<table>
<thead>
<tr>
<th>Category</th>
<th>Revenue Estimates</th>
<th>Expenditure Plans</th>
<th>Contribution to / (Use of) Reserves</th>
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<td><strong>Operating Fund</strong></td>
<td>$126,766,971</td>
<td>$129,686,653</td>
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<td>Lottery</td>
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<td><strong>Total</strong></td>
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<td>Auxiliary Enterprise</td>
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<td>Housing</td>
<td>$3,377,494</td>
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<td>Parking</td>
<td>344,630</td>
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<td>Extended University</td>
<td>7,375,450</td>
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<td><strong>Total</strong></td>
<td>$11,097,574</td>
<td>$20,462,003</td>
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<td><strong>Auxiliary Organizations</strong></td>
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<td>Associated Students</td>
<td>$929,100</td>
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<td>Site &amp; Finance Authorities</td>
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<td>University Auxiliary Services</td>
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<td><strong>Total</strong></td>
<td>$18,963,300</td>
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<td><strong>Grand Total</strong></td>
<td>$163,049,501</td>
<td>$175,734,037</td>
<td>$(12,684,536)</td>
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**Exhibit I**

2020/21 Revenue

- Operating Fund: 78%
- Auxiliary Activities: 18%
- Designated Operating Fund: 4%
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<thead>
<tr>
<th></th>
<th>2019/20 Final Allocation</th>
<th>2020/21 Campus Budget Plan</th>
<th>Annual Change</th>
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<td></td>
<td>$ 90,574,610</td>
<td>$ 85,473,000</td>
<td>$(5,101,610)</td>
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<tr>
<td>CSU Operating Fund</td>
<td>$ 38,361,408</td>
<td>$ 36,443,338</td>
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<td>State Appropriations</td>
<td>$ 90,574,610</td>
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<td>Total Category I Fees and CI Tuition</td>
<td>$ 128,936,018</td>
<td>$ 121,916,338</td>
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<td>Category I Fees - CO Tuition</td>
<td>151,000</td>
<td>151,000</td>
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<tr>
<td>Category I Fees - Application Fees</td>
<td>449,500</td>
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<td>$(49,500)</td>
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<td>Category IV Fees (State Support)</td>
<td>468,904</td>
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<td>Cost Recovery</td>
<td>3,536,637</td>
<td>3,536,637</td>
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<td>Other</td>
<td>294,092</td>
<td>294,092</td>
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<td>Mandatory Campus Based Fees</td>
<td>5,972,600</td>
<td>5,636,656</td>
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<td>Total University Operating</td>
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<td>132,403,627</td>
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<td>Restricted Funds</td>
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<tr>
<td>Lottery</td>
<td>585,000</td>
<td>585,000</td>
<td>-</td>
</tr>
<tr>
<td>Total Restricted Funds</td>
<td>585,000</td>
<td>585,000</td>
<td>-</td>
</tr>
<tr>
<td>Auxiliary Activities</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Auxiliary Enterprise</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Housing and Residential Education</td>
<td>17,617,180</td>
<td>3,377,494</td>
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<td>Parking and Transportation</td>
<td>2,347,522</td>
<td>344,630</td>
<td>$(2,002,892)</td>
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<tr>
<td>Extended University</td>
<td>7,811,622</td>
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<td>$(436,172)</td>
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<td>Sub-total Auxiliary Enterprise</td>
<td>27,776,324</td>
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<td>Auxiliary Operations</td>
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<td>Associated Students</td>
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<td>CI Foundation</td>
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<td>12,120,458</td>
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<td>1,612,791</td>
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<td>University Auxiliary Services</td>
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<td>Sub-total Auxiliary Operations</td>
<td>26,491,429</td>
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<td>Total Auxiliary Activities</td>
<td>54,267,753</td>
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<td>Total Revenues</td>
<td>$ 194,661,504</td>
<td>$ 163,049,501</td>
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Annual Change: -5.3%
### Fiscal Year 2020/21

#### Financial Aid

<table>
<thead>
<tr>
<th>Category</th>
<th>2020/21</th>
<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21 % Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21</th>
<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21</th>
<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
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<tbody>
<tr>
<td>Financial Aid</td>
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<td>-10%</td>
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<td>$7,317,065</td>
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<td>-10%</td>
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#### Student Fees

<table>
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<tr>
<th>Category</th>
<th>2020/21</th>
<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21 % Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21</th>
<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21</th>
<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
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</thead>
<tbody>
<tr>
<td>Student Health Services</td>
<td>$1,453,300</td>
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<td>-6%</td>
<td>$1,453,300</td>
<td>6.18%</td>
<td>$1,453,300</td>
<td>6.18%</td>
<td>-6%</td>
<td>$1,453,300</td>
<td>6.18%</td>
<td>-6%</td>
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<tr>
<td>Student Health Facility Fee</td>
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<td>0.07%</td>
<td>$18,023</td>
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<td>-10%</td>
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<tr>
<td>Material Service &amp; Facility Fee</td>
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<td>-10%</td>
<td>$1,100,000</td>
<td>4.37%</td>
<td>$1,100,000</td>
<td>4.37%</td>
<td>-10%</td>
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<td>Student Body Center Fee</td>
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<td>4.71%</td>
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<td>Instructional Related Fee</td>
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<td>2.10%</td>
<td>$526,742</td>
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<td>-10%</td>
<td>$526,742</td>
<td>2.10%</td>
<td>-10%</td>
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<tr>
<td>Recreation &amp; Athletic Fee</td>
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<td>-10%</td>
<td>$776,510</td>
<td>3.09%</td>
<td>$776,510</td>
<td>3.09%</td>
<td>-10%</td>
<td>$776,510</td>
<td>3.09%</td>
<td>-10%</td>
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#### Restricted Funds

<table>
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<tr>
<th>Category</th>
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<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21 % Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21</th>
<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
<th>2020/21</th>
<th>% Share of Core</th>
<th>% Increase/(Decrease) Core</th>
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</thead>
<tbody>
<tr>
<td>Salary &amp; Wages</td>
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<td>-10%</td>
<td>$1,166,762</td>
<td>4.67%</td>
<td>$1,166,762</td>
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<td>-10%</td>
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<td>Benefits</td>
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<td>2020/21 CAMPUS BUDGET PLAN</td>
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<td>$</td>
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<td><strong>PERSONNEL COSTS</strong></td>
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<td>SALARIES AND WAGES</td>
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<td>Represented Staff</td>
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<td>Overtime</td>
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<td>$ 1,500</td>
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<td>0.0%</td>
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<td>0.0%</td>
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<td>Salary Pool</td>
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<td>0.0%</td>
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<td><strong>Subtotal, Salaries and Wages</strong></td>
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<td>0.4%</td>
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<td><strong>BENEFITS</strong></td>
<td>$520,372</td>
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<td>$522,012</td>
<td>50.12%</td>
<td>1,639</td>
<td>0.3%</td>
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<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$1,682,358</td>
<td>100%</td>
<td>$1,688,774</td>
<td>100.4%</td>
<td>6,415</td>
<td>0.4%</td>
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<td><strong>GENERAL OPERATING EXPENSE</strong></td>
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<td>$257,866</td>
<td>100%</td>
<td>0</td>
<td>0.0%</td>
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<tr>
<td><strong>Subtotal, Office of the President</strong></td>
<td>$1,940,224</td>
<td>100%</td>
<td>$1,946,640</td>
<td>100%</td>
<td>6,415</td>
<td>0.3%</td>
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</tr>
</tbody>
</table>
## CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
### Exhibit IV
### DIVISONAL OPERATING BUDGET
### FISCAL YEAR 2020/21

### FINAL ALLOCATION

<table>
<thead>
<tr>
<th>Division</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
</tr>
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<tbody>
<tr>
<td><strong>PERSONNEL COSTS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries and Wages</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Tenure Track Faculty</td>
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<tr>
<td>Department Chairs</td>
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<td>Faculty Salary Pool</td>
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<td>Lecturers</td>
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<td>Release Time</td>
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<tr>
<td>Librarians - TT &amp; NTT</td>
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<td>11.4</td>
<td>$1,035,382</td>
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<tr>
<td>Management</td>
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<td>15.0</td>
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<tr>
<td>Non-Represented</td>
<td>$2,019,543</td>
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<tr>
<td>Represented Staff</td>
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<td>$5,668,948</td>
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<tr>
<td>Stipends Bonus Allowances</td>
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<td>$756</td>
</tr>
<tr>
<td>Student Assistants</td>
<td>$450,344</td>
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<td>$462,479</td>
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<td>Special Consultants</td>
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<td>$43,117</td>
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<tr>
<td>Other Non Benefitted</td>
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<td>3,000</td>
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<tr>
<td>Staff Salary Pool</td>
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<td>0.0</td>
<td>$72,331</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>$38,535,134</td>
<td>477.0</td>
<td>$38,863,752</td>
</tr>
<tr>
<td><strong>Benefits</strong></td>
<td>$20,843,743</td>
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<td>$21,170,784</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$59,378,876</td>
<td>60,034,535</td>
<td>655,659</td>
</tr>
<tr>
<td><strong>General Operating Expense</strong></td>
<td>$2,081,806</td>
<td>$2,091,888</td>
<td>$10,082</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$61,460,682</td>
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<td><strong>Revenue</strong></td>
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<tr>
<td>Application Fee</td>
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<tr>
<td>Cost Recovery</td>
<td>$(140,380)</td>
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<tr>
<td>CAT 4 Fees &amp; Fines</td>
<td>$(18,400)</td>
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<tr>
<td>Other Revenue</td>
<td>$(7,230)</td>
<td>(7,230)</td>
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<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>$(615,510)</td>
<td>$(566,010)</td>
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**Subtotal, Academic Affairs**

<table>
<thead>
<tr>
<th></th>
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<th>2020/21</th>
<th>Change</th>
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<tbody>
<tr>
<td></td>
<td>$60,845,172</td>
<td>$61,560,414</td>
<td>* $715,242</td>
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* Academic Advising transferred to Student Affairs in FY 2019-20.


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<tr>
<th>Personnel Costs</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and Wages</td>
<td></td>
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<tr>
<td>Management</td>
<td>$2,106,977</td>
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<td>Non-Represented</td>
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<td>Overtime</td>
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<td>Student Assistants</td>
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<td>Special Consultants</td>
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<tr>
<td>Shift Differential</td>
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<tr>
<td>Salary Pool</td>
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<td>0.0</td>
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<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>$18,417,191</td>
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<td>Benefits</td>
<td>$10,986,832</td>
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<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$29,404,023</td>
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<td><strong>GENERAL OPERATING EXPENSE</strong></td>
<td>$4,475,074</td>
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<td>$4,478,270</td>
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<td><strong>Subtotal, Expenses</strong></td>
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<td>$33,743,282</td>
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<td>Revenue</td>
<td></td>
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<tr>
<td>Cost Recovery 948</td>
<td>(1,163,475)</td>
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<td>(1,163,475)</td>
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<tr>
<td>Cost Recovery Auxiliaries</td>
<td>(2,086,472)</td>
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<tr>
<td>Cat 4 Fees &amp; fines</td>
<td>(129,876)</td>
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<td>F&amp;A Cost Recovery</td>
<td>(5,000)</td>
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<td>(5,000)</td>
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<tr>
<td>Other Revenue</td>
<td>(194,834)</td>
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<td>(194,834)</td>
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<td><strong>Subtotal, Revenue</strong></td>
<td>(3,579,657)</td>
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<td><strong>Subtotal, Business and Financial Affairs</strong></td>
<td>$30,299,440</td>
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<td>$30,163,625</td>
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</table>
## CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
### Exhibit IV
### DIVISIONAL OPERATING BUDGET
### FISCAL YEAR 2020/21

### Student Affairs

<table>
<thead>
<tr>
<th></th>
<th>2019/20 FINAL ALLOCATION</th>
<th>2020/21 CAMPUS BUDGET PLAN</th>
<th>CHANGE</th>
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<tbody>
<tr>
<td></td>
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<td>$</td>
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<td><strong>PERSONNEL COSTS</strong></td>
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<tr>
<td>Salaries and Wages</td>
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<tr>
<td>Management</td>
<td>611,628</td>
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<tr>
<td>Non-Represented</td>
<td>720,384</td>
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<td>Represented Staff</td>
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<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>4,265,784</td>
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<td>Benefits</td>
<td>2,259,679</td>
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<td>2,270,729</td>
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<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>6,525,463</td>
<td>73%</td>
<td>6,548,727</td>
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<tr>
<td>General Operating Expense</td>
<td>1,236,689</td>
<td>1,245,389</td>
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<td><strong>Subtotal, Expenses</strong></td>
<td>7,762,152</td>
<td>7,794,116</td>
<td>31,963</td>
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<tr>
<td>Revenue</td>
<td></td>
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<tr>
<td>Cost Recovery 948</td>
<td>(83,333)</td>
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<td>(83,333)</td>
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<tr>
<td>CAT 4 Fees &amp; Fines</td>
<td>(320,625)</td>
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<td>(320,625)</td>
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<tr>
<td>Other Revenue</td>
<td>(93,375)</td>
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<td><strong>Subtotal, Revenue</strong></td>
<td>(497,333)</td>
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<td>(497,333)</td>
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<tr>
<td><strong>Subtotal, Student Affairs</strong></td>
<td>$7,264,819</td>
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<td>$7,296,783</td>
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* FY 2019-20 Campus Budget Plan Includes Academic Advising.
<table>
<thead>
<tr>
<th></th>
<th>2019/20 FTE</th>
<th>2020/21 FTE</th>
<th>CHANGE</th>
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</thead>
<tbody>
<tr>
<td>Management</td>
<td>$667,944</td>
<td>$667,944</td>
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<tr>
<td>Non-Represented</td>
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<td>Stipends Bonuses Allowances</td>
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<td>0</td>
<td>0.0%</td>
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<td>Student Assistants</td>
<td>$85,311</td>
<td>$98,885</td>
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<td>Salary Pool</td>
<td>0</td>
<td>1,307</td>
<td>-100.0%</td>
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<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td><strong>$2,827,675</strong></td>
<td><strong>$2,861,926</strong></td>
<td><strong>34,251 (1.2%)</strong></td>
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<tr>
<td>BENEFITS</td>
<td>$1,638,527</td>
<td>$1,634,637</td>
<td>(3,890) (-0.2%)</td>
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<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td><strong>$4,466,202</strong></td>
<td><strong>$4,496,563</strong></td>
<td><strong>30,361 (0.7%)</strong></td>
</tr>
<tr>
<td>GENERAL OPERATING EXPENSE</td>
<td>$550,342</td>
<td>$535,461</td>
<td>(14,881) (-2.7%)</td>
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<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td><strong>$5,016,544</strong></td>
<td><strong>$5,032,024</strong></td>
<td><strong>15,480 (0.3%)</strong></td>
</tr>
<tr>
<td>REVENUE</td>
<td>0</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>0</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Subtotal, University Advancement</strong></td>
<td><strong>$5,016,544</strong></td>
<td><strong>$5,032,024</strong></td>
<td><strong>15,480 (0.3%)</strong></td>
</tr>
</tbody>
</table>
### CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
### Exhibit IV
### DIVISIONAL OPERATING BUDGET
### FISCAL YEAR 2020/21

#### FINAL ALLOCATION

<table>
<thead>
<tr>
<th></th>
<th>2019/20</th>
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<tr>
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<td>$</td>
<td>FTE</td>
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<td><strong>TUITION DISCOUNTING</strong></td>
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<td>Tuition Fee Discount (SUG)</td>
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<td>$ 9,600,000</td>
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<td><strong>Subtotal, Financial Aid</strong></td>
<td>$ 9,851,704</td>
<td>$ 9,800,004</td>
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<td><strong>UTILITIES</strong></td>
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<td>Electricity</td>
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<tr>
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<td>Sewage</td>
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<td>Trash</td>
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<td>Facility Fee - Reclaimed Water</td>
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<td>Other Operating Expenses</td>
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<td><strong>Subtotal, Utilities and General Operating</strong></td>
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<td>$ 2,381,000</td>
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<tr>
<td><strong>REVENUE</strong></td>
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<td></td>
<td></td>
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<tr>
<td>COST RECOVERY 948</td>
<td>($20,000)</td>
<td>($20,000)</td>
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<tr>
<td>COST RECOVERY AUXILIARIES</td>
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<td>($36,635)</td>
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<td>NON RESIDENT TUITION</td>
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<td>($151,000)</td>
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<tr>
<td><strong>Subtotal, Revenue</strong></td>
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<tr>
<td><strong>Risk Pool Premiums</strong></td>
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<tr>
<td>Liability Insurance</td>
<td>359,342</td>
<td>372,920</td>
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<td>Workers Compensation</td>
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<td>832,294</td>
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<td>Unemployment Compensation</td>
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<td>479,273</td>
<td>12,269</td>
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<td>Vehicle Insurance</td>
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<td><strong>Subtotal Risk Pool Premiums</strong></td>
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<td>$2,012,773</td>
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<td><strong>OTHER</strong></td>
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<tr>
<td>Legal</td>
<td>150,000</td>
<td>150,000</td>
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<tr>
<td>Benefit Pool</td>
<td>640,000</td>
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<td>80,000</td>
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<td>Compensation Pool</td>
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<td>0</td>
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<tr>
<td>Minimum Wage Increase</td>
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<tr>
<td><strong>Contingency Designated for FY 2019/20:</strong></td>
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<tr>
<td>- Strategic Initiatives</td>
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<td>- Division Contingency</td>
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<tr>
<td>- Benefit Contingency</td>
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<td>816,389</td>
<td>707,253</td>
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<tr>
<td>- Legal Contingency</td>
<td>150,000</td>
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<tr>
<td>- General Contingency</td>
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<tr>
<td>- Other</td>
<td>4,000,000</td>
<td>1,700,000</td>
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<td><strong>Subtotal, Other</strong></td>
<td>$9,563,136</td>
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<td>($4,712,747)</td>
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<tr>
<td><strong>Use of Reserves (one-time bridge)</strong></td>
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<td>($2,919,680)</td>
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<td><strong>Subtotal, Item Specific Operating Expense</strong></td>
<td>$13,718,113</td>
<td>$6,116,847</td>
<td>($7,601,266)</td>
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<tr>
<td><strong>Subtotal, Centrally Managed</strong></td>
<td>$23,569,817</td>
<td>$15,916,851</td>
<td>($7,652,966)</td>
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### Divisonal Operating Budget

**Fiscal Year 2020/21**

#### Personel Costs

<table>
<thead>
<tr>
<th>Category</th>
<th>2019/20 FTE</th>
<th>2020/21 FTE</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Salaries and Wages</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tenure Track Faculty</td>
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<td>$16,297,282</td>
<td>$264,000</td>
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<tr>
<td>Department Chairs</td>
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<td>Release Time</td>
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<td>Lecturers</td>
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<td>$5,277,893</td>
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<tr>
<td>Librarians - TTF and NTT</td>
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<td>Management</td>
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<td>Non-Represented</td>
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<td>Represented Staff</td>
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<td>Overtime</td>
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<td>Stipends Bonuses Allowances</td>
<td>$287,759</td>
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<td>Student Assistants</td>
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<tr>
<td>Special Consultants</td>
<td>$72,232</td>
<td>$49,384</td>
<td>$(22,848)</td>
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<tr>
<td>Shift Differential</td>
<td>$76,200</td>
<td>$76,200</td>
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<td>Salary Pools - All</td>
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<tr>
<td><strong>Total Salaries and Wages</strong></td>
<td>$65,207,769</td>
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<tr>
<td><strong>Benefits</strong></td>
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<td><strong>Total Personel Costs</strong></td>
<td>$101,456,922</td>
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#### General Operating Expense

<table>
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<tr>
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<th>2020/21</th>
<th>Change</th>
</tr>
</thead>
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<tr>
<td><strong>General Operating Expense</strong></td>
<td>$8,601,777</td>
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<td><strong>Financial Aid Grants, Loans &amp; JLD</strong></td>
<td>$9,851,704</td>
<td>$9,800,004</td>
<td>$(51,700)</td>
</tr>
<tr>
<td><strong>Item Specific Operating Expense</strong></td>
<td>$13,925,748</td>
<td>$9,244,162</td>
<td>$(4,681,586)</td>
</tr>
<tr>
<td><strong>Total General Operating</strong></td>
<td>$32,379,229</td>
<td>$27,653,040</td>
<td>$(4,726,188)</td>
</tr>
</tbody>
</table>

**Use of Reserves**

<table>
<thead>
<tr>
<th>Description</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Expenditures</strong></td>
<td>$133,836,151</td>
<td>$126,766,971</td>
<td>$(7,019,681)</td>
</tr>
</tbody>
</table>

#### Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>COST RECOVERY 948</strong></td>
<td>(1,407,188)</td>
<td>(1,407,188)</td>
<td>0</td>
</tr>
<tr>
<td><strong>COST RECOVERY AUXILIARIES</strong></td>
<td>(2,123,107)</td>
<td>(2,123,107)</td>
<td>0</td>
</tr>
<tr>
<td><strong>Non Resident Tuition</strong></td>
<td>(151,000)</td>
<td>(151,000)</td>
<td>0</td>
</tr>
<tr>
<td><strong>Application Fee</strong></td>
<td>(449,500)</td>
<td>(400,000)</td>
<td>49,500</td>
</tr>
<tr>
<td><strong>Cat 4 Fees &amp; Fines</strong></td>
<td>(468,901)</td>
<td>(468,901)</td>
<td>0</td>
</tr>
<tr>
<td><strong>F&amp;A COST RECOVERY</strong></td>
<td>(5,000)</td>
<td>(5,000)</td>
<td>0</td>
</tr>
<tr>
<td><strong>Other Revenue</strong></td>
<td>(295,439)</td>
<td>(295,439)</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>(4,900,135)</td>
<td>(4,850,635)</td>
<td>49,500</td>
</tr>
</tbody>
</table>

**Grand Total**

<table>
<thead>
<tr>
<th>Description</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>$128,936,016</td>
<td>$121,916,336</td>
<td>$(7,019,681)</td>
</tr>
</tbody>
</table>

**Summary**

- **Change**
  -Percent Change: 0.8%
### Category II Student Fees - GD915

#### Fiscal Year 2020/21

<table>
<thead>
<tr>
<th>EXPENSE</th>
<th>2019/20 FTE</th>
<th>2020/21 FTE</th>
<th>CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Salaries and Wages</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Non Represented</td>
<td>$125,630</td>
<td>$128,035</td>
<td>$2,405</td>
</tr>
<tr>
<td>Staff</td>
<td>$458,468</td>
<td>$441,840</td>
<td>$(16,628)</td>
</tr>
<tr>
<td>Salary Pool</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Student Assistants</td>
<td>40,000</td>
<td>24,415</td>
<td>$(15,585)</td>
</tr>
<tr>
<td>Other Non Benefitted</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>$624,098</td>
<td>$594,290</td>
<td>$(29,808)</td>
</tr>
<tr>
<td><strong>Fringe Benefits</strong></td>
<td>$295,685</td>
<td>$336,406</td>
<td>$40,721</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$919,783</td>
<td>$930,696</td>
<td>$10,913</td>
</tr>
<tr>
<td><strong>General Operating Expense</strong></td>
<td>$392,570</td>
<td>$455,360</td>
<td>$62,790</td>
</tr>
<tr>
<td>Contribution/(Use of) Reserves</td>
<td>$(65,353)</td>
<td>$(209,156)</td>
<td>$(143,803)</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$327,217</td>
<td>$246,204</td>
<td>$(81,013)</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Category II</td>
<td>$(1,247,000)</td>
<td>$(1,176,900)</td>
<td>70,100</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>$(1,247,000)</td>
<td>$(1,176,900)</td>
<td>70,100</td>
</tr>
<tr>
<td><strong>Total, Student Health Services Fee</strong></td>
<td>$</td>
<td>$(0)</td>
<td>$(0)</td>
</tr>
</tbody>
</table>

- **FTE** refers to Full-Time Equivalents.
### Category II Student Fees

#### Fiscal Year 2020/21

<table>
<thead>
<tr>
<th>Item</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
<th>%</th>
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</thead>
<tbody>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CO Overhead Charges</td>
<td>19,152</td>
<td>18,023</td>
<td>(1,129)</td>
<td>-5.9%</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>0</td>
<td>0</td>
<td>#DIV/0!</td>
<td></td>
</tr>
<tr>
<td>(Use of)/Contribution to Reserves</td>
<td>20,248</td>
<td>19,177</td>
<td>(1,071)</td>
<td>-5.3%</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>39,400</td>
<td>37,200</td>
<td>(2,200)</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Category II</td>
<td>(39,400)</td>
<td>(37,200)</td>
<td>2,200</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(39,400)</td>
<td>(37,200)</td>
<td>2,200</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Total, Student Health Facilities Fee</strong></td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

---

Note: The change for Other Expenses and (Use of)/Contribution to Reserves is calculated as `0 #DIV/0!` due to division by zero.
<table>
<thead>
<tr>
<th>2019/20</th>
<th>2020/21</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EXPENSE</strong></td>
<td></td>
</tr>
<tr>
<td>GENERAL OPERATING EXPENSE</td>
<td>$853,200</td>
</tr>
<tr>
<td>(Use of)/Contribution to Reserves</td>
<td>0</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>853,200</td>
</tr>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
</tr>
<tr>
<td>Category II</td>
<td>(853,200)</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(853,200)</td>
</tr>
<tr>
<td><strong>Total, MSFT Fee</strong></td>
<td>$ -</td>
</tr>
</tbody>
</table>
## Category II Student Fees
### Fiscal Year 2020/21

<table>
<thead>
<tr>
<th></th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Final Allocations</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Student Body Center Fee - DA001</td>
<td>2,126,500</td>
<td>2,006,856</td>
<td>119,644</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Campus Budget Plan</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Student Body Center Fee - DA001</td>
<td>2,126,500</td>
<td>2,006,856</td>
<td>119,644</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Change</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Student Body Center Fee - DA001</td>
<td>2,126,500</td>
<td>2,006,856</td>
<td>119,644</td>
<td>-5.6%</td>
</tr>
</tbody>
</table>

### Expense

<table>
<thead>
<tr>
<th></th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt Service</td>
<td>$942,149</td>
<td>$865,050</td>
<td>$(77,099)</td>
<td>-8.2%</td>
</tr>
<tr>
<td>Student Union Operations</td>
<td>$993,868</td>
<td>$944,110</td>
<td>$(49,758)</td>
<td>-5.0%</td>
</tr>
<tr>
<td>Chancellor's Office Overhead</td>
<td>$17,468</td>
<td>$18,712</td>
<td>$1,244</td>
<td>7.1%</td>
</tr>
<tr>
<td>(Use of)/Contribution to Reserves</td>
<td>$173,015</td>
<td>$178,984</td>
<td>$5,969</td>
<td>3.4%</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$2,126,500</td>
<td>$2,006,856</td>
<td>$(119,644)</td>
<td>-5.6%</td>
</tr>
</tbody>
</table>

### Revenue

<table>
<thead>
<tr>
<th></th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category II</td>
<td>$(2,126,500)</td>
<td>$(2,006,856)</td>
<td>119,644</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>$(2,126,500)</td>
<td>$(2,006,856)</td>
<td>119,644</td>
<td>-5.6%</td>
</tr>
</tbody>
</table>

Total, Student Body Center Fee | $ - | $ - | $ - | 0.0%
## CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
### Exhibit V
### CATEGORY II STUDENT FEES
### FISCAL YEAR 2020/21

<table>
<thead>
<tr>
<th></th>
<th>2019/20</th>
<th>2020/21</th>
<th>CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FINAL ALLOCATIONS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EXPENSE</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>GENERAL OPERATING EXPENSE</td>
<td>$787,600</td>
<td>$526,742</td>
<td>(260,858)</td>
</tr>
<tr>
<td>(Use of)/Contribution to Reserves</td>
<td>$216,558</td>
<td>$216,558</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$787,600</td>
<td>$743,300</td>
<td>(44,300)</td>
</tr>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Category II</td>
<td>(787,600)</td>
<td>(743,300)</td>
<td>44,300</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(787,600)</td>
<td>(743,300)</td>
<td>44,300</td>
</tr>
<tr>
<td><strong>Total, IRA Fee</strong></td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
</tr>
</tbody>
</table>

### Instructionally Related Activity Fee - TK910

<table>
<thead>
<tr>
<th></th>
<th>$787,600</th>
<th>$526,742</th>
<th>(260,858)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2020/21</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CHANGE</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>%</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fiscal Year 2020/21 CHANGE EXPENSE</td>
<td>$787,600</td>
<td>$526,742</td>
<td>(260,858)</td>
</tr>
<tr>
<td>(Use of)/Contribution to Reserves</td>
<td>$216,558</td>
<td>$216,558</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$787,600</td>
<td>$743,300</td>
<td>(44,300)</td>
</tr>
<tr>
<td><strong>REVENUE</strong></td>
<td>(787,600)</td>
<td>(743,300)</td>
<td>44,300</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(787,600)</td>
<td>(743,300)</td>
<td>44,300</td>
</tr>
<tr>
<td><strong>Total, IRA Fee</strong></td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
</tr>
</tbody>
</table>
## CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
### Exhibit V
### CATEGORY II STUDENT FEES
### FISCAL YEAR 2020/21

<table>
<thead>
<tr>
<th>Category II Student Fees</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CAMPUS BUDGET PLAN</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$</td>
<td>$</td>
<td>$</td>
<td>%</td>
</tr>
<tr>
<td><strong>FINALS ALLOCATIONS</strong></td>
<td>$</td>
<td>$</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td></td>
<td>FTE</td>
<td>FTE</td>
<td>CHANGE</td>
<td></td>
</tr>
<tr>
<td><strong>Recreation and Athletic Fee - TK920</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>SALARIES AND WAGES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non Represented</td>
<td>$87,888</td>
<td>$103,404</td>
<td>$15,516</td>
<td>17.7%</td>
</tr>
<tr>
<td>Represented Staff</td>
<td>244,740</td>
<td>244,744</td>
<td>4</td>
<td>0.0%</td>
</tr>
<tr>
<td>Salary Pool</td>
<td>211</td>
<td>0</td>
<td>(211)</td>
<td>-100.0%</td>
</tr>
<tr>
<td>Student Assistants</td>
<td>170,383</td>
<td>93,751</td>
<td>(76,632)</td>
<td>-45.0%</td>
</tr>
<tr>
<td>Other Non Benefitted</td>
<td>0</td>
<td>4,403</td>
<td>4,403</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>503,222</td>
<td>446,302</td>
<td>(56,920)</td>
<td>-11.3%</td>
</tr>
<tr>
<td><strong>BENEFITS</strong></td>
<td>212,448</td>
<td>196,861</td>
<td>(15,587)</td>
<td>-7.3%</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>715,670</td>
<td>643,163</td>
<td>(72,507)</td>
<td>-10.1%</td>
</tr>
<tr>
<td><strong>GENERAL OPERATING EXPENSE</strong></td>
<td>180,426</td>
<td>133,347</td>
<td>(47,079)</td>
<td>-26.1%</td>
</tr>
<tr>
<td><strong>(Use of)/Contribution to Reserves</strong></td>
<td>22,804</td>
<td>90,690</td>
<td>67,886</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>918,900</td>
<td>867,200</td>
<td>(51,700)</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Category II</strong></td>
<td>(918,900)</td>
<td>(867,200)</td>
<td>51,700</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(918,900)</td>
<td>(867,200)</td>
<td>51,700</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Total, Recreation and Athletic Fee</strong></td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
<td>0.0%</td>
</tr>
</tbody>
</table>
## Summary of Category II Student Fees for Fiscal Year 2020/21

<table>
<thead>
<tr>
<th>Category</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SALARIES AND WAGES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non Represented</td>
<td>$213,518</td>
<td>$231,439</td>
<td>$17,921</td>
</tr>
<tr>
<td>Represented Staff</td>
<td>$703,208</td>
<td>$686,584</td>
<td>$(16,624)</td>
</tr>
<tr>
<td>Salary Pool</td>
<td>$211</td>
<td>0</td>
<td>$(211)</td>
</tr>
<tr>
<td>Other Non Benefitted</td>
<td>$210,383</td>
<td>$122,569</td>
<td>$(87,814)</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>$1,127,320</td>
<td>$1,040,592</td>
<td>$(86,728)</td>
</tr>
<tr>
<td><strong>BENEFITS</strong></td>
<td>$508,133</td>
<td>$533,267</td>
<td>$25,134</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$1,635,453</td>
<td>$1,573,859</td>
<td>$(61,594)</td>
</tr>
<tr>
<td><strong>GENERAL OPERATING EXPENSE</strong></td>
<td>$4,186,433</td>
<td>$4,061,344</td>
<td>$(125,089)</td>
</tr>
<tr>
<td>(Use of)/Contribution to Reserves</td>
<td>$150,714</td>
<td>$1,453</td>
<td>$(149,261)</td>
</tr>
<tr>
<td><strong>Subtotal, OEE</strong></td>
<td>$5,972,600</td>
<td>$5,636,656</td>
<td>$(335,944)</td>
</tr>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Category II</td>
<td>$(5,972,600)</td>
<td>$(5,636,656)</td>
<td>335,944</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>$(5,972,600)</td>
<td>$(5,636,656)</td>
<td>335,944</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td>$-</td>
<td>$(0)</td>
<td>$(0)</td>
</tr>
</tbody>
</table>

*All values in dollars.*
<table>
<thead>
<tr>
<th></th>
<th>2019/20</th>
<th>2020/21</th>
<th>CHANGE</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PERSONNEL COSTS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General Operating Expense</td>
<td>$256,105</td>
<td>$492,105</td>
<td>$236,000</td>
<td>92.1%</td>
</tr>
<tr>
<td>Contractual Services - Payroll</td>
<td>$728,395</td>
<td>$528,777</td>
<td>$(199,618)</td>
<td>-27.4%</td>
</tr>
<tr>
<td>Contribution to / (Use of fund balance)</td>
<td>0</td>
<td>$(91,782)</td>
<td>$(91,782)</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>984,500</td>
<td>929,100</td>
<td>$(55,400)</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Associated Student Fee</td>
<td>(984,500)</td>
<td>(929,100)</td>
<td>55,400</td>
<td>-5.6%</td>
</tr>
<tr>
<td>Other Operating Revenue</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(984,500)</td>
<td>(929,100)</td>
<td>55,400</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Total, Associated Students, Inc.</strong></td>
<td>$-</td>
<td>$-</td>
<td>$-</td>
<td>-</td>
</tr>
</tbody>
</table>

CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
Exhibit VI
AUXILIARY ORGANIZATION BUDGET
FISCAL YEAR 2020/21
<table>
<thead>
<tr>
<th></th>
<th>FINAL ALLOCATIONS</th>
<th>CAMPUS BUDGET PLAN</th>
<th>CHANGE</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2019/20</td>
<td>2020/21</td>
<td></td>
<td>%</td>
</tr>
<tr>
<td>GENERAL OPERATING EXPENSE</td>
<td>$ 1,933,625</td>
<td>$ 2,194,241</td>
<td>$ 260,616</td>
<td>13.5%</td>
</tr>
<tr>
<td>Contribution to / (Use of fund balance)</td>
<td>$ 820,445</td>
<td>$(1,066,939)</td>
<td>$(1,887,384)</td>
<td>-230.0%</td>
</tr>
<tr>
<td>Subtotal, Expenses</td>
<td>$ 2,754,070</td>
<td>$ 1,127,302</td>
<td>$(1,626,768)</td>
<td>-59.1%</td>
</tr>
<tr>
<td>REVENUE</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private Contributions - Non Capital</td>
<td>(1,847,907)</td>
<td>(1,971,528)</td>
<td>(123,621)</td>
<td>6.7%</td>
</tr>
<tr>
<td>Investment Earnings</td>
<td>(805,020)</td>
<td>863,383</td>
<td>1,668,903</td>
<td>-207.3%</td>
</tr>
<tr>
<td>Other Non-Operating Revenue</td>
<td>(101,143)</td>
<td>(19,657)</td>
<td>81,486</td>
<td>-80.6%</td>
</tr>
<tr>
<td>Subtotal, Revenue</td>
<td>(2,754,070)</td>
<td>(1,127,302)</td>
<td>1,626,768</td>
<td>-59.1%</td>
</tr>
<tr>
<td>Total, CSUCI Foundation</td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
<td></td>
</tr>
<tr>
<td>Personnel Costs</td>
<td>2019/20</td>
<td>2020/21</td>
<td>Change</td>
<td></td>
</tr>
<tr>
<td>-----------------</td>
<td>---------</td>
<td>---------</td>
<td>--------</td>
<td></td>
</tr>
<tr>
<td><strong>Salaries and Wages</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>$898,319</td>
<td>$653,524</td>
<td>$(244,795)</td>
<td>-27.3%</td>
</tr>
<tr>
<td>Staff</td>
<td>1,567,271</td>
<td>523,779</td>
<td>(1,043,492)</td>
<td>-66.6%</td>
</tr>
<tr>
<td>Student Assistants</td>
<td>577,172</td>
<td>534,620</td>
<td>42,552</td>
<td>-7.4%</td>
</tr>
<tr>
<td>Comp Pool</td>
<td>7,583</td>
<td>10,926</td>
<td>3,343</td>
<td>44.1%</td>
</tr>
<tr>
<td>Overtime</td>
<td>31,200</td>
<td>0</td>
<td>(31,200)</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>3,081,545</td>
<td>1,722,849</td>
<td>(1,358,696)</td>
<td>-44.1%</td>
</tr>
<tr>
<td><strong>Benefits</strong></td>
<td>1,195,716</td>
<td>418,247</td>
<td>(777,469)</td>
<td>-65.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>4,277,261</td>
<td>2,141,096</td>
<td>(2,136,165)</td>
<td>-49.9%</td>
</tr>
<tr>
<td><strong>General Operating Expense</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Debt Service</td>
<td>664,000</td>
<td>0</td>
<td>(664,000)</td>
<td>-100.0%</td>
</tr>
<tr>
<td>Contribution to / (Use of fund balance)</td>
<td>308,649</td>
<td>0</td>
<td>(308,649)</td>
<td>-100.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>10,632,401</td>
<td>3,173,649</td>
<td>(7,458,752)</td>
<td>-70.2%</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>0</td>
<td>(328,286)</td>
<td>(328,286)</td>
<td></td>
</tr>
<tr>
<td>Commuter Plan</td>
<td>(36,808)</td>
<td>0</td>
<td>36,808</td>
<td>-100.0%</td>
</tr>
<tr>
<td>Flex Cash</td>
<td>(617,597)</td>
<td>0</td>
<td>617,597</td>
<td>-100.0%</td>
</tr>
<tr>
<td>Missed Meals</td>
<td>(1,191,418)</td>
<td>0</td>
<td>1,191,418</td>
<td>-100.0%</td>
</tr>
<tr>
<td>OneCard Sales</td>
<td>(58,835)</td>
<td>(2,400)</td>
<td>56,435</td>
<td>-95.9%</td>
</tr>
<tr>
<td>Catering</td>
<td>(1,199,100)</td>
<td>(589,540)</td>
<td>609,560</td>
<td>-50.8%</td>
</tr>
<tr>
<td>Meal Plans</td>
<td>(3,054,499)</td>
<td>(798,106)</td>
<td>2,256,393</td>
<td>-73.9%</td>
</tr>
<tr>
<td>Food Service Sales</td>
<td>(2,064,241)</td>
<td>(8,200)</td>
<td>2,056,041</td>
<td>-99.6%</td>
</tr>
<tr>
<td>Cost Recovery - Payroll / HR</td>
<td>(1,263,884)</td>
<td>(1,270,476)</td>
<td>(6,592)</td>
<td>0.5%</td>
</tr>
<tr>
<td>Management Fee</td>
<td>(698,378)</td>
<td>(176,641)</td>
<td>521,737</td>
<td>-74.7%</td>
</tr>
<tr>
<td>Auxiliary Services Program Fees</td>
<td>(447,641)</td>
<td>0</td>
<td>447,641</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(10,632,401)</td>
<td>(3,173,649)</td>
<td>7,458,752</td>
<td>-70.2%</td>
</tr>
</tbody>
</table>

Total, University Auxiliary Services $- $0 $0 $0
<table>
<thead>
<tr>
<th>CSUCI Site Authority</th>
<th>2019/20</th>
<th>2020/21</th>
<th>CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>GENERAL OPERATING EXPENSE</td>
<td>$11,481,263</td>
<td>$12,976,407</td>
<td>$1,495,144</td>
</tr>
<tr>
<td>Contribution to / (Use of fund balance)</td>
<td>639,195</td>
<td>756,842</td>
<td>117,647</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$12,120,458</td>
<td>$13,733,249</td>
<td>$1,612,791</td>
</tr>
<tr>
<td>REVENUE</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ground Lease Payments</td>
<td>(651,084)</td>
<td>(765,360)</td>
<td>(114,276)</td>
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<tr>
<td>Home Sales</td>
<td>(60,000)</td>
<td>(60,000)</td>
<td>0</td>
</tr>
<tr>
<td>CI Power</td>
<td>(2,589,474)</td>
<td>(4,094,896)</td>
<td>(1,505,422)</td>
</tr>
<tr>
<td>Special Tax Increment</td>
<td>(758,910)</td>
<td>(787,843)</td>
<td>(28,933)</td>
</tr>
<tr>
<td>Property Tax Increment</td>
<td>(1,787,054)</td>
<td>(1,834,685)</td>
<td>(47,631)</td>
</tr>
<tr>
<td>Sales Tax Increment</td>
<td>(37,396)</td>
<td>(34,768)</td>
<td>2,628</td>
</tr>
<tr>
<td>Cost Recovery</td>
<td>(357,578)</td>
<td>(245,706)</td>
<td>111,872</td>
</tr>
<tr>
<td>Debt Service - Library (CO)</td>
<td>(4,081,638)</td>
<td>(3,856,375)</td>
<td>225,263</td>
</tr>
<tr>
<td>Common Area Fees</td>
<td>(1,797,324)</td>
<td>(2,053,616)</td>
<td>(256,292)</td>
</tr>
<tr>
<td>32 Acres</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(12,120,458)</td>
<td>(13,733,249)</td>
<td>(1,612,791)</td>
</tr>
<tr>
<td><strong>Total, Site Authority</strong></td>
<td>0</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
### PERSONNEL COSTS

#### SALARIES AND WAGES

<table>
<thead>
<tr>
<th>Category</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management</td>
<td>$898,319</td>
<td>$653,524</td>
<td>$244,795</td>
<td>-27.3%</td>
</tr>
<tr>
<td>Staff</td>
<td>$1,567,271</td>
<td>$523,779</td>
<td>$(1,043,492)</td>
<td>-66.6%</td>
</tr>
<tr>
<td>Salary Pool</td>
<td>$7,583</td>
<td>$10,926</td>
<td>$3,343</td>
<td>44.1%</td>
</tr>
<tr>
<td>Student Assistants</td>
<td>$577,172</td>
<td>$534,620</td>
<td>$(42,552)</td>
<td>-7.4%</td>
</tr>
<tr>
<td>Overtime</td>
<td>$31,200</td>
<td>0</td>
<td>$31,200</td>
<td>100.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>$3,081,545</td>
<td>$1,722,849</td>
<td>$(1,358,696)</td>
<td>-44.1%</td>
</tr>
<tr>
<td>Benefits</td>
<td>$1,195,716</td>
<td>$418,247</td>
<td>$(777,469)</td>
<td>-65.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$4,277,261</td>
<td>$2,141,096</td>
<td>$(2,136,165)</td>
<td>-49.9%</td>
</tr>
</tbody>
</table>

#### GENERAL OPERATING EXPENSE

<table>
<thead>
<tr>
<th>Category</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt Service</td>
<td>$19,053,484</td>
<td>$16,695,306</td>
<td>$(2,358,178)</td>
<td>-12.4%</td>
</tr>
<tr>
<td>Contractual Services - Payroll</td>
<td>$664,000</td>
<td>0</td>
<td>$(664,000)</td>
<td>-100.0%</td>
</tr>
<tr>
<td>Contribution to / (Use of fund balance)</td>
<td>$728,395</td>
<td>$528,777</td>
<td>$(299,618)</td>
<td>100.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$22,214,168</td>
<td>$16,822,204</td>
<td>$(5,391,964)</td>
<td>-24.3%</td>
</tr>
</tbody>
</table>

#### REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associated Students, Inc.</td>
<td>$(984,500)</td>
<td>$(929,100)</td>
<td>$55,400</td>
<td>-5.6%</td>
</tr>
<tr>
<td>University Auxiliary Services</td>
<td>$(10,632,401)</td>
<td>$(3,173,649)</td>
<td>7,458,752</td>
<td>-70.2%</td>
</tr>
<tr>
<td>CSUCI Foundation</td>
<td>$(2,754,070)</td>
<td>$(1,127,302)</td>
<td>1,626,768</td>
<td>-59.1%</td>
</tr>
<tr>
<td>CSUCI Site Authority</td>
<td>$(12,120,458)</td>
<td>$(13,733,249)</td>
<td>$(1,612,791)</td>
<td>13.3%</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>$(26,491,429)</td>
<td>$(18,963,300)</td>
<td>7,528,129</td>
<td>-28.4%</td>
</tr>
</tbody>
</table>

| **Grand Total**                 | $-       | $0      | $0      | 0          |
### California State University Channel Islands

**Exhibit VII**

**Auxiliary Enterprise Budget**

**Fiscal Year 2020/21**

<table>
<thead>
<tr>
<th></th>
<th>2019/20 Final Allocation</th>
<th>2020/21 Campus Budget Plan</th>
<th>Change</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Personnel Costs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Salaries and Wages</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>$137,868</td>
<td>$124,081</td>
<td>-13,787</td>
<td>-10.0%</td>
</tr>
<tr>
<td>Non Represented</td>
<td>$263,172</td>
<td>$174,636</td>
<td>-88,536</td>
<td>-33.6%</td>
</tr>
<tr>
<td>Represented Staff</td>
<td>$839,900</td>
<td>$504,310</td>
<td>-335,590</td>
<td>-40.0%</td>
</tr>
<tr>
<td>Overtime</td>
<td>$51,400</td>
<td>$10,000</td>
<td>-41,400</td>
<td>-80.5%</td>
</tr>
<tr>
<td>Salary Other</td>
<td>$36,650</td>
<td>$5,000</td>
<td>-31,650</td>
<td>-86.4%</td>
</tr>
<tr>
<td>Student Assistants</td>
<td>$796,243</td>
<td>$162,352</td>
<td>-633,891</td>
<td>-79.6%</td>
</tr>
<tr>
<td>Stipends Bonuses Allowances</td>
<td>$8,400</td>
<td>$0</td>
<td>-8,400</td>
<td>-100.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>$2,133,633</td>
<td>$980,379</td>
<td>-1,153,254</td>
<td>-54.1%</td>
</tr>
<tr>
<td><strong>Benefits</strong></td>
<td>$766,981</td>
<td>$593,671</td>
<td>-173,310</td>
<td>-22.6%</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$2,900,614</td>
<td>$1,574,050</td>
<td>-1,326,564</td>
<td>-45.7%</td>
</tr>
<tr>
<td><strong>General Operating Expenses</strong></td>
<td>$5,371,702</td>
<td>$3,631,434</td>
<td>-1,740,268</td>
<td>-32.4%</td>
</tr>
<tr>
<td>Debt Service</td>
<td>$6,591,777</td>
<td>$6,605,583</td>
<td>$1,806</td>
<td>0.2%</td>
</tr>
<tr>
<td>Contributions / (Use of) Fund Balance</td>
<td>$2,753,087</td>
<td>$(8,433,573)</td>
<td>$11,186,660</td>
<td>-406.3%</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$17,617,180</td>
<td>$3,377,494</td>
<td>$(14,239,686)</td>
<td>-80.8%</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Housing Rent</td>
<td>$(16,576,618)</td>
<td>$(2,906,831)</td>
<td>$13,669,787</td>
<td>-82.5%</td>
</tr>
<tr>
<td>Housing Revenue Other</td>
<td>$(141,326)</td>
<td>$(70,663)</td>
<td>$70,663</td>
<td>-50.0%</td>
</tr>
<tr>
<td>Conferencing</td>
<td>$(644,236)</td>
<td>$(150,000)</td>
<td>$494,236</td>
<td>-76.7%</td>
</tr>
<tr>
<td>Other</td>
<td>$(255,000)</td>
<td>$(250,000)</td>
<td>$5,000</td>
<td>-2.0%</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>$(17,617,180)</td>
<td>$(3,377,494)</td>
<td>$14,239,686</td>
<td>-80.8%</td>
</tr>
<tr>
<td><strong>Total, Housing &amp; Residential Education</strong></td>
<td>$0</td>
<td>$0</td>
<td>0</td>
<td>-</td>
</tr>
</tbody>
</table>

**Change**

**2020/21** - **2019/20**
**Transportation & Parking Services**

<table>
<thead>
<tr>
<th></th>
<th>2019/20 FINAL ALLOCATION</th>
<th>2020/21 CAMPUS BUDGET PLAN</th>
<th>CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FISCAL YEAR 2020/21</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PERSONNEL COSTS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>SALARIES AND WAGES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non Represented</td>
<td>$85,883</td>
<td>$85,883</td>
<td>- $0.0</td>
</tr>
<tr>
<td>Represented Staff</td>
<td>453,780</td>
<td>383,172</td>
<td>(70,608)</td>
</tr>
<tr>
<td>Salary Pool</td>
<td>1,344</td>
<td>0</td>
<td>(1,344)</td>
</tr>
<tr>
<td>Sup Staff Stipends &amp; Bonus Allow</td>
<td>6,336</td>
<td>6,336</td>
<td>- $0.0</td>
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<tr>
<td>Shift Differential</td>
<td>9,996</td>
<td>10,000</td>
<td>4</td>
</tr>
<tr>
<td>Overtime</td>
<td>24,996</td>
<td>20,000</td>
<td>(4,996)</td>
</tr>
<tr>
<td>Student Assistants</td>
<td>154,342</td>
<td>74,000</td>
<td>(80,342)</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>$736,677</td>
<td>$579,391</td>
<td>(157,286)</td>
</tr>
<tr>
<td><strong>BENEFITS</strong></td>
<td>355,763</td>
<td>309,784</td>
<td>(45,979)</td>
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<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$1,092,440</td>
<td>$889,175</td>
<td>(203,265)</td>
</tr>
<tr>
<td><strong>GENERAL OPERATING EXPENSE</strong></td>
<td>998,690</td>
<td>$425,344</td>
<td>(573,346)</td>
</tr>
<tr>
<td>Debt Service</td>
<td>181,980</td>
<td>178,789</td>
<td>(3,191)</td>
</tr>
<tr>
<td>Contributions / (Use of) Fund Balance</td>
<td>74,404</td>
<td>(1,148,678)</td>
<td>(1,223,082)</td>
</tr>
<tr>
<td><strong>Subtotal, Expenses</strong></td>
<td>$2,347,514</td>
<td>$344,630</td>
<td>(2,002,884)</td>
</tr>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Parking Fines</td>
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<td>0</td>
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<tr>
<td>Parking Fees</td>
<td>(2,297,522)</td>
<td>(344,630)</td>
<td>1,952,892</td>
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<tr>
<td>Other</td>
<td>(49,992)</td>
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<td>49,992</td>
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<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>(2,347,514)</td>
<td>(344,630)</td>
<td>2,002,884</td>
</tr>
<tr>
<td><strong>Total, Parking &amp; Transportation</strong></td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
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</table>

**Change: 0.0%**
## Personnel Costs

### Salaries and Wages

<table>
<thead>
<tr>
<th></th>
<th>2019/20 Final Allocation</th>
<th>2020/21 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Extended Education Faculty</td>
<td>$2,768,286</td>
<td>$2,252,462</td>
<td>$(515,824) $-18.6%</td>
</tr>
<tr>
<td>Management</td>
<td>164,808</td>
<td>189,396</td>
<td>24,588 $14.9%</td>
</tr>
<tr>
<td>Non Represented</td>
<td>382,104</td>
<td>374,953</td>
<td>$(7,151) $-1.9%</td>
</tr>
<tr>
<td>Represented Staff</td>
<td>1,044,490</td>
<td>876,774</td>
<td>$(167,716) $-16.1%</td>
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<tr>
<td>Student Assistant</td>
<td>60,000</td>
<td>55,040</td>
<td>$(4,960) $-8.3%</td>
</tr>
<tr>
<td>Special Consultants</td>
<td>61,800</td>
<td>59,680</td>
<td>$(2,120) $-3.4%</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td><strong>$4,481,488</strong></td>
<td><strong>$3,808,305</strong></td>
<td><strong>$(673,183) $-15.0%</strong></td>
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<td>Benefits</td>
<td>988,527</td>
<td>1,143,974</td>
<td>155,447 $15.7%</td>
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<td><strong>Subtotal, Personnel Costs</strong></td>
<td><strong>$5,470,015</strong></td>
<td><strong>$4,952,279</strong></td>
<td><strong>$(517,736) $-9.5%</strong></td>
</tr>
</tbody>
</table>

### General Operating Expenses

<table>
<thead>
<tr>
<th></th>
<th>2019/20 Final Allocation</th>
<th>2020/21 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Student Fees</td>
<td>$(7,490,582)</td>
<td>$(7,157,484)</td>
<td>333,098 $-4.4%</td>
</tr>
<tr>
<td>Other Endowment</td>
<td>$(321,040)</td>
<td>$(217,966)</td>
<td>103,074 $-32.1%</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td><strong>$(7,811,622)</strong></td>
<td><strong>$(7,375,450)</strong></td>
<td><strong>$436,172 $-5.6%</strong></td>
</tr>
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</table>

### Total, Extended University Operations

<table>
<thead>
<tr>
<th></th>
<th>2019/20 Final Allocation</th>
<th>2020/21 Campus Budget Plan</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td><strong>Total, Extended University Operations</strong></td>
<td><strong>$0</strong></td>
<td><strong>$0</strong></td>
<td><strong>$0 0.0%</strong></td>
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</tbody>
</table>
### Summary

#### Personnel Costs

<table>
<thead>
<tr>
<th>Category</th>
<th>2019/20</th>
<th>2020/21</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Salaries and Wages</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Extended Education Faculty</td>
<td>$2,768,286</td>
<td>$2,252,462</td>
<td>($515,824)</td>
</tr>
<tr>
<td>Management</td>
<td>302,676</td>
<td>313,477</td>
<td>10,801</td>
</tr>
<tr>
<td>Non Represented</td>
<td>731,159</td>
<td>635,472</td>
<td>(95,687)</td>
</tr>
<tr>
<td>Represented Staff</td>
<td>2,338,170</td>
<td>1,764,256</td>
<td>(573,914)</td>
</tr>
<tr>
<td>Overtime</td>
<td>76,396</td>
<td>30,000</td>
<td>(46,396)</td>
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<tr>
<td>Student Assistant</td>
<td>1,010,585</td>
<td>291,392</td>
<td>(719,193)</td>
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<tr>
<td>Shift Differential</td>
<td>9,996</td>
<td>10,000</td>
<td>300,000</td>
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<tr>
<td>Bonuses Stipends Allowances</td>
<td>14,736</td>
<td>6,336</td>
<td>(8,400)</td>
</tr>
<tr>
<td>Salary Other</td>
<td>37,994</td>
<td>5,000</td>
<td>(32,994)</td>
</tr>
<tr>
<td>Special Consultants</td>
<td>61,800</td>
<td>59,680</td>
<td>(2,120)</td>
</tr>
<tr>
<td><strong>Subtotal, Salaries and Wages</strong></td>
<td>$7,351,798</td>
<td>$5,368,075</td>
<td>($1,983,723)</td>
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<tr>
<td><strong>Benefits</strong></td>
<td>2,111,271</td>
<td>2,047,429</td>
<td>(63,842)</td>
</tr>
<tr>
<td><strong>Subtotal, Personnel Costs</strong></td>
<td>$9,463,069</td>
<td>$7,415,504</td>
<td>($2,047,565)</td>
</tr>
<tr>
<td><strong>General Operating Expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Debt Service</td>
<td>6,773,757</td>
<td>6,784,372</td>
<td>10,615</td>
</tr>
<tr>
<td>Contributions / (Use of) Fund Balance</td>
<td>2,748,656</td>
<td>(9,364,429)</td>
<td>(12,113,085)</td>
</tr>
<tr>
<td><strong>Total, Expenses</strong></td>
<td>$27,776,316</td>
<td>$11,097,574</td>
<td>($16,678,742)</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Housing Fees</td>
<td>(17,617,180)</td>
<td>(3,377,494)</td>
<td>14,239,686</td>
</tr>
<tr>
<td>Parking Fees</td>
<td>(2,347,514)</td>
<td>(344,630)</td>
<td>2,002,884</td>
</tr>
<tr>
<td>Extended Education Fees</td>
<td>(7,811,622)</td>
<td>(7,375,450)</td>
<td>436,172</td>
</tr>
<tr>
<td><strong>Subtotal, Revenue</strong></td>
<td>($27,776,316)</td>
<td>($11,097,574)</td>
<td>16,678,742</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td>$ -</td>
<td>$ (0)</td>
<td>$ (0)</td>
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</tbody>
</table>
### CSU Operating Revenue

<table>
<thead>
<tr>
<th>Category</th>
<th>2019/20 Allocations $</th>
<th>2020/21 Budget Plan $</th>
<th>Change $</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Appropriations</td>
<td>90,574,610</td>
<td>85,473,000</td>
<td>(5,101,610)</td>
<td>-5.6%</td>
</tr>
<tr>
<td>Category I Fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CO Resident Tuition Fees</td>
<td>38,361,408</td>
<td>36,443,338</td>
<td>(1,918,070)</td>
<td>-5.0%</td>
</tr>
<tr>
<td>Non Resident Tuition Fees</td>
<td>151,000</td>
<td>151,000</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Application Fee</td>
<td>449,500</td>
<td>400,000</td>
<td>(49,500)</td>
<td>-11.0%</td>
</tr>
<tr>
<td>Category IV Fees (State Support)</td>
<td>468,904</td>
<td>468,904</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Cost Recovery</td>
<td>3,536,637</td>
<td>3,536,637</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Other</td>
<td>294,092</td>
<td>294,092</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Sub-total Operating Revenue</strong></td>
<td>43,261,541</td>
<td>41,293,971</td>
<td>(1,967,570)</td>
<td>-4.5%</td>
</tr>
<tr>
<td><strong>Other Designated Fees</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Category II Fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Health Services Fee</td>
<td>1,247,000</td>
<td>1,176,900</td>
<td>(70,100)</td>
<td>-5.6%</td>
</tr>
<tr>
<td>Health Facility Fee</td>
<td>39,400</td>
<td>37,200</td>
<td>(2,200)</td>
<td>-5.6%</td>
</tr>
<tr>
<td>Materials, Services, Facilities, &amp; Technology Fee</td>
<td>853,200</td>
<td>805,200</td>
<td>(48,000)</td>
<td>-5.6%</td>
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<tr>
<td>Student Body Center Fee</td>
<td>2,126,500</td>
<td>2,006,856</td>
<td>(119,644)</td>
<td>-5.6%</td>
</tr>
<tr>
<td>Instructional Related Activities Fee</td>
<td>787,600</td>
<td>743,300</td>
<td>(44,300)</td>
<td>-5.6%</td>
</tr>
<tr>
<td>Recreation and Athletics Fee</td>
<td>918,900</td>
<td>867,200</td>
<td>(51,700)</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Sub-total Other Designated Fees</strong></td>
<td>5,972,600</td>
<td>5,636,656</td>
<td>(335,944)</td>
<td>-5.6%</td>
</tr>
<tr>
<td><strong>Total CSU Operating Revenue</strong></td>
<td>139,808,751</td>
<td>132,403,627</td>
<td>(7,405,124)</td>
<td>-5.3%</td>
</tr>
</tbody>
</table>

### Operating Revenue 2020/21

- State Appropriations: 69%
- Tuition: 30%
- Category IV Fees (State Support): 1%

### DESIGNATED FEES 2020/21

- Health Services Fee: 21%
- Student Body Center Fee: 36%
- Recreational and Athletics Fee: 15%
- Instructional Related Activities Fee: 13%
- Materials Services & Facilities Fee: 14%
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
Chart I
FTE AND HEADCOUNT ENROLLMENT
FISCAL YEAR 2020/21

<table>
<thead>
<tr>
<th>Budget Year</th>
<th>FTE Budget</th>
<th>FTE Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010/11</td>
<td>2,957</td>
<td>3,248</td>
<td>291</td>
</tr>
<tr>
<td>2011/12</td>
<td>3,250</td>
<td>3,576</td>
<td>326</td>
</tr>
<tr>
<td>2012/13</td>
<td>4,000</td>
<td>4,147</td>
<td>147</td>
</tr>
<tr>
<td>2013/14</td>
<td>4,400</td>
<td>4,477</td>
<td>77</td>
</tr>
<tr>
<td>2014/15</td>
<td>5,000</td>
<td>5,040</td>
<td>40</td>
</tr>
<tr>
<td>2015/16</td>
<td>5,500</td>
<td>5,359</td>
<td>-141</td>
</tr>
<tr>
<td>2016/17</td>
<td>5,589</td>
<td>5,715</td>
<td>126</td>
</tr>
<tr>
<td>2017/18</td>
<td>5,789</td>
<td>6,025</td>
<td>236</td>
</tr>
<tr>
<td>2018/19</td>
<td>5,789</td>
<td>6,144</td>
<td>355</td>
</tr>
<tr>
<td>2019/20</td>
<td>6,135</td>
<td>6,185</td>
<td>50</td>
</tr>
<tr>
<td>2020/21</td>
<td>5,828</td>
<td>5,828</td>
<td>0</td>
</tr>
</tbody>
</table>

* Projected

<table>
<thead>
<tr>
<th>Headcount Year</th>
<th>Headcount Budget</th>
<th>Headcount Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010/11</td>
<td>3,313</td>
<td>3,761</td>
<td>448</td>
</tr>
<tr>
<td>2011/12</td>
<td>3,696</td>
<td>4,129</td>
<td>433</td>
</tr>
<tr>
<td>2012/13</td>
<td>4,583</td>
<td>4,458</td>
<td>-125</td>
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<tr>
<td>2013/14</td>
<td>5,047</td>
<td>5,080</td>
<td>33</td>
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<tr>
<td>2014/15</td>
<td>5,655</td>
<td>5,715</td>
<td>60</td>
</tr>
<tr>
<td>2015/16</td>
<td>6,394</td>
<td>6,092</td>
<td>-302</td>
</tr>
<tr>
<td>2016/17</td>
<td>6,491</td>
<td>6,510</td>
<td>19</td>
</tr>
<tr>
<td>2017/18</td>
<td>6,630</td>
<td>6,886</td>
<td>256</td>
</tr>
<tr>
<td>2018/19</td>
<td>6,630</td>
<td>6,929</td>
<td>299</td>
</tr>
<tr>
<td>2019/20</td>
<td>6,778</td>
<td>6,924</td>
<td>146</td>
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<tr>
<td>2020/21</td>
<td>6,474</td>
<td>6,474</td>
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</tbody>
</table>

* Projected
### Chart II
**SPRING to FALL FTE RESIDENT**
(Undergraduate and Postbaccalaureate)
FISCAL YEAR 2020/21

<table>
<thead>
<tr>
<th>Year</th>
<th>Fall FTE</th>
<th>Spring FTE</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010/11</td>
<td>3,262</td>
<td>3,233</td>
<td>0.991</td>
</tr>
<tr>
<td>2011/12</td>
<td>3,585</td>
<td>3,567</td>
<td>0.995</td>
</tr>
<tr>
<td>2012/13</td>
<td>4,315</td>
<td>3,979</td>
<td>0.922</td>
</tr>
<tr>
<td>2013/14</td>
<td>4,569</td>
<td>4,384</td>
<td>0.960</td>
</tr>
<tr>
<td>2014/15</td>
<td>5,176</td>
<td>4,869</td>
<td>0.941</td>
</tr>
<tr>
<td>2015/16</td>
<td>5,449</td>
<td>5,242</td>
<td>0.962</td>
</tr>
<tr>
<td>2016/17</td>
<td>5,818</td>
<td>5,592</td>
<td>0.961</td>
</tr>
<tr>
<td>2017/18</td>
<td>6,186</td>
<td>5,842</td>
<td>0.944</td>
</tr>
<tr>
<td>2018/19</td>
<td>6,277</td>
<td>5,988</td>
<td>0.954</td>
</tr>
<tr>
<td>2019/20</td>
<td>6,406</td>
<td>5,965</td>
<td>0.931</td>
</tr>
<tr>
<td>2020/21</td>
<td>5,828</td>
<td>5,497</td>
<td>0.943</td>
</tr>
</tbody>
</table>

* Projected based on 3-yr rolling average

The ratio of Spring FTE to Fall FTE is used to assist with the projection of annualized FTE. Once Fall FTE is determined Spring FTE can be estimated. Coupling this estimate with the FTE/Headcount ratio in the previous chart allows for estimating annual fee revenue collections.
CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS

Chart III
STUDENT TUITION AND FEES
FISCAL YEAR 2020/21

State Tuition Fees
(Full-Time Undergraduates Only)

Campus Based Fees
(Full-Time Undergraduates Only)

Total Fees
(Full-Time Undergraduates Only)

<table>
<thead>
<tr>
<th>Fees by Unit Load</th>
<th>TUITION &lt;= 6.0</th>
<th>MANDATORY FEES &lt;= 6.0</th>
<th>TOTAL FEES &lt;= 6.0</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010/11</td>
<td>$2,514</td>
<td>$740</td>
<td>$3,254</td>
</tr>
<tr>
<td>2011/12</td>
<td>$2,714</td>
<td>$740</td>
<td>$3,454</td>
</tr>
<tr>
<td>2012/13</td>
<td>$3,074</td>
<td>$740</td>
<td>$3,814</td>
</tr>
<tr>
<td>2013/14</td>
<td>$3,424</td>
<td>$740</td>
<td>$4,164</td>
</tr>
<tr>
<td>2014/15</td>
<td>$3,674</td>
<td>$740</td>
<td>$4,414</td>
</tr>
<tr>
<td>2015/16</td>
<td>$3,924</td>
<td>$740</td>
<td>$4,664</td>
</tr>
<tr>
<td>2016/17</td>
<td>$4,174</td>
<td>$740</td>
<td>$4,914</td>
</tr>
<tr>
<td>2017/18</td>
<td>$4,424</td>
<td>$740</td>
<td>$5,164</td>
</tr>
<tr>
<td>2018/19</td>
<td>$4,674</td>
<td>$740</td>
<td>$5,414</td>
</tr>
<tr>
<td>2019/20</td>
<td>$4,924</td>
<td>$740</td>
<td>$5,664</td>
</tr>
<tr>
<td>2020/21</td>
<td>$5,174</td>
<td>$740</td>
<td>$5,914</td>
</tr>
</tbody>
</table>

Includes ASI Activity Fee, Student Union Fee, Health Facilities Fee, Health Services Fee, IRA Fee, Recreation and Athletics Fee and Materials Services Fee.
## Chart IV

### RISK POOL 10-YEAR PREMIUM HISTORY

#### FISCAL YEAR 2020/21

<table>
<thead>
<tr>
<th>Year</th>
<th>Liability</th>
<th>Workers Comp</th>
<th>UI Disability</th>
<th>Vehicle Ins</th>
<th>Property</th>
<th>Total Premiums</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010/11</td>
<td>194,515</td>
<td>564,650</td>
<td>312,521</td>
<td>13,038</td>
<td>180,177</td>
<td>1,264,901</td>
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<tr>
<td>2011/12</td>
<td>195,001</td>
<td>563,226</td>
<td>284,031</td>
<td>13,038</td>
<td>179,961</td>
<td>1,235,257</td>
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<tr>
<td>2012/13</td>
<td>235,875</td>
<td>609,429</td>
<td>266,834</td>
<td>20,851</td>
<td>173,981</td>
<td>1,306,970</td>
</tr>
<tr>
<td>2013/14</td>
<td>328,652</td>
<td>636,413</td>
<td>266,413</td>
<td>20,851</td>
<td>151,635</td>
<td>1,415,021</td>
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<tr>
<td>2014/15</td>
<td>328,652</td>
<td>636,413</td>
<td>745,186</td>
<td>20,851</td>
<td>151,635</td>
<td>1,415,021</td>
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<tr>
<td>2015/16</td>
<td>380,863</td>
<td>737,768</td>
<td>737,768</td>
<td>25,241</td>
<td>143,334</td>
<td>1,677,711</td>
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<tr>
<td>2016/17</td>
<td>385,208</td>
<td>723,074</td>
<td>723,074</td>
<td>22,220</td>
<td>266,338</td>
<td>1,902,711</td>
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<tr>
<td>2017/18</td>
<td>539,606</td>
<td>755,243</td>
<td>410,191</td>
<td>51,395</td>
<td>178,445</td>
<td>1,981,612</td>
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<tr>
<td>2018/19</td>
<td>322,943</td>
<td>864,316</td>
<td>415,547</td>
<td>27,506</td>
<td>183,034</td>
<td>2,012,773</td>
</tr>
<tr>
<td>2019/20</td>
<td>359,342</td>
<td>832,294</td>
<td>467,004</td>
<td>50,444</td>
<td>240,506</td>
<td></td>
</tr>
<tr>
<td>2020/21</td>
<td>372,920</td>
<td>-</td>
<td>479,273</td>
<td>36,829</td>
<td>291,457</td>
<td></td>
</tr>
</tbody>
</table>

#### 2020/21 Annual % Increase
- Liability: 3.8%
- Workers Comp: -3.7%
- UI Disability: 2.6%
- Vehicle Ins: -27.0%
- Property: 21.2%

#### 10-Year Average % Increase per Year
- Liability: 9.2%
- Workers Comp: 4.7%
- UI Disability: 5.3%
- Vehicle Ins: 18.2%
- Property: 6.2%
## CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
### Appendix A-1
### GENERAL FUND APPROPRIATION SUMMARY
### FISCAL YEAR 2020/21

<table>
<thead>
<tr>
<th>FINAL SUPPORT BUDGET SUMMARY</th>
<th>FTE</th>
<th>State Support</th>
<th>Receipts</th>
<th>Grand Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>State Tuition Fees</td>
<td></td>
</tr>
<tr>
<td><strong>Baseline - 2019/20</strong></td>
<td>6,135</td>
<td>$89,854,610</td>
<td>$38,361,408</td>
<td>*$128,216,018</td>
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<tr>
<td><strong>Retirement Rate Adjustment</strong></td>
<td></td>
<td>720,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Adjusted 2019/20 Baseline</strong></td>
<td>6,135</td>
<td>90,574,610</td>
<td>38,361,408</td>
<td>128,936,018</td>
</tr>
</tbody>
</table>

| Tuition Revenue Change/Funded Enrollment | (307) | (1,918,070) | (1,918,070) |
| 20/21 Base Budget Reduction | | (5,769,910) | (5,769,910) |
| Tuition Fee Discount (SUG) Adjustment | | (51,700) | (51,700) |
| Health Mandatory Cost Increase | 0 | 0 | 0 |
| New Facilities O&M Mandatory Cost Increase | 0 | 0 | 0 |
| Retirement Above State Funded | 0 | 0 | 0 |
| Minimum Wage Increase | 0 | 0 | 0 |
| Compensation Adjustment Increase | 0 | 0 | 0 |
| Graduation Initiative 2025 Funding | 0 | 0 | 0 |

| FY 2020/21 Appropriation | 5,828 | $84,753,000 | $36,443,338 | *$121,196,338 |
| Change From Prior Year | (307) | (5,101,610) | (1,918,070) | (7,019,680) |

| % Change | -5.0% | -5.7% | -5.0% |

*CSUCI Campus budget*
### 10-YEAR CAMPUS-BASED FEE INCREASE REVENUE

**FISCAL YEAR 2020/21**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Associated Students Fee</td>
<td>$62</td>
<td>$62</td>
<td>$62</td>
<td>$67</td>
<td>$72</td>
<td>$75</td>
<td>$75</td>
<td>$75</td>
<td>$75</td>
<td>$75</td>
<td>$75</td>
<td>17.3%</td>
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<td>Student Body Center Fee</td>
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<td>$162</td>
<td>$162</td>
<td>$162</td>
<td>$162</td>
<td>$162</td>
<td>$162</td>
<td>$162</td>
<td>$162</td>
<td>$162</td>
<td>$162</td>
<td>1.2%</td>
<td>0.0%</td>
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<tr>
<td>IRA Fee - Baseline</td>
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<td>$50</td>
<td>$50</td>
<td>$50</td>
<td>$55</td>
<td>$60</td>
<td>$60</td>
<td>$60</td>
<td>$60</td>
<td>$60</td>
<td>$60</td>
<td>16.7%</td>
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<tr>
<td>IRA Fee - Athletics</td>
<td>$50</td>
<td>$50</td>
<td>$50</td>
<td>$70</td>
<td>$70</td>
<td>$70</td>
<td>$70</td>
<td>$70</td>
<td>$70</td>
<td>$70</td>
<td>$70</td>
<td>28.6%</td>
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<tr>
<td>Health Services Fee</td>
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<td>$60</td>
<td>$60</td>
<td>$80</td>
<td>$95</td>
<td>$95</td>
<td>$95</td>
<td>$95</td>
<td>$95</td>
<td>$95</td>
<td>$95</td>
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<tr>
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<td>$3</td>
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<td>$3</td>
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<td>$3</td>
<td>$3</td>
<td>$3</td>
<td>$3</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Materials, Services, Facility &amp; Technology Fee</td>
<td>$35</td>
<td>$35</td>
<td>$35</td>
<td>$60</td>
<td>$60</td>
<td>$65</td>
<td>$65</td>
<td>$65</td>
<td>$65</td>
<td>$65</td>
<td>$65</td>
<td>46.2%</td>
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### Per Semester

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<td>$ Change</td>
<td>$130</td>
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<td>$140</td>
<td>$50</td>
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</tr>
<tr>
<td>% Change</td>
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<td>0%</td>
<td>14%</td>
<td>5%</td>
<td>2%</td>
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<td>0%</td>
<td>0%</td>
<td>14%</td>
<td>0.0%</td>
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</table>
### Distribution of Risk Pool Premiums by Fund

<table>
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<th>Fund</th>
<th>2019/20 Premiums</th>
<th>2020/21 Premiums</th>
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<tr>
<td>Campus Total</td>
<td>Campus Total</td>
<td>Campus Total</td>
</tr>
<tr>
<td>Liability</td>
<td>$359,342</td>
<td>$372,920</td>
</tr>
<tr>
<td>Workers’ Comp</td>
<td>$864,316</td>
<td>$832,294</td>
</tr>
<tr>
<td>UI/Disability Insurance</td>
<td>$467,004</td>
<td>$479,273</td>
</tr>
<tr>
<td>Vehicle Insurance</td>
<td>$50,444</td>
<td>$36,829</td>
</tr>
<tr>
<td>Property</td>
<td>$240,506</td>
<td>$291,457</td>
</tr>
<tr>
<td>Total Premiums</td>
<td>$1,981,612</td>
<td>$2,012,773</td>
</tr>
<tr>
<td>Deductible Coverage</td>
<td>$100,000</td>
<td>$100,000</td>
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</table>

<table>
<thead>
<tr>
<th>Fund</th>
<th>2019/20 Premiums</th>
<th>2020/21 Premiums</th>
</tr>
</thead>
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<td>CSU Operating Fund</td>
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<td>Student Union</td>
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<td>Contract &amp; Grants</td>
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<tr>
<td>Housing</td>
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<tr>
<td>Parking</td>
<td></td>
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<tr>
<td>Lottery</td>
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<tr>
<td>Total Self Supporting Funds</td>
<td></td>
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<tr>
<td>$ Chg</td>
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<table>
<thead>
<tr>
<th>Fund</th>
<th>2019/20 Premiums</th>
<th>2020/21 Premiums</th>
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</thead>
<tbody>
<tr>
<td>Liability</td>
<td>$359,342</td>
<td>$372,920</td>
</tr>
<tr>
<td>Workers’ Comp</td>
<td>$864,316</td>
<td>$832,294</td>
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<tr>
<td>UI/Disability Insurance</td>
<td>$467,004</td>
<td>$479,273</td>
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<tr>
<td>Vehicle Insurance</td>
<td>$50,444</td>
<td>$36,829</td>
</tr>
<tr>
<td>Property</td>
<td>$240,506</td>
<td>$291,457</td>
</tr>
<tr>
<td>Total Premiums</td>
<td>$1,981,612</td>
<td>$2,012,773</td>
</tr>
<tr>
<td>Deductible Coverage</td>
<td>$100,000</td>
<td>$100,000</td>
</tr>
</tbody>
</table>

(Self-supporting funds plan for deductible coverage within their individual budgets)
## LOTTERY BUDGET FISCAL YEAR 2020/21

### 2019/20 Final Allocation vs. 2020/21 Campus Budget Plan

<table>
<thead>
<tr>
<th></th>
<th>2019/20 Final Allocation</th>
<th>2020/21 Campus Budget Plan</th>
<th>Change</th>
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<tr>
<td>Campus-Based Programs</td>
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<tr>
<td>Total Lottery Budget</td>
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<tr>
<td>Infrastructure Improvements</td>
<td>Various Projects</td>
<td>2020/21 System Total</td>
<td>2020/21 CSUCI Total</td>
</tr>
<tr>
<td>-----------------------------</td>
<td>------------------</td>
<td>----------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td>North Campus Hydronic Loop Extension</td>
<td></td>
<td>$2,600,000</td>
<td></td>
</tr>
<tr>
<td>Building Reroofing, Ph. 1</td>
<td></td>
<td>$766,000</td>
<td></td>
</tr>
<tr>
<td>North Campus Hydronic Loop Extension (Hot Water Line)</td>
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<td>$1,000,000</td>
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</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>$4,366,000</strong></td>
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</table>

<table>
<thead>
<tr>
<th>Deferred Maintenance</th>
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</thead>
<tbody>
<tr>
<td>Campus Wide Hydronic Valve Replacement</td>
<td></td>
<td>$3,050,000</td>
<td></td>
</tr>
<tr>
<td>North Loop Electrical Distribution Replacement</td>
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<td></td>
<td>$3,050,000</td>
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<tr>
<td><strong>Total Capital Outlay Program (Pending CO Funding)</strong></td>
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<td><strong>$80,000,000</strong></td>
<td><strong>$7,416,000</strong></td>
</tr>
<tr>
<td>Description</td>
<td>Amount</td>
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<td></td>
</tr>
<tr>
<td>------------------------------</td>
<td>----------</td>
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<td></td>
</tr>
<tr>
<td>Critical Repairs</td>
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<tr>
<td>Energy/Sustainability</td>
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<td></td>
</tr>
<tr>
<td>Contingency/Other</td>
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<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,344,000</strong></td>
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### CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS
Appendix A-7
DISTRIBUTION OF BUDGETED FTE
FISCAL YEAR 2020/21

<table>
<thead>
<tr>
<th>Category</th>
<th>FTE</th>
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<tbody>
<tr>
<td>Faculty</td>
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<tr>
<td>Management</td>
<td>40.0</td>
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<tr>
<td>Non Represented</td>
<td>82.7</td>
</tr>
<tr>
<td>Represented Staff</td>
<td>348.5</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>778.1</strong></td>
</tr>
</tbody>
</table>

2020/21
Budgeted Operating Fund
Employee FTE Distribution

- Faculty: 39%
- Represented Staff: 45%
- Management: 5%
- Non Represented: 11%

![Pie chart showing the distribution of FTE among different categories for 2020/21.](image-url)
<table>
<thead>
<tr>
<th>IRA #</th>
<th>IRA Awards for FY20-21 Activities</th>
<th>Proposal Sponsor</th>
<th>Award Amount</th>
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</thead>
<tbody>
<tr>
<td>238</td>
<td>Model United Nations</td>
<td>Grove, Andrea</td>
<td>46,729</td>
</tr>
<tr>
<td>268</td>
<td>Visit and Workshops from Certified Court Interpreter Alice Ehr</td>
<td>Gonzalez, Javier</td>
<td>1,400</td>
</tr>
<tr>
<td>269</td>
<td>Art X Science, (A Collaboration)</td>
<td>Furmanski, Matthew</td>
<td>8,128</td>
</tr>
<tr>
<td>273</td>
<td>Serve It Up!</td>
<td>Pacheco, Pilar</td>
<td>5,600</td>
</tr>
<tr>
<td>297</td>
<td>ESRM 329 Environmental Law &amp; Policy</td>
<td>Reineman, Dan</td>
<td>1,260</td>
</tr>
<tr>
<td>298</td>
<td>ESRM 351 Field Methods: Monitoring &amp; Assessment on Santa Rosa Island</td>
<td>Reineman, Dan</td>
<td>4,999</td>
</tr>
<tr>
<td>299</td>
<td>ESRM 351 FIELD METHODS TO SANTA ROSA ISLAND</td>
<td>Reineman, Dan</td>
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</tr>
<tr>
<td>300</td>
<td>ESRM 329 Environmental Law &amp; Policy</td>
<td>Reineman, Dan</td>
<td>1,260</td>
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<tr>
<td>312</td>
<td>Care Harbor Pomona Free Clinic</td>
<td>niemi, charlene</td>
<td>4,656</td>
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<tr>
<td>314</td>
<td>ESRM 463 Water Resources Management Owens Valley Field Trip</td>
<td>Drescher, Talya</td>
<td>2,000</td>
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<tr>
<td>315</td>
<td>ESRM Film and Speaker Series</td>
<td>O’Hirok, Linda</td>
<td>6,600</td>
</tr>
<tr>
<td>316</td>
<td>Wilderness First Aid Training on Santa Rosa Island</td>
<td>Landry, Lynette</td>
<td>7,990</td>
</tr>
<tr>
<td>317</td>
<td>PAMU 307 University Chorus: Celebrating Women Composers!</td>
<td>Liu, KuanFen</td>
<td>4,960</td>
</tr>
<tr>
<td>318</td>
<td>PAMU 337 Music in History Guest Performance and Lecture Series</td>
<td>Liu, KuanFen</td>
<td>4,554</td>
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<td>319</td>
<td>Thirteenth Annual Conference for Social Justice for Education</td>
<td>Gonzalez, Lorna</td>
<td>8,517</td>
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<td>320</td>
<td>Plot-A-Thon: Data Visualization Challenge</td>
<td>Lee, SoHui</td>
<td>5,525</td>
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<tr>
<td>321</td>
<td>Interdisciplinary Collaboration between Early Childhood Studies and Performing Arts, Dance and Theater:</td>
<td>White, Annie</td>
<td>6,579</td>
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<td>322</td>
<td>History of Rock Guest Performances</td>
<td>Marsh, Steven</td>
<td>8,000</td>
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<td>324</td>
<td>Music Appreciation Guest Concert Series</td>
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<td>325</td>
<td>Placed-Based Writing at SRIRs</td>
<td>Adler, Mary</td>
<td>5,056</td>
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<td>327</td>
<td>Applying Geospatial Skills in the Field on SRI (Fall and Spring)</td>
<td>Alamillo, Jose</td>
<td>4,646</td>
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<td>328</td>
<td>History Community Seminar</td>
<td>Patsch, Kiki</td>
<td>10,694</td>
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<tr>
<td>329</td>
<td>Building Your Instructional Toolkit: Networking with the Math Community</td>
<td>Barajas, Frank</td>
<td>2,500</td>
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<tr>
<td>402</td>
<td>Invited Speakers for ESRM 335: The Beach</td>
<td>O’Hirok, Linda</td>
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<td>403</td>
<td>The Nederman Collection of California Art: Exhibition, Catalog and Panel</td>
<td>Costache, Wina</td>
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<td>404</td>
<td>Arts Under The Stars Spring 2021</td>
<td>Castillo, Heather</td>
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<td>405</td>
<td>Fall Dance Showcase 2020</td>
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<td>Jazz Guest Artist Series</td>
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<td>Dance Accompanist for Modern 1 PADA 254</td>
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<td>410</td>
<td>PAMU 307 University Chorus - Choral Spectacular 2021</td>
<td>Liu, KuanFen</td>
<td>9,460</td>
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<td>411</td>
<td>2021 NCECA Conference</td>
<td>McGrath, Marianne</td>
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<td>CI Ceramics Visiting Artists Program</td>
<td>McGrath, Marianne</td>
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<td>413</td>
<td>Class Fieldtrip to Sustainable / Regenerative Cattle Ranch</td>
<td>Woo, Mary</td>
<td>961</td>
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<td>414</td>
<td>2021 National Conference on Undergraduate Research</td>
<td>Sanchez, Luis</td>
<td>13,744</td>
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<td>415</td>
<td>CSU Student Research Travel Support</td>
<td>Sanchez, Luis</td>
<td>42,600</td>
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<td>416</td>
<td>Learning Community Speakers and Field Trips</td>
<td>Francois, Marie</td>
<td>10,400</td>
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<td>417</td>
<td>Noche de Familia 2021</td>
<td>Barajas, Frank</td>
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<td>ACM International Collegiate Programming Contest 2020</td>
<td>Kaltman, Eric</td>
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<td>In Community: Diverse Perspectives on Making Change</td>
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<td>Hip Hop Dance Masters Series</td>
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<td>421</td>
<td>And Still We Rise: Building Inclusion in STEM</td>
<td>Veldman, Brittnie</td>
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<td>CSUC Students</td>
<td>Hampton, Philip</td>
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<td>423</td>
<td>The Past, Present, and Future of Ethnic Studies</td>
<td>Alamillo, Jose</td>
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<td>424</td>
<td>ESRM/BIO 313 Conservation Biology Field Trip to Santa Cruz Island</td>
<td>Steele, Clare</td>
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<td>425</td>
<td>Interdisciplinary Collaboration and Leadership in the Military</td>
<td>Kenny Feister, Megan</td>
<td>1,490</td>
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<td>Upper Division Chemistry Field Trips</td>
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<td>427</td>
<td>Campus-Wide Colloquium: Interdisciplinary Collaboration in Social Work, Mental Health, and Medical Contexts</td>
<td>Kenny Feister, Megan</td>
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<td>428</td>
<td>Chemistry Seminar</td>
<td>Veldman, Brittnie</td>
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<td>429</td>
<td>Society for the Advancement of Chicanos and Native Americans National Conference 2020</td>
<td>Becerra, Caryl Ann</td>
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<td>430</td>
<td>Marine Megafauna and Ecotourism in Maui</td>
<td>Steele, Clare</td>
<td>39,700</td>
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<td>431</td>
<td>Centering Student Narratives: A Digital Storytelling Workshop</td>
<td>Baker, Raquel</td>
<td>3,300</td>
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<td>432</td>
<td>The Channel Islands Orchestral Suite Project</td>
<td>Burriss, Catherine</td>
<td>53,869</td>
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Total IRA Funds Awarded: **526,742**
<table>
<thead>
<tr>
<th>MSFT#</th>
<th>MSFT Awards for FY20-21 Activities</th>
<th>Proposal Sponsor</th>
<th>Award Amount</th>
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</thead>
<tbody>
<tr>
<td>0276 - 20.0</td>
<td>MSFT 20-21 Computer and AV Upgrades (Total ITS Allocation)</td>
<td>Jerry Garcia</td>
<td>334,855</td>
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<tr>
<td>20.0280</td>
<td>Learning Resource Center: Peer Tutoring</td>
<td>Brook Masters</td>
<td>147,896</td>
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<td>20.0271</td>
<td>WMC: Support for Tutoring and Expanding Useable Space</td>
<td>SoHui Lee</td>
<td>117,776</td>
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<td>20.0291</td>
<td>Embedded Peer Mentors in UNIV Experience Courses</td>
<td>Marie Francois</td>
<td>115,126</td>
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<td>20.0274</td>
<td>Nursing Simulation Lab Equipment</td>
<td>Lynette Landry</td>
<td>63,386</td>
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<td>20.0293</td>
<td>ESRM Virtual Machines &amp; Water Quality Instrumentation Refresh</td>
<td>Clare Steele</td>
<td>58,590</td>
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<td>20.0296</td>
<td>Chemistry: aging equipment refresh &amp; cell-culture improvements</td>
<td>Blake Gillespie</td>
<td>57,299</td>
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<td>20.0250</td>
<td>Library Circulating Laptops</td>
<td>Colleen Harris</td>
<td>54,515</td>
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<td>20.0237</td>
<td>Equipment for Biology Teaching Labs</td>
<td>Catherine Hutchinson</td>
<td>53,382</td>
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<td>20.0284</td>
<td>Innovations and Expansions in Academic Technology</td>
<td>Michael McGarry</td>
<td>26,000</td>
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<td>20.0286</td>
<td>PAMU Instruments: Keyboard Lab and Vibraphone</td>
<td>KuanFen Liu</td>
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<td>20.0295</td>
<td>Alternative Media Student Assistant Hours</td>
<td>Emily Smith</td>
<td>17,660</td>
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<td>20.0270</td>
<td>Nursing Virtual Reality Equipment and Licenses</td>
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<td>20.0275</td>
<td>Equipment for Biology 433 - Ecology Lab</td>
<td>Hutchinson</td>
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<td>20.0294</td>
<td>CommonLook Remediation Request</td>
<td>Emily Smith</td>
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<td>20.0267</td>
<td>OWL Interpreter Training Testing Software</td>
<td>Javier Gonzalez</td>
<td>1,200</td>
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<td>20.0279</td>
<td>Brigance: Expanding CSUCI Teacher Preparation Assessment Abilities</td>
<td>Talya Drescher</td>
<td>777</td>
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</table>

**Total MSFT Awards**: 1,100,000

**MSFT Estimated Revenues Collected for FY20-21**: 805,200

**Use of Fund Balance from FY19-20**: 294,800

**Total MSFT Funds Awarded for FY20-21**: 1,100,000
## STRATEGIC INITIATIVE GRANTS - 2019/20 AWARDS

**AUTHORIZED FUNDING EXTENDED THROUGH FISCAL YEAR 20/21**

<table>
<thead>
<tr>
<th>Division</th>
<th>Project Description</th>
<th>Original Budget</th>
<th>Final Budget*</th>
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<tbody>
<tr>
<td><strong>Academic Affairs</strong></td>
<td>Expanding Opportunity, Inclusiveness and Diversity in Student Research</td>
<td>$125,575</td>
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<td></td>
<td>Santa Rosa Island Research Station Registration</td>
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<td>CSUCI – STEM</td>
<td>43,000</td>
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<td>Ehkobot: Improving Retention with AI</td>
<td>123,630</td>
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<td><strong>University Advancement</strong></td>
<td>Career Readiness – Dolphin Mentorship Program</td>
<td>26,843</td>
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<td></td>
<td>Culture of Philanthropy - Pipeline Building and Annual Giving</td>
<td>75,000</td>
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<td></td>
<td>Expanding Awareness for CSUCI</td>
<td>150,000</td>
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<td><strong>Business and Financial Affairs</strong></td>
<td>Duo 2-Factor Authentication for Students</td>
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<td>20,500</td>
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<td><strong>Student Affairs</strong></td>
<td>Living, Learning Communities Coordinator</td>
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<td>Students of Color Mentoring</td>
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<td>CAPS Case Manager</td>
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<td><strong>Total Strategic Initiative Funding (extension of one-time funding)</strong></td>
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<td>$829,088</td>
<td>$765,210</td>
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* Due to current budgetary challenges that were unforeseen in January, divisions have modified earlier resource allocations.
DEFINITIONS

**EXPENSES**

- **Tenure Track Faculty** - Assistant, Associate or full professors in the California Faculty Association bargaining unit, and consisting of job code 2360 and 2361
- **Department Chair** - Tenure Track Faculty who have been designated as Department Chair of their program for a specific time frame. Job code 2481 and 2482
- **Librarians** - Tenure Track faculty specifically working to support library services to students
- **Lecturers** - Non Tenure Track Faculty represented by the California Faculty Association
- **Management** - Job classifications include Admin III, IV, V - President, Vice Presidents, Assoc/Asst Vice Presidents, Sr. Directors.
- **Non-Represented** - Admin I, II and Confidential Employees
- **Represented Staff** - Represents all employees represented by bargaining units - excluding faculty
- **Overtime** - Pay for non-exempt employees that exceed 40 hours worked in a standard work week.
- **Stipends Bonuses Allowances** - Stipends to cover collective bargaining agreements for specific job classifications
- **Student Assistants** - CI Students hired to provide entry level work
- **Special Consultants** - Short term contract employees
- **Shift Differential** - Shift work pay for specific job classifications
- **Salary Pool** - Funding for promotions, re-classifications
- **Benefits** - Employee benefit costs including health, dental, retirement, etc.
- **General Operating Expense** - All other non-salary and benefit related costs

**REVENUES**

- **Cost Recovery 948** - Reimbursement for costs related to other non-operating funds that were initially paid for from the operating fund. Examples include: costs to cover Payroll services for Extended Univ. employees
- **Cost Recovery Auxiliaries** - Reimbursement for costs related to campus auxiliary organizations but paid for from the operating fund. Examples include: costs to cover travel reimbursement for auxiliary employees
- **Application Fee** - Prospective students are required to pay a fee when applying to attend the university

- **CAT IV Fees** - Fees, other than Category II or III fees, paid to receive materials, services, or for the use of facilities provided by the university; and fees or deposits to reimburse the university for additional costs resulting from dishonored payments, late submissions, or misuse of property or as a security or guaranty.