 | | 5,484,541 | 77.2% |
| Subtotal, Other | 2,684,995 | | 7,919,536 | | 5,234,541 | 195.0% |
| Contingency | 1,139,463 | | 3,595,263 | | 2,455,800 | 100.0% |
| Commencement | 70,000 | | 70,000 | | 0 | 100.0% |
| Deferred Maintenance | 1,242,000 | 2.0 | 1,242,000 | 2.0 | 0 | 100.0% |
| Compensation Pool | 107,743 | | 2,783,484 | | 2,675,741 | 100.0% |
| Benefit Pool | 25,789 | | 128,789 | | 103,000 | 399.4% |
| Legal | 100,000 | | 100,000 | | 0 | 0.0% |
| OTHER | 1,077,711 | | 1,502,711 | | 220,000 | 10.170 |
| Subtotal Risk Pool Premiums | 1,677,711 | | 1,902,711 | | 225,000 | 13.4% |
| Property | 266,338 | | 178,445 | | (87,893) | -33.0% |
| Vehicle Insurance | 22,220 | | 51,395 | | 29,175 | 131.3% |
| Unemployment Compensation | 266,177 | | 410,191 | | 144,014 | 54.1% |
| Workers Compensation | 737,768 | | 723,074 | | (14,694) | -2.0% |
| Risk Pool Premiums Liability Insurance | 385,208 | | 539,606 | | 154,398 | 40.1% |
| | \$ | FTE | \$ | FTE | \$ | % |
| | FINAL ALLOCATIONS | | CAMPUS BUDGET PLAN | | CHANGE | |
| | 2016/17 | | 2017/18 | | | |

| | 2016/17 | | 2017/18 CAMPUS | | | |
|-----------------------------------|-------------------|-------|-------------------|-------|-----------|-------|
| | FINAL ALLOCATIONS | I | BUDGET PLAN | | CHANGE | |
| | \$ | FTE | \$ | FTE | \$ | % |
| | SUMMARY | | | | | |
| PERSONNEL COSTS | | | | | | |
| SALARIES AND WAGES | | | | | | |
| Tenure Track Faculty | 13,788,384 | 156.0 | 14,358,384 | 156.0 | 570,000 | 4.1% |
| Faculty Salary Pool | 37,670 | | 181,070 | | 143,400 | 381% |
| Lecturers | 2,697,240 | 47.3 | 3,084,840 | 54.0 | 387,600 | 14.4% |
| Release Time | 6,499,011 | 113.9 | 5,929,011 | 104.0 | (570,000) | -8.8% |
| Librarians - TTF and NTT | 836,698 | 10.8 | 836,698 | 10.8 | 0 | 0.0% |
| Management | 5,466,615 | 36.1 | 5,466,615 | 36.1 | 0 | 0.0% |
| Non-Represented | 6,615,994 | 77.3 | 6,615,994 | 77.3 | (0) | 0.0% |
| Represented Staff | 17,212,799 | 313.9 | 17,212,799 | 313.9 | 0 | 0.0% |
| Overtime | 244,961 | 0.0 | 244,961 | 0.0 | 0 | 0.0% |
| Stipends Bonuses Allowances | 246,810 | 0.0 | 246,810 | 0.0 | 0 | 0.0% |
| Student Assistants | 1,167,808 | 62.0 | 1,167,808 | 62.0 | 0 | 0.0% |
| Special Consultants | 35,117 | 0.0 | 35,117 | 0.0 | 0 | 0.0% |
| Shift Differential | 64,000 | 0.0 | 64,000 | 0.0 | 0 | 0.0% |
| Salary Pool | 344,891 | 0.0 | 639,950 | 0.0 | 295,059 | 85.6% |
| Subtotal, Salaries and Wages | 55,257,998 | 817.4 | 56,084,057 | 814.1 | 826,059 | 1.5% |
| BENEFITS | 27,684,295 | 52% | 27,787,296 | 52% | 103,001 | 0.4% |
| Subtotal, Personnel Costs | 82,942,293 | | 83,871,353 | | 929,060 | 1.1% |
| GENERAL OPERATING EXPENSE | 8,095,362 | | 8,609,762 | | 514,400 | 6.4% |
| FINANCIAL AID GRANTS, LOANS & JLD | 9,441,100 | | 9,952,100 | | 511,000 | 5.4% |
| ITEM SPECIFIC OPERATING EXPENSE | 7,075,240 | | 12,456,781 | | 5,381,541 | 76.1% |
| Subtotal, OEE | 24,611,702 | | 31,018,643 | | 6,406,941 | 26.0% |
| REVENUE | , | | , , | | , , | |
| COST RECOVERY 948 | (790,477) | | (919,477) | | (129,000) | 16.3% |
| COST RECOVERY AUXILIARIES | (597,235) | | (597,235) | | 0 | 0.0% |
| APPLICATION FEE | (404,500) | | (404,500) | | 0 | 0.0% |
| CAT 3 FEES | (12,000) | | (12,000) | | 0 | 0.0% |
| CAT 4 FEES & FINES | (263,279) | | (433,904) | | (170,625) | 64.8% |
| OTHER REVENUE | (106,230) | | (175,605) | | (69,375) | 65.3% |
| Subtotal, Revenue | (2,173,721) | | (2,542,721) | | (369,000) | 17.0% |
| Grand Total | 105,380,274 | | 112,347,274 | | 6,967,000 | 6.6% |

Exhibit V

Category 2 Student Fees FISCAL YEAR 2017/18

2016/17 2017/18 FINAL CAMPUS ALLOCATIONS BUDGET PLAN

LLOCATIONS BUDGET PLAN CHANGE
\$ FTE \$ FTE \$ %

| | Student Health Serv | rices - GD | 915 | | | |
|-----------------------------------|---------------------|------------|-------------|-----|----------|---------|
| EXPENSE | | | | | | |
| SALARIES AND WAGES | | | | | | |
| Non Represented | 57,126 | 0.5 | 57,126 | 0.5 | 0 | 0.0% |
| Staff | 433,663 | 6.9 | 433,663 | 6.9 | 0 | 0.0% |
| Salary Pool | 0 | | 17,178 | | 17,178 | #DIV/0! |
| Student Assistants | 34,612 | | 34,612 | | 0 | 0.0% |
| Subtotal, Salaries and Wages | 525,401 | 7.4 | 542,579 | 7.4 | 17,178 | 3.3% |
| Fringe Benefits | 280,074 | 57% | 255,012 | 52% | (25,062) | -8.9% |
| Subtotal, Personnel Costs | 805,475 | | 797,591 | | (7,884) | -1.0% |
| General Operating Expenses | 367,219 | | 367,219 | | 0 | 0.0% |
| Contribution/(Use of) Reserves | (38,794) | | 58,590 | | 97,384 | -251.0% |
| Subtotal, Expenses | 328,425 | | 425,809 | | 97,384 | 29.7% |
| REVENUE | | | | | | |
| 501005 - Student Health Services | (1,133,900) | | (1,223,400) | | (89,500) | 7.9% |
| Subtotal, Revenue | (1,133,900) | | (1,223,400) | | (89,500) | 7.9% |
| Total, Health Services Operations | 0 | | (0) | | (0) | 0.0% |

Exhibit V

Category 2 Student Fees

FISCAL YEAR 2017/18

2016/17 2017/18 FINAL CAMPUS ALLOCATIONS BUDGET PLAN

LOCATIONS BUDGET PLAN CHANGE
\$ FTE \$ FTE \$ %

| (35.800) | (38.600) | (2.800) | 7.8% |
|-----------------------------|-----------------------------------|--|---|
| (35,800) | (38,600) | (2,800) | 7.8% |
| | | | |
| 35,800 | 38,600 | 2,800 | 7.8% |
| 19,959 | 21,132 | 1,173 | 5.9% |
| 15,841 | 17,468 | 1,627 | 10.3% |
| | | | |
| ent Health Facilities Fee - | TE901 | | |
| | 15,841 19,959 35,800 | 19,959 21,132 35,800 38,600 (35,800) (38,600) | 15,841 17,468 1,627 19,959 21,132 1,173 35,800 38,600 2,800 (35,800) (38,600) (2,800) |

Exhibit V

Category 2 Student Fees FISCAL YEAR 2017/18

2016/17 2017/18 FINAL CAMPUS ALLOCATIONS BUDGET PLAN

ALLOCATIONS BUDGET PLAN CHANGE
\$ FTE \$ FTE \$ %

| Materials Services & Facility Fee - GD925 | | | | | |
|---|-----------|-----------|-----------|---------|--|
| EXPENSE | | | | | |
| General Operating Expenses | 1,061,528 | 810,900 | (250,628) | -23.6% | |
| (Use of)/Contribution to Reserves | (285,728) | 26,100 | 311,828 | -109.1% | |
| Subtotal, Expenses | 775,800 | 837,000 | 61,200 | 7.9% | |
| REVENUE | | | | | |
| 501111- Cat 2 485 Only | (775,800) | (837,000) | (61,200) | 7.9% | |
| Subtotal, Revenue | (775,800) | (837,000) | (61,200) | 7.9% | |
| Total, MSFT Operations | 0 | 0 | 0 | 0.0% | |

Exhibit V

Category 2 Student Fees

FISCAL YEAR 2017/18

2016/17 2017/18 FINAL CAMPUS ALLOCATIONS BUDGET PLAN

OCATIONS BUDGET PLAN CHANGE
\$ FTE \$ FTE \$ %

| Total, Student Body Center Operations | (0) | 0 | 0 | 0.0% |
|---------------------------------------|---------------------------|-------------|-----------|--------|
| Subtotal, Revenue | (1,933,700) | (2,086,200) | (152,500) | 7.9% |
| Category II | (1,933,700) | (2,086,200) | (152,500) | 7.9% |
| REVENUE | | | | |
| Subtotal, Expenses | 1,933,700 | 2,086,200 | 152,500 | 7.9% |
| (Use of)/Contribution to Reserves | 55,895 | 256,096 | 200,201 | 358.2% |
| Chancellor's Office Overhead | 19,644 | 17,468 | (2,176) | -11.1% |
| Student Union Operations | 879,675 | 852,155 | (27,520) | -3.1% |
| Debt Service | 978,486 | 960,481 | (18,005) | -1.8% |
| EXPENSE | | | | |
| | Student Body Center Fee - | DA001 | | |

Exhibit V

Category 2 Student Fees FISCAL YEAR 2017/18

2016/17 FINAL ALLOCATIONS 2017/18 CAMPUS

LLOCATIONS BUDGET PLAN CHANGE
\$ FTE \$ FTE \$

Instructionally Related Activity Fee - TK910 EXPENSE 716,200 56,500 **General Operating Expense** 772,700 7.9% Subtotal, Expenses 716,200 772,700 56,500 7.9% REVENUE 501102 - IRA Fee (716,200) (772,700) (56,500) 7.9% (716,200) Subtotal, Revenue (772,700)(56,500)7.9% **Total, Instructionally Related Activity Operatio** 0 0 0.0%

%

Exhibit V

Category 2 Student Fees FISCAL YEAR 2017/18

2016/17 2017/18 FINAL CAMPUS ALLOCATIONS BUDGET PLAN

ALLOCATIONS BUDGET PLAN CHANGE
\$ FTE \$ FTE \$ %

| (835,500) (10,300) (845,800) | | (901,400) | | 10,300 (55,600) | 100.0% |
|------------------------------------|---|---|---|---|---|
| | | (501,100) | | | |
| (835,500) | | (501,100) | | (/ / | ,.,, |
| (025 500) | | (901,400) | | (65,900) | 7.9% |
| | | | | | |
| 845,800 | | 901,400 | | 55,600 | 6.6% |
| 295,660 | | 337,332 | | 41,672 | 14.1% |
| 550,140 | | 564,068 | | 13,928 | 2.5% |
| 151,675 | 38% | 161,162 | 40% | 9,487 | 6.3% |
| 398,465 | 3.0 | 402,906 | 3.0 | 4,441 | 1.1% |
| 183,080 | | 183,080 | | 0 | 0.0% |
| 861 | | 5,302 | | 4,441 | 515.8% |
| 126,072 | 2.0 | 126,072 | 2.0 | 0 | 0.0% |
| 88,452 | 1.0 | 88,452 | 1.0 | 0 | 0.0% |
| | 126,072 861 183,080 398,465 151,675 550,140 295,660 | 126,072 2.0 861 183,080 398,465 3.0 151,675 38% 550,140 295,660 | 126,072 2.0 126,072 861 5,302 183,080 183,080 398,465 3.0 402,906 151,675 38% 161,162 550,140 564,068 295,660 337,332 | 126,072 2.0 126,072 2.0 861 5,302 183,080 183,080 398,465 3.0 402,906 3.0 151,675 38% 161,162 40% 550,140 564,068 295,660 337,332 | 126,072 2.0 126,072 2.0 0 861 5,302 4,441 183,080 183,080 0 398,465 3.0 402,906 3.0 4,441 151,675 38% 161,162 40% 9,487 550,140 564,068 13,928 295,660 337,332 41,672 |

Exhibit V

Category 2 Student Fees FISCAL YEAR 2017/18

2016/17 2017/18 FINAL CAMPUS ALLOCATIONS BUDGET PLAN

ALLOCATIONS BUDGET PLAN CHANGE
\$ fte \$ fte \$ %

| | SUMMAR | Y | | | | |
|------------------------------|-------------|-----|-------------|------|-----------|---------|
| PERSONNEL COSTS | | | | | | |
| SALARIES AND WAGES | | | | | | |
| Management | 0 | 0.0 | 0 | 0.0 | 0 | 0.0% |
| Non Represented | 145,578 | 1.5 | 145,578 | 1.5 | 0 | 0.0% |
| Represented Staff | 559,735 | 8.9 | 559,735 | 8.9 | 0 | 0.0% |
| Salary Pool | 861 | | 22,480 | | 21,619 | 2510.9% |
| Other Non Benefitted | 217,692 | | 217,692 | | 0 | 0.0% |
| Subtotal, Salaries and Wages | 923,866 | 8.9 | 945,485 | 10.4 | 21,619 | 2.3% |
| BENEFITS | 431,749 | | 416,174 | | (15,575) | -3.6% |
| Subtotal, Personnel Costs | 1,355,615 | | 1,361,659 | | 6,044 | 0.4% |
| GENERAL OPERATING EXPENSE | 4,085,585 | | 4,497,641 | | 412,056 | 10.1% |
| Subtotal, OEE | 4,085,585 | | 5,859,300 | | 1,773,715 | 43.4% |
| REVENUE | | | | | | |
| Category II | (5,430,900) | | (5,859,300) | | (428,400) | 7.9% |
| OTHER REVENUE | (10,300) | | 0 | | 10,300 | -100.0% |
| Subtotal, Revenue | (5,441,200) | | (5,859,300) | | (418,100) | 7.7% |
| Grand Total | 0 | | (0) | | (0) | 0.0% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VI **AUXILIARY ORGANIZATION BUDGET FISCAL YEAR 2017/18** 2016/17 2017/18 FINAL CAMPUS BUDGET PLAN ALLOCATIONS CHANGE \$ \$ \$ % Associated Students Inc GENERAL OPERATING EXPENSE 895,200 405,130 (490,070) -54.7% Contractual Services - Payroll 560,670 560,670 100.0% Subtotal, Expenses 895,200 70,600 965,800 7.9% REVENUE (895,200) (965,800) (70,600)**Associated Student Fee** 7.9% (895,200) (965,800) (70,600) 7.9% Subtotal, Revenue

0

0

0

100.0%

Total, Associated Student Inc. Operations

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VI

AUXILIARY ORGANIZATION BUDGET

FISCAL YEAR 2017/18

2016/17 2017/18 CAMPUS FINAL ALLOCATIONS BUDGET PLAN CHANGE \$

\$ \$ %

| | CSUCI Foundation | | | |
|--------------------------------------|------------------|-------------|-----------|--------|
| GENERAL OPERATING EXPENSE | 2,051,410 | 3,164,653 | 1,113,243 | 54.3% |
| Contribution to(Use of fund balance) | (301,661) | (851,213) | (549,552) | 182.2% |
| Subtotal, Expenses | 1,749,749 | 2,313,440 | 563,691 | 32.2% |
| REVENUE | | | | |
| Private Contributions - Non Capital | (924,625) | (1,208,965) | (284,340) | 30.8% |
| Investment Earnings | (422,370) | (899,973) | (477,603) | 113.1% |
| Other Non-Operating Revenue | (402,754) | (204,502) | 198,252 | -49.2% |
| Subtotal, Revenue | (1,749,749) | (2,313,440) | (563,691) | 32.2% |
| Total, Foundation Operations | 0 | 0 | 0 | 0.0% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VI AUXILIARY ORGANIZATION BUDGET

FISCAL YEAR 2017/18

2016/17 FINAL ALLOCATIONS

\$

2017/18 CAMPUS BUDGET PLAN

\$

CHANGE

\$

%

| | University Auxiliary Service | 35 | | |
|---------------------------------------|------------------------------|-------------|-------------|--------|
| PERSONNEL COSTS | | | | |
| SALARIES AND WAGES | | | | |
| Management | 834,674 | 1,229,431 | 394,757 | 47.3% |
| Staff | 1,263,581 | 1,074,129 | (189,452) | -15.0% |
| Student Assistants | 964,694 | 980,822 | 16,128 | 1.7% |
| Comp Pool | 29,317 | 31,367 | 2,050 | 7.0% |
| Subtotal, Salaries and Wages | 3,092,266 0.0 | 3,315,749 0 | 223,483 | 7.2% |
| BENEFITS | 954,088 | 970,761 | 16,673 | 1.7% |
| Subtotal, Personnel Costs | 4,046,354 | 4,286,510 | 240,156 | 5.9% |
| General Operating Expense | 4,138,341 | 4,603,522 | 465,181 | 11.2% |
| Debt Service | 246,750 | 660,100 | 413,350 | 167.5% |
| Contribution to/(Use of) fund balance | 429,077 | 339,490 | (89,587) | -20.9% |
| Subtotal, Expenses | 8,860,522 | 9,889,622 | 1,029,100 | 11.6% |
| REVENUE | | | | |
| Other | (412,631) | (302,435) | 110,196 | -26.7% |
| Commuter Plan | (8,570) | (21,000) | (12,430) | 145.0% |
| Flex Cash | (570,090) | (769,860) | (199,770) | 35.0% |
| Missed Meals | (1,048,800) | (1,033,830) | 14,970 | -1.4% |
| OneCard Sales | (14,200) | (46,909) | (32,709) | 230.3% |
| Catering | (875,000) | (1,000,000) | (125,000) | 14.3% |
| Meal Plans | (3,369,120) | (3,209,630) | 159,490 | -4.7% |
| Food Service Sales | (1,176,180) | (1,953,040) | (776,860) | 66.0% |
| Cost Recovery - HR | (75,000) | (74,300) | 700 | -0.9% |
| Cost Recovery - Payroll | (889,724) | (1,121,080) | (231,356) | 26.0% |
| Management Fee | (421,207) | (357,538) | 63,669 | -15.1% |
| Subtotal, Revenue | (8,860,522) | (9,889,622) | (1,029,100) | 11.6% |
| Total, University Glen Operations | 0 | 0 | 0 | 0.0% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VI

AUXILIARY ORGANIZATION BUDGET

FISCAL YEAR 2017/18

\$

2016/17 2017/18
FINAL CAMPUS
ALLOCATIONS BUDGET PLAN

\$

CHANGE \$ %

| Total, Site Authority Operations | 0 | • | | 0.0% |
|--------------------------------------|----------------------|--------------|--------------|---------|
| Subtotal, Revenue | (27,575,366) | (17,489,493) | 10,085,873 | -36.6% |
| Sales Tax Increment | (35,000) | (35,000) | 0 | 0.0% |
| Property Tax Increment | (679,791) | (1,567,538) | (887,747) | 130.6% |
| Special Tax Increment | (541,081) | (602,166) | (61,085) | 11.3% |
| CI Power | (13,561,501) | (13,576,406) | (14,905) | 0.1% |
| CAM Rent | (2,543,473) | 0 | 2,543,473 | -100.0% |
| Rental Income | (2,773,424) | (1,114,425) | 1,658,999 | -59.8% |
| Home Sales | (6,898,000) | (40,000) | 6,858,000 | -99.4% |
| Ground Lease Payments | (543,096) | (553,958) | (10,862) | 2.0% |
| REVENUE | | | | |
| Subtotal, Expenses | 27,575,366 | 17,489,493 | (10,085,873) | -36.6% |
| Contribution to(Use of fund balance) | 221,422 | 87,786 | (133,636) | -60.4% |
| GENERAL OPERATING EXPENSE | 27,353,944 | 17,401,707 | (9,952,237) | -36.4% |
| | CSUCI Site Authority | | | |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VI AUXILIARY ORGANIZATION BUDGET

| | AUXILIARY ORGANIZA | NOITA | BUDGET | | | |
|--------------------------------------|---------------------------------|-------|----------------------------------|-----|-------------|---------|
| | FISCAL YEAR | 2017/ | 18 | | | |
| | | | | | | |
| | 2016/17 FINAL ALLOCATIONS | | 2017/18 CAMPUS BUDGET PLAN | | CHANGE | |
| | \$ | | \$ | | \$ | % |
| | SUMMARY | • | | | | |
| PERSONNEL COSTS | SOMMU II II | | | | | |
| SALARIES AND WAGES | | | | | | |
| Management | 834,674 | | 1,229,431 | | 394,757 | 47.3% |
| Staff | 1,263,581 | | 1,074,129 | | (189,452) | -15.0% |
| Salary Pool | 29,317 | | 31,367 | | 2,050 | 7.0% |
| Student Assistants | 964,694 | | 980,822 | | 16,128 | 1.7% |
| Subtotal, Salaries and Wages | 3,092,266 | 0.0 | 3,315,749 | 0.0 | 223,483 | 7.2% |
| BENEFITS | 954,088 | | 970,761 | | 16,673 | 1.7% |
| Subtotal, Personnel Costs | 4,046,354 | | 4,286,510 | | 240,156 | 5.9% |
| GENERAL OPERATING EXPENSE | 34,438,895 | | 25,575,012 | | (8,863,883) | -25.7% |
| Debt Service | 246,750 | | 660,100 | | 413,350 | 167.5% |
| Contractual Services - Payroll | 0 | | 560,670 | | 560,670 | 100.0% |
| Contribution to(Use of fund balance) | 348,838 | | (423,937) | | (772,775) | -221.5% |
| Subtotal, OEE | 35,034,483 | | 26,371,845 | | (8,662,638) | -24.7% |
| REVENUE | | | | | | |
| ASI | (895,200) | | (965,800) | | (70,600) | 7.9% |
| University Glen | (8,860,522) | | (9,889,622) | | (1,029,100) | 11.6% |
| Foundation | (1,749,749) | | (2,313,440) | | (563,691) | 32.2% |
| Site Authority | (27,575,366) | | (17,489,493) | | 10,085,873 | -36.6% |
| Subtotal, Revenue | (39,080,837) | | (30,658,355) | | 8,422,482 | -21.6% |
| Grand Total | 0 | | 0 | | 0 | #DIV/0! |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VII AUXILIARY ENTERPRISE BUDGET

FISCAL VEAD 2016/17

| | FISCAL YEAR 201 | 6/17 | | |
|-------------------------------------|---------------------------------------|--|--------------|--------|
| | 2016/17 FINAL ALLOCATIONS \$ | 2017/18 CAMPUS BUDGET PLAN \$ | CHANGE \$ | % |
| | HOUSING OPERATIO | ONS | | |
| PERSONNEL COSTS SALARIES AND WAGES | | | | |
| Management | 126,780 1.0 | 126,780 | 1.0 | 0.0% |
| Non Represented | 178,392 2.0 | 178,392 | 2.0 | 0.0% |
| Represented Staff | 1,395,380 32.5 | 1,395,380 | 32.5 | 0.0% |
| Overtime | 40,200 | 53,900 | 13,700 | 34.1% |
| Salary Other | (7,814) | 68,288 | 76,102 | 100.0% |
| Resident Assistants | 193,633 | 193,633 | 0 | 0.0% |
| Student Assistants | 498,955 | 498,955 | 0 | 0.0% |
| Stipends Bonuses Allowances | 4,400 | 4,400 | 0 | 0.0% |
| Subtotal, Salaries and Wages | 2,429,926 35.5 | 2,519,728 3 | 5.5 89,802 | 3.7% |
| BENEFITS | 981,326 | 1,025,329 | 44,003 | 4.5% |
| Subtotal, Personnel Costs | 3,411,252 | 3,545,057 | 133,805 | 3.9% |
| General Operating Expense | 4,185,670 | 4,064,384 | (121,286) | -2.9% |
| Debt Service | 4,684,287 | 6,783,250 | 2,098,963 | 44.8% |
| Contributions/(Use of) Fund Balance | 3,307,098 | 2,367,793 | (939,305) | -28.4% |
| Subtotal, Expenses | 15,588,307 | 16,760,484 | 1,172,177 | 7.5% |
| REVENUE | | | | |
| Housing Rent | (15,224,540) | (16,283,339) | (1,058,799) | 7.0% |
| Housing Revenue Other | (101,267) | (104,040) | (2,773) | 2.7% |
| Conferencing | (262,500) | (273,105) | (10,605) | 4.0% |
| Other | | (100,000) | (100,000) | 100.0% |
| Subtotal, Revenue | (15,588,307) | (16,760,484) | (1,172,177) | 7.5% |
| Total, Housing Operations | 0 | 0 | 0 | 0.0% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VII AUXILIARY ENTERPRISE BUDGET FISCAL YEAR 2016/17

2016/17 FINAL 2017/18 CAMPUS ALLOCATIONS BUDGET PLAN \$ \$

CHANGE %

\$

| | PARKING OPERAT | TONS | | | |
|-------------------------------------|----------------|-------------|-----|----------|---------|
| PERSONNEL COSTS | | | | | |
| SALARIES AND WAGES | | | | | |
| Non Represented | 104,100 | .0 104,100 | 1.0 | 0 | 0.0% |
| Represented Staff | 271,392 | 5.0 271,392 | 6.0 | 0 | 0.0% |
| Salary Pool | (7,510) | 48,580 | | 56,090 | -746.9% |
| Sup Staff Stipends & Bonus Allow | 0 | 5,793 | | 5,793 | 100.0% |
| Shift Differential | 0 | 4,000 | | 4,000 | 100.0% |
| Overtime | 5,000 | 10,000 | | 5,000 | 100.0% |
| Student Assistants | 238,000 | 145,212 | | (92,788) | -39.0% |
| Subtotal, Salaries and Wages | 610,982 7 | 589,077 | 7.0 | (21,905) | -3.6% |
| BENEFITS | 203,640 | 266,840 | | 63,200 | 31.0% |
| Subtotal, Personnel Costs | 814,622 | 855,917 | | 41,295 | 5.1% |
| General Operating Expense | 1,165,990 | 1,181,113 | | 15,123 | 1.3% |
| Debt Service | 181,079 | 178,287 | | (2,792) | -1.5% |
| Contributions/(Use of) Fund Balance | 329,036 | 345,714 | | 16,678 | 5.1% |
| Subtotal, Expenses | 2,490,727 | 2,561,031 | | 70,304 | 2.8% |
| REVENUE | | | | | |
| Parking Fines | (100,000) | (100,000) | | 0 | 0.0% |
| Parking Fees | (2,340,727) | (2,411,031) | | (70,304) | 3.0% |
| Other | (50,000) | (50,000) | | 0 | 0.0% |
| Subtotal, Revenue | (2,490,727) | (2,561,031) | | (70,304) | 2.8% |
| Total, Parking Operations | 0 | 0 | | 0 | 0.0% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VII

AUXILIARY ENTERPRISE BUDGET FISCAL YEAR 2016/17

2016/17 FINAL ALLOCATIONS \$ 2017/18 CAMPUS BUDGET PLAN \$

CHANGE \$

%

| | EXTENDED UNIVERSIT | γ | | |
|---------------------------------------|--------------------|----------------|-----------|---------|
| PERSONNEL COSTS | | | | |
| SALARIES AND WAGES | | | | |
| Extended Education Faculty | 1,750,802 | 2,016,998 | 266,196 | 15.2% |
| Management | 155,868 1.0 | 155,868 1.0 | 0 | 0.0% |
| Non Represented | 368,097 4.2 | 368,097 4.2 | 0 | 0.0% |
| Represented Staff | 937,263 18.8 | 937,263 18.8 | 0 | 0.0% |
| Salary Pool | (25,169) | 36,657 | 61,826 | -245.6% |
| Student Assistant | 28,000 | 73,500 | 45,500 | 162.5% |
| Special Consultants | 75,000 | 86,800 | 11,800 | 15.7% |
| Subtotal, Salaries and Wages | 3,289,862 23.9 | 3,675,183 23.9 | 385,322 | 11.7% |
| BENEFITS | 884,014 | 784,203 | (99,811) | -11.3% |
| Subtotal, Personnel Costs | 4,173,876 | 4,459,386 | 285,511 | 6.8% |
| GENERAL OPERATING EXPENSE | 2,564,090 | 2,559,614 | (4,476) | -0.2% |
| Subtotal, Expenses | 6,737,966 | 7,019,000 | 281,035 | 4.2% |
| REVENUE | | | | |
| Student Fees | (6,500,000) | (6,754,000) | (254,000) | 3.9% |
| Osher Endowment | (237,965) | (265,000) | (27,035) | 100.0% |
| Subtotal, Revenue | (6,737,965) | (7,019,000) | (281,035) | 4.2% |
| Total, Extended University Operations | (0) | 0 | (0) | 0.0% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VII AUXILIARY ENTERPRISE BUDGET FISCAL YEAR 2016/17

2016/17 FINAL ALLOCATIONS \$ 2017/18 CAMPUS BUDGET PLAN \$

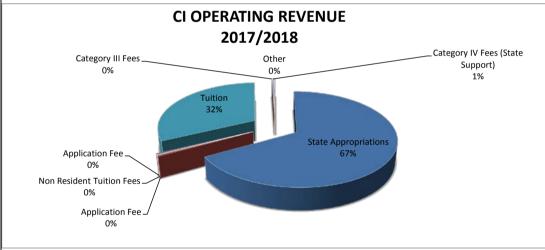
CHANGE \$

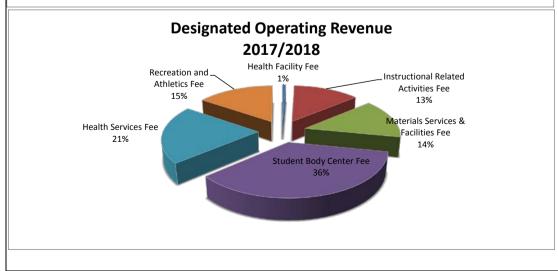
%

| | SUMMAR) | / | | | | |
|-------------------------------------|--------------|------|--------------|------|-------------|--------|
| PERSONNEL COSTS | SUMMAN | | | | | |
| SALARIES AND WAGES | | | | | | |
| Extended Education Faculty | 1,750,802 | 0.0 | 2.016.998 | 0.0 | 266,196 | 15.29 |
| Management | 282.648 | 2.0 | 282.648 | 2.0 | 0 | 0.09 |
| Non Represented | 650,589 | 7.2 | 650,589 | 7.2 | 0 | 0.09 |
| Represented Staff | 2,604,035 | 57.3 | 2,604,035 | 57.3 | 0 | 0.09 |
| Overtime | 45,200 | 31.3 | 63,900 | 37.3 | 18,700 | 41.49 |
| Student Assistant | 764.955 | | 717,667 | | (47,288) | -6.29 |
| Resident Assistants | 193,633 | | 193,633 | | 0 | 0.09 |
| Shift Differential | 173,033 | | 4.000 | | 4.000 | 100.09 |
| Bonuses Stipends Allowances | 4,400 | | 10,193 | | 5,793 | 100.07 |
| Salary Other | (40,493) | | 153.525 | | 194.018 | 100.09 |
| Special Consultants | 75,000 | 0.0 | 86,800 | 0.0 | 11,800 | 15.7% |
| Subtotal, Salaries and Wages | 6,330,770 | 66.4 | 6,783,988 | 66.4 | 453,219 | 7.2% |
| BENEFITS | 2,068,980 | 0.0 | 2,076,372 | 0.0 | 7,392 | 0.49 |
| Subtotal, Personnel Costs | 8,399,750 | 66.4 | 8,860,360 | 66.4 | 460,611 | 5.5% |
| General Operating Expense | 7,915,750 | 00.4 | 7,805,111 | 00.4 | (110,639) | -1.4% |
| Debt Service | 4,865,366 | | 6.961.537 | | 2,096,171 | 43.1% |
| Contributions/(Use of) Fund Balance | 3,636,134 | | 2,713,507 | | (922,627) | -25.4% |
| Total, Expenses | 24,817,000 | | 26,340,515 | | 1,523,516 | 6.1% |
| REVENUE | ,, | | , | | _,, | |
| Housing Fees | (15,588,308) | | (16,760,484) | | (1,172,176) | 7.5% |
| Parking Fees | (2,490,727) | | (2,561,031) | | (70,304) | 2.89 |
| Extended Education Fees | (6,737,965) | | (7,019,000) | | (281,035) | 4.29 |
| Subtotal, Revenue | (24,817,000) | | (26,340,515) | | (1,523,515) | 6.1% |
| Grand Total | 0 | | 0 | | (0) | 0% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Exhibit VIII OPERATING FUND BUDGET REVENUE FISCAL YEAR 2017/18

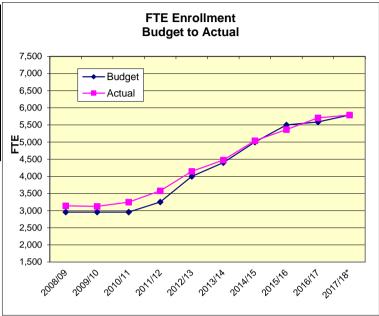
| | 2016/17 nal Budget | 2017/18 Campus udget Plan | Change | |
|--------------------------------------|-----------------------|---------------------------------|-----------------|-------|
| | 8 | 8 | \$ | % |
| CSU Operating Revenue | | | | |
| State Appropriations | \$ 71,013,910 | \$ 76,116,910 | \$ 5,103,000 | 7.2% |
| Category I Fees | | | | |
| Resident Tuition Fees | \$ 33,542,364 | \$ 36,079,364 | \$ 2,537,000 | 7.6% |
| Non Resident Tuition Fees | \$ 151,000 | \$ 151,000 | 0 | 0.0% |
| Application Fee | 404,500 | 404,500 | 0 | 0.0% |
| Category III Fees | 12,000 | 12,000 | 0 | 0.0% |
| Category IV Fees (State Support) | 263,279 | 433,904 | 170,625 | 64.8% |
| Other | 112,230 | 175,605 | 63,375 | 56.5% |
| Sub-total Operating Revenue | 34,485,373 | 37,256,373 | 2,771,000 | 8.0% |
| Other Designated Fees | | | | |
| Category II Fees | | | | |
| Health Services Fee | 1,108,800 | 1,223,400 | 114,600 | 10.3% |
| Health Facility Fee | 35,000 | 38,600 | 3,600 | 10.3% |
| Materials Services & Facilities Fee | 758,700 | 837,000 | 78,300 | 10.3% |
| Student Body Center Fee | 1,890,900 | 2,086,200 | 195,300 | 10.3% |
| Instructional Related Activities Fee | 700,300 | 772,700 | 72,400 | 10.3% |
| Recreation and Athletics Fee | 848,850 | 901,400 | 52,550 | 6.2% |
| Sub-total Other Designated Fees | 5,342,550 | 5,859,300 | 516,750 | 9.7% |
| Total CSU Operating Revenue | 110,841,833 | 119,232,583 | 8,390,750 | 7.6% |





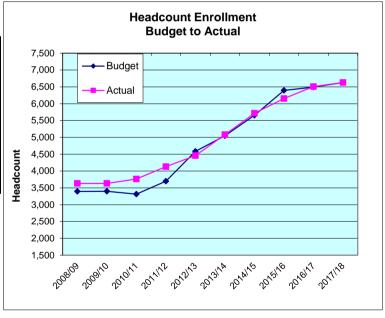
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Chart I FTE & HEADCOUNT FISCAL YEAR 2017/18

| FTE | Budget | Actual | Diff |
|------------|--------|--------|------|
| 2008/09 | 2,957 | 3,142 | 185 |
| 2009/10 | 2,957 | 3,124 | 167 |
| 2010/11 | 2,957 | 3,248 | 291 |
| 2011/12 | 3,250 | 3,576 | 326 |
| 2012/13 | 4,000 | 4,147 | 147 |
| 2013/14 | 4,400 | 4,477 | 77 |
| 2014/15 | 5,000 | 5,040 | 40 |
| 2015/16 | 5,500 | 5,363 | -137 |
| 2016/17 | 5,589 | 5,705 | 116 |
| 2017/18* | 5,789 | 5,789 | 0 |
| *projected | | | |

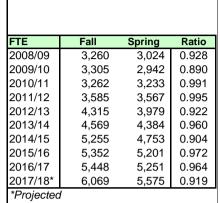


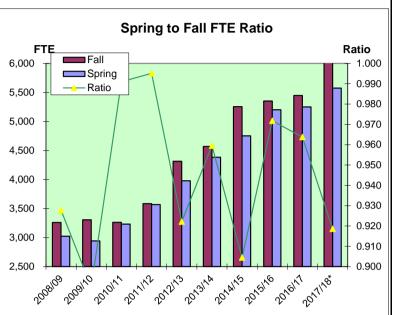
| Headcount | Budget | Actual | Diff |
|-----------|--------|--------|------|
| 2008/09 | 3,396 | 3,633 | 237 |
| 2009/10 | 3,397 | 3,632 | 235 |
| 2010/11 | 3,313 | 3,761 | 448 |
| 2011/12 | 3,696 | 4,129 | 433 |
| 2012/13 | 4,583 | 4,458 | -125 |
| 2013/14 | 5,047 | 5,080 | 33 |
| 2014/15 | 5,655 | 5,715 | 60 |
| 2015/16 | 6,394 | 6,152 | -242 |
| 2016/17 | 6,491 | 6,510 | 19 |
| 2017/18 | 6,630 | 6,630 | 0 |
| | | | |

*projected



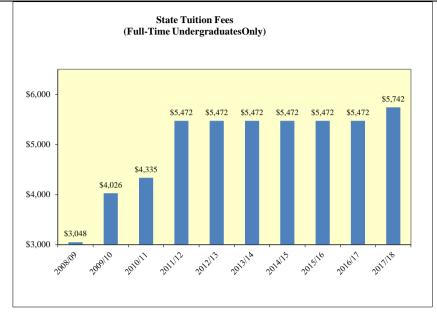
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Chart III SPRING to FALL FTE RESIDENT FISCAL YEAR 2017/18

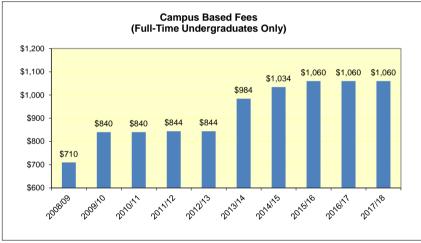




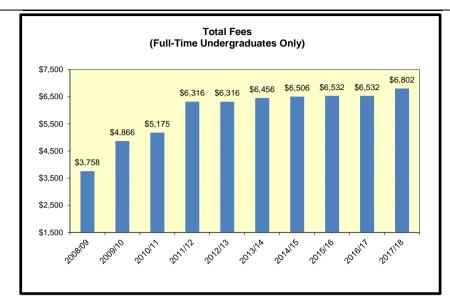
The ratio of Spring FTE to Fall FTE is used to assist with the projection of annualized FTE. Once Fall FTE is determined Spring FTE can be estimated. Coupling this estimate with the FTE/Headcount ratio in the previous chart allows for estimating annual fee revenue collections.







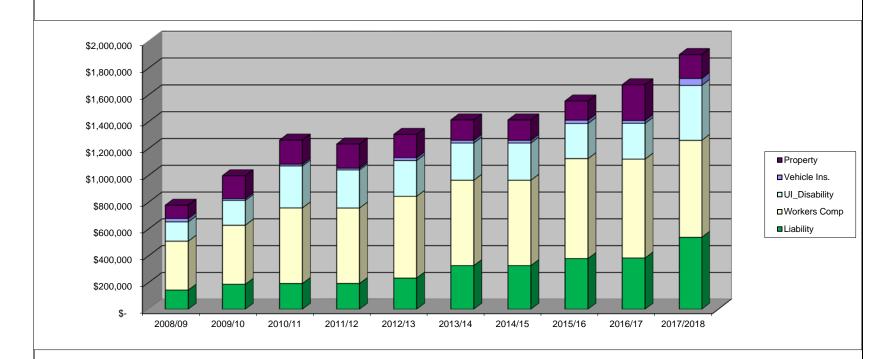
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Chart IV Student Tuition and Fees FISCAL YEAR 2017/18



| | TUITION | MANDATORY FEES | TOTAL FEES |
|-------------------|-----------------|-----------------|-----------------|
| | | Undergraduates | • |
| Fees by Unit Load | <=6.0 >6.0 | <=6.0 >6.0 | <=6.0 >6.0 |
| 008/09 | \$1,770 \$3,048 | \$710 \$710 | \$2,480 \$3,758 |
| 009/10 | \$2,334 \$4,026 | \$840 \$840 | \$3,174 \$4,866 |
| 010/11 | \$2,514 \$4,335 | \$840 \$840 | \$3,354 \$5,175 |
| 011/12 | \$3,174 \$5,472 | \$844 \$844 | \$4,018 \$6,316 |
| 012/13 | \$3,174 \$5,472 | \$844 \$844 | \$4,018 \$6,316 |
| 013/14 | \$3,174 \$5,472 | \$984 \$984 | \$4,158 \$6,456 |
| 014/15 | \$3,174 \$5,472 | \$1,034 \$1,034 | \$4,208 \$6,506 |
| 015/16 | \$3,174 \$5,472 | \$1,060 \$1,060 | \$4,234 \$6,532 |
| 016/17 | \$3,174 \$5,472 | \$1,060 \$1,060 | \$4,234 \$6,532 |
| 2017/18 | \$3,330 \$5,742 | \$1,060 \$1,060 | \$4,390 \$6,802 |

** ASActivity Fee, Student Union Fee, Health Facilities Fee, Health Services Fee, IRA Fee, Recreation and Athletics Fee and Materials Services Fee

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Chart V Risk Pool 10-Year Premium History FISCAL YEAR 2017/18



| Risk Pool Premiums | 2 | 2008/09 | , | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2 | 017/2018 | % Change Over 10 Years | Average % Incr per Year |
|-----------------------|----|---------|----|---------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----|-----------|------------------------------|-------------------------------|
| Liability | \$ | 144,657 | \$ | 188,489 | \$ 194,515 | \$ 195,001 | \$ 235,875 | \$ 328,652 | \$ 328,652 | \$ 380,863 | \$ 385,208 | \$ | 539,606 | 273.0% | 27.3% |
| Workers Comp | \$ | 366,096 | \$ | 441,586 | \$ 564,650 | \$ 563,226 | \$ 609,429 | \$ 636,413 | \$ 636,413 | \$ 745,186 | \$ 737,768 | \$ | 723,074 | 97.5% | 9.8% |
| UI_Disability | \$ | 143,915 | \$ | 184,891 | \$ 312,521 | \$ 284,031 | \$ 266,834 | \$ 277,470 | \$ 277,470 | \$ 262,215 | \$ 266,177 | \$ | 410,191 | 185.0% | 18.5% |
| Vehicle Ins. | \$ | 25,038 | \$ | 13,038 | \$ 13,038 | \$ 13,038 | \$ 20,851 | \$ 20,851 | \$ 20,851 | \$ 25,241 | \$ 22,220 | \$ | 51,395 | 294.2% | 29.4% |
| Property | \$ | 99,752 | \$ | 171,482 | \$ 180,177 | \$ 179,961 | \$ 173,981 | \$ 151,635 | \$ 151,635 | \$ 143,334 | \$ 266,338 | \$ | 178,445 | 78.9% | 7.9% |
| Total Premiums | \$ | 779,458 | \$ | 999,486 | \$ 1,264,901 | \$ 1,235,257 | \$ 1,306,970 | \$ 1,415,021 | \$ 1,415,021 | \$ 1,556,839 | \$ 1,677,711 | \$ | 1,902,711 | 144.1% | 14.4% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Appendix A-1 GENERAL FUND APPROPRIATION SUMMARY FISCAL YEAR 2017/18

| | | | 2.24% | | | | |
|--|-------|------------------------|-----------------------|----|-------------------------------|-----------|------------------------|
| FINAL SUPPORT BUDGET SUMMARY | FTE | | State Support | S | Receipts tate Tuition Fees | | Grand Total |
| Baseline-2016/17 Per Chancellor's Office Retirement Rate Adjustment _(1) | 5,589 | \$ \$ | 71,013,910 673,000 | \$ | 33,542,364 | \$ \$ | 104,556,274 673,000 |
| Adjusted 2016/17 Baseline | 5,589 | \$ | 71,686,910 | \$ | 33,542,364 | \$ | 105,229,274 |
| Tuition Increase/Enrollment Growth | 200 | (\$ | 407,000) | \$ | 2,537,000 | \$ | 2,130,000 |
| Health & Dental Cost Increase | | \$ | 71,000 | | | \$ | 71,000 |
| Space Funding | | \$ | - | | | \$ | - |
| Compensation Pool | | \$ | 2,251,000 | \$ | - | \$ | 2,251,000 |
| General Fund | | \$ | 2,004,000 | | | \$ | 2,004,000 |
| Tuition Fee Discount (SUG) Adjustment | | \$ | 511,000 | | 0 | \$ | 511,000 |
| Subtotal Changes | 200 | \$ | 4,430,000 | \$ | 2,537,000 | \$ | 6,967,000 |
| Baseline - 2017/18 Per CO Letter B 17-01 | 5,789 | \$ | 76,116,910 | \$ | 36,079,364 | \$ | 112,196,274 |
| | | | | | | \$ | - |
| Total | | \$ | 76,116,910 | \$ | 36,079,364 | \$ | 112,196,274 |
| Change From Prior Year | | \$ | 4,430,000 | \$ | 2,537,000 | \$ | 6,967,000 |
| % Change | | | 6.2% | | 7.6% | | 6.6% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Appendix A-2

10-Year Campus-Based Fee Increase Revenue FISCAL YEAR 2017/18

| | | | | | | | | | | | % Chg | % Chg |
|--|---|--|--|--|--|--|--|--|--|--|--|--|
| | 2008/09 | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2017/18 | _ | |
| Fee Type | | | | | | | | | | | 2008/09 to | 2016/17 to |
| | Fee | Fee | Fee | Fee | Fee | Fee | Fee | Fee | Fee | Fee | 2017/18 | 2017/18 |
| Associated Students Fee Student Body Center Fee IRA - Baseline IRA - Athletics Health Services Fee Health Facilities Fee Materials, Services, Facility Fee | \$62 \$95 \$50 \$50 \$60 \$3 \$35 | \$62 \$160 \$50 \$50 \$60 \$3 \$35 | \$62 \$160 \$50 \$50 \$60 \$3 \$35 | \$62 \$162 \$50 \$50 \$60 \$3 \$35 | \$62 \$162 \$50 \$50 \$60 \$3 \$35 | \$67 \$162 \$50 \$70 \$80 \$3 \$60 | \$72 \$162 \$55 \$70 \$95 \$3 \$60 | \$75 \$162 \$60 \$70 \$95 \$3 \$65 | \$75 \$162 \$60 \$70 \$95 \$3 \$65 | \$75 \$162 \$60 \$70 \$95 \$3 \$65 | 17.3% 41.4% 16.7% 28.6% 36.8% 0.0% 46.2% | 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% |
| Per Semester Annual | \$355 \$710 | \$420 \$840 | \$420 \$840 | \$422 \$844 | \$422 \$844 | \$492 \$984 | \$517 \$1,034 | \$530 \$1,060 | \$530 \$1,060 | \$530 \$1,060 | | |
| \$ Change | \$374 | \$130 | \$0 | \$4 | \$0 | \$140 | \$50 | \$26 | \$0 | \$0 | | |
| % Change | 53% | 15% | 0% | 0% | 0% | 14% | 5% | 2% | 0% | 0% | | |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Appendix A-3

RISK POOL PREMIUMS

FISCAL YEAR 2017/18

| | | 2016-17 Premiums | | | | | | | | | | : | 201 | 7-18 Premi | ms | | | | | | | | | | | | |
|-------------------------|----|-----------------------------------|----|-------------|--|-----------|------|------------|-------|-------------|------|-------------------|------|-------------|-------|-------------------|------|-----------------------|----|---------|----|---------|----|---------|----------------------------------|--------|----------------|
| | | | | | Distribution of Risk Pool Premiums by Fund | | | | | | | | | | | | | | | | | | | | | | |
| | С | Campus Total | | ampus Total | mpus Total CSU Operating Student Union | | | | | | - | lealth ervices | | IRA | | IRA - thletics | | ontinuing ducation | ı | Housing | F | Parking | L | _ottery | Total Self upporting Funds | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | % Chg | \$ Chg |
| Liability | \$ | 385,208 | \$ | 539,606 | | 423,319 | | 6,622 | | 18,631 | | 60 | | 0 | | 2,610 | | 34,101 | | 43,997 | | 6,881 | | 882 | \$ 113,784 | 40.1% | \$ 154,398 |
| Workers' Comp | \$ | 737,768 | \$ | 723,074 | | 615,833 | | | | 23,088 | | | | 0 | | 3,767 | | 48,334 | | 24,220 | | 6,792 | | 1,041 | \$ 107,241 | -2.0% | \$ (14,694) |
| UI/Disability Insurance | \$ | 266,177 | \$ | 410,191 | | 349,354 | | | | 13,098 | | | | 0 | | 2,137 | | 27,419 | | 13,740 | | 3,853 | | 590 | \$ 60,837 | 54.1% | \$ 144,014 |
| Vehicle Insurance | \$ | 22,220 | \$ | 51,395 | | 51,395 | | | | | | | | | | | | | | | | | | | 0 | 131.3% | \$ 29,175 |
| Property | \$ | 266,338 | \$ | 178,445 | | 0 | | 7,138 | | | | | | | | 0 | | 0 | | 39,258 | | 0 | | | 46,396 | -33.0% | (87,893) |
| Total premiums | \$ | 1,677,711 | \$ | 1,902,711 | \$ | 1,090,547 | \$ | 13,760 | \$ | 54,816 | \$ | 60 | \$ | - | \$ | 8,515 | \$ | 109,853 | \$ | 121,214 | \$ | 17,525 | \$ | 2,513 | | | |
| Net Premium | \$ | 1,677,711 | \$ | 1,902,711 | \$ | 1,090,547 | \$ | 13,760 | \$ | 54,816 | \$ | 60 | \$ | - | \$ | 8,515 | \$ | 109,853 | \$ | 121,214 | \$ | 17,525 | \$ | 2,513 | \$ 328,257 | 13.4% | \$ 225,000 |
| Deductible Coverage | | \$100,000 | | \$100,000 | | \$100,000 | (Sel | lf-support | ing f | unds plan f | or d | eductible | e co | verage with | in th | eir indivi | dual | budgets) | | | | | | | | | |
| Total Risk Pool Costs | \$ | 1,777,711 | \$ | 2,002,711 | \$ | 1,190,547 | \$ | 13,760 | \$ | 54,816 | \$ | 60 | \$ | - | \$ | 8,515 | \$ | 109,853 | \$ | 121,214 | \$ | 17,525 | \$ | 2,513 | \$ 328,257 | 12.7% | \$ 225,000 |
| | Di | 2017-18 istribution by Fund | \$ | 1,406,970 | \$ | 1,085,095 | \$ | 8,955 | \$ | 33,477 | \$ | 43 | \$ | 1,113 | \$ | 6,702 | \$ | 58,884 | \$ | 78,657 | \$ | 12,779 | \$ | 414 | \$ 201,024 | | - |
| | | \$ Change | \$ | 595,741 | \$ | 105,452 | \$ | 4,805 | \$ | 21,339 | \$ | 17 | \$ | (1,113 | \$ | 1,813 | \$ | 50,969 | \$ | 42,557 | \$ | 4,746 | \$ | 2,099 | \$ 127,233 | | |
| | | % Change | | 42.3% | | 9.7% | | 53.7% | | 63.7% | - ; | 38.9% | | -100.0% | | 27.0% | | 86.6% | | 54.1% | | 37.1% | | 507.0% | 63.3% | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | - | | |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Appendix A-4 LOTTERY BUDGET FISCAL YEAR 2017/18

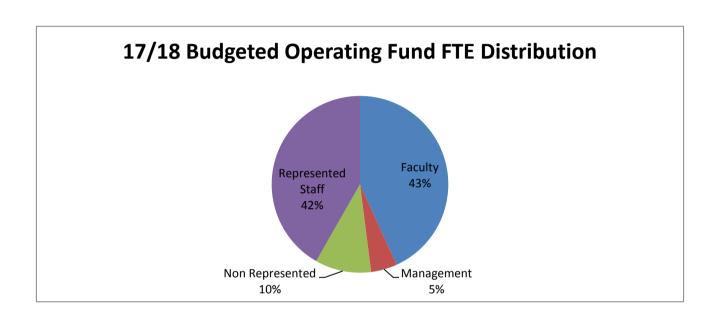
| | 2016/17 | 2017/18 | | |
|-----------------------|-----------------|--------------------------|-----------|--------|
| | FINAL BUDGET | CAMPUS BUDGET PLAN | CHAN | IGE |
| | \$ | \$ | \$ | % |
| Campus-Based programs | \$109,000 | \$513,000 | \$404,000 | 370.6% |
| Total Lottery Budget | \$109,000 | \$513,000 | \$404,000 | 371% |

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Appendix A-5 CAPITAL OUTLAY PROGRAM FISCAL YEAR 2017/18

| | | | 2017/18 SYSTEM TOTAL | | 2017/18 CSU, CHANNEL ISLANDS |
|-----|-------------------------------|------------------|----------------------------|-------|---------------------------------------|
| | | | \$ | Phase | \$ |
| l. | Pay as you go projects | | | | |
| | Infrastruture Improvements | Various Projects | \$ 50,000,000 | PWC | \$ 1,000,000 |
| II. | FUNDS FOR RENOVATION | | | | |
| | Total, Capital Outlay Program | | \$ 50,000,000 | ı | \$ 1,000,000 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | Key to Phase | | | | |
| | A = Acquisition | | | | |
| | P = Preliminary Plans | | | | |
| | W = Working Drawings | | | | |
| | C = Construction | | | | |
| | E = Group II Equipment | | | | |

Appendix A-9 Distribution of Budgeted FTE FISCAL YEAR 2017/18

| Faculty | 324.8 |
|-------------------|-------|
| Management | 36.1 |
| Non Represented | 77.3 |
| Represented Staff | 313.9 |
| total | 752.1 |



CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS Appendix A-10 Definitions

EXPENSES

<u>Tenure Track Faculty</u> - Assistant, Associate or full professors in the Calfiornia Faculty Assocation bargaining unit, and consisting of job code 2360 and 2361

<u>Department Chair</u> - Tenure Track Faculty who have been designated as Department Chair of their program for a specific time frame. Job code 2481 and 2482

<u>Librarians</u> - Tenure Track faculty specifically working to support library services to students

<u>Lecturers</u> - Non Tenure Track Faculty represented by the Califonria Faculty Association

<u>Management</u> - Job classifications include Admin III, IV, V - President, Vice Presidents, Assoc/Asst Vice Presidents, Sr. Directors.

Non-Represented - Admin I, II and Confidential Employees

Represented Staff - Represents all employees represented by bargaining units - excluding faculty

Overtime - Pay for non-exempt employees that exceed 40 hours worked in a standard work week.

<u>Stipends Bonuses Allowances</u> - Stipends to that cover collective bargaining agreements for specific job classifications

<u>Student Assistants</u> - CI Students hired to provide entry level work

Special Consultants - Short term contract employees

Shift Differential - Shift work pay for specific job classifications

Salary Pool - Funding for promotions, re-classifications

Benefits - Employee benefit costs including health, dental, retirement, etc.

General Operating Expense - All other non - salary and benefit related costs

REVENUE

<u>Cost Recovery 948</u> - Reimbursement for costs related to other non-operating funds that were initially paid for from the operating fund. Examples include: costs to cover Payroll services for Extended Univ. employees

<u>Cost Recovery Auxiliaries</u> - Reimbrusement for costs related to campus auxiliary organizations but paid for from the operating fund. Examples include: costs to cover travel reimbursement for auxiliary employees

<u>Application Fee</u> - Prospective students are required to pay a fee when applying to attend the university <u>CAT 3 Fees -</u> Fees Assocated with state-supported courses

<u>CAT 4 Fees</u> - Fees, other thank Category II or III fees, paid to receive materials, services, or for the use of facilities provided by the university; and fees or deposits to reimburse the university for additional costs resulting from dishonored payments, late submissions, or misuse of property or as a security or guaranty.